

Annual Registration Statement/Annual Report 2021

Form 56-1 One Report

Comanche International Public Limited Company

Message from the Chairman of the Board of

Directors

2021 was a challenging year for the Company's operations with severe volatility in the Thai stock market due to the epidemic situation of coronavirus 19 that is still spreading at the moment. In addition to high infections and deaths, It also caused the economy both domestically and globally to slow down.

For the operation in 2021, we still maintain the same goal of transforming ourselves as before, being in line with the rapidly changing situations, foreseeing a channel in the digital asset business that is currently in trend and tends to grow even more. COMAN has established a new subsidiary, Coman Crypto Company Limited, to invest in the cryptocurrency mining business. Once again, we can prove ourselves to our shareholders and all stakeholders to see the limitless capabilities of continuous improvement.

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In 2022, I am confident that the operating guidelines and guidelines for business development of the Company and its subsidiaries under the management of the board and executives will lead the Company to grow according to future goals which can increase the competitiveness in the market and respond to the rapid changes in technology.

Finally, I would like to thank our shareholders, customers, business partners, management, employees and all stakeholders which have supported the COMAN group throughout the past year and in the following years to create prosperity in business side by side.



(Mr. Somboon Sukheviriya)

Chairman of the Board of Directors

Message from the Chief Executive Officer



In the past year, the Company has initially stepped into the digital asset business operated by Coman Crypto Company Limited by investing in the cryptocurrency mining business with favorable results, and in the future, the Company has plans to expand the business as well as adjusts investment strategies which will delve more deeply into the digital asset business, seeking for new achievements as a public company. COMAN must always be ready to adapt to global trends and business changes to maintain competitiveness and become a leader in sustainable technology.

However, 2022 is still the year of the spread of epidemic Covid-19, on the other hand, the economic recovery trend is in a better direction. COMAN still strives to develop and adapt continuously to keep up with the changes in the current economic situation and to create goals, opportunities, and business growth. The Company

believes that digital assets will become a key factor in generating great long-term returns for all stakeholders. We will focus on developing knowledge of technology related to cryptocurrencies, both in terms of assets and human resources.

As Chief Executive Officer, I would like to take this opportunity to thank shareholders, customers, business partners, management, and staff, including everyone who has given confidence and always supported the Company.

(Mr. Wasawat Prasertsin) Chief Executive Officer

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PART 1

Business operations and overall operations

1. Group Structure and Operations

1.1. Business Overview

Vision:

To become the leader in comprehensive software solutions development and service provider for the tourism industry by creating business innovations to deliver the highest benefit to related parties and enhancing the export value of Thailand tourism IT software solutions, under the principles of good corporate governance.

Mission:

- (1) To develop and enhance comprehensive software solutions products and services in the tourism industry.
- (2) To expand business opportunities by creating a network of business partners with software service providers related to the field of tourism both domestically and internationally.
- (3) To strengthen relationships with clients into business relationships to truly serve customer needs.

Business Goals and Strategies:

The Company aims to continuously expand its customer base both domestically and internationally to retain its leadership status in the comprehensive development and provision of service in the tourism industry, placing particular focus on the development and/or ownership of an efficient software able to continuously serve the needs of clients.

The Company has set 3-year key strategies to expand its customer and revenue base, with details as follows.

• To develop a system within the System Development Division to continuously support the use of Comanche Hotel Software.

• To joint-research and develop with the Company's subsidiaries, who are specialists in enterprise management systems to various organizations within the tourism industry, to create IT innovations widely beneficial to Thailand's tourism industry and able to add on to tourism industries overseas.

• To undertake studies for joint-investment with other companies who are developers and owners of key software systems in the tourism industry that the Company expect could be



integrated with the Company's existing system, to add value to the Company's software, with key systems being restaurant management system, spa management system, golf course and membership management system, car rental management system, air-ticket reservation management system, and tourism events reservation systems for B2B and B2C.

Comanche international Public Limited Company group which consists of 6 companies as follows.

Synature Technology Company Limited ("SYN")

Operating the business of developing, distributing, installing, and providing computer program and equipment with a focus on the solutions software for restaurant, spa, and retail store, and registered copyright of "pRoMiSe Restaurant Software" with the Department of Intellectual Property.

Win Star Tech Company Limited ("WST")

Operating the business of developing, distributing, installing, and providing a computer program with a focus on the solutions software for a golf course and registered copyright of the intellectual property. Also, received the standard of program development, ISO29110.

AI Soft Company Limited ("AI SOFT")

Operating the business of developing, distributing, installing, and providing a computer program for online airline reservation systems by partnering with AMADEUS Southeast Asia and AMADEUS Asia, which has more than 200 travel and airline agency customers both in the country and the Asia Pacific.

RoomZ International Company Limited ("ROOMZ")

Operating the business of providing consulting services regarding revenue management and development for hotels, analyze and manage hotel revenue development by experts, making it possible to plan sales of rooms appropriately which meets the needs of customers at the right time with a good price through appropriate channels.

Comanche Gogoji Company Limited ("Gogoji")

Operating the business of providing business as a reservation service provider for air tickets, rental cars, and others related to all types of tourism businesses.

Coman Crypto Company Limited ("Coman Crypto")

Operating the business of investing in Cryptocurrency mining business, obtaining, and making a purchase, sell and/or exchange of the Cryptocurrency by itself or outsource.



1.1.1 Major changes and development for the past 3 years

• Comanche International Public Company Limited's Major Developments

Year	Details	
2019	- On 21 st January 2019, the Company purchased 153,000 common shares of Al Company Limited at a price of about Baht 66.67 per share amounting to Baht 10,200, or a proportion of 51.00% of paid-up capital.	
	- On 14 th May 2019, the Company purchased 40,798 common shares with a par value 100 baht per share of Roomz International Company Limited and paid-up in the propor of 37.50% or Baht 37.50 per share amounting to Baht 1,529,925 or a proportion of 51.0 of paid-up capital.	tion
	- On 20 th June 2019, the Company purchased 299,997 common shares with a par value 100 baht per share of Coman Travel Company Limited (At present, changed to Coman Gogoji Company Limited) and paid-up in the proportion of 75.00% or Baht 75.00 per share amounting to Baht 22,499,775 or a proportion of 99.99% of paid-up capital.	nche
	- On 31 st July 2019, the Company received the shares transferred from Win Star Tech Comp Limited for 4,122 shares from a shareholder without having to pay for such shares. As a re- the proportion of investment in Win Star Tech Company Limited has changed from 28 shares or 87.50% of paid-up capital to 32,997 shares or 99.99% of paid-up capital.	sult,
	- On 28 th October 2019, the Company was appraised at the 5-star level of the survey of Corporate Governance Report of Thai Listed Companies from the Thai Institute of Direct	
2020	- On 1 st October 2020, the Company held the Extraordinary General Meeting of Sharehold No. 1/2020 to approve the amendment of the purpose of capital increase utilization receil from the IPO for the first time. The Meeting passed a resolution approving the said agen	ived
	- On 6 th October 2020, the Company held the Board of Directors' Meeting No. 8/2020, and resolution was to approve the increase in registered capital of Comanche Gogoji Comp Limited (Formerly, Coman Travel Company Limited) at the par value of Baht 100 amount to 100,000 shares by issuing new ordinary shares. Previously, Comanche Gogoji Comp Limited had the registered capital of Bhat 30,000,000 at the par value of Baht 100 with 400,000 shares, and after the registered capital increase, Comanche Gogoji Company Limited has the registered capital of Baht 40,000,000 at the par value of Baht 100 with 400,000 shares.	bany Inted Dany With iited
	- On 19 th November 2020, the Company was awarded a 5-star rating for the Corpo Governance Survey of Listed Companies by the Thai Institute of Directors.	rate



Year		Details
2021	-	On 18 th January 2021, Mr. Somboon Sukheviriya, a major shareholder of the Company, sold
		the shares totaling 33,000,000 shares or equivalent to 24.63 percent of the total paid-up
		shares of the Company to Mr. Amarit Klomchitcharoen.
	-	On 27 th May 2021, Mr. Apichai Sakulsureeyadej, a major shareholder of the Company, sold
		the shares totaling 27,600,000 shares or equivalent to 20.60 percent of the total paid-up
		shares of the Company to Mr. Apimuk Bamrungwong.
	-	On $11^{ ext{th}}$ October 2021, the Company held the Board of Directors' Meeting No. 4/2021, and
		the resolution was to approve the purchase of cryptocurrency mining equipment by
		establishing a subsidiary which registered as Coman Crypto Co., Ltd. with the registered
		capital of Baht 60,000,000 at the par value of Baht 100 per share with 600,000 shares. The
		Company holds shares at a proportion of 99.99% of paid-up capital.
	-	On 26 th October 2021, the Company was awarded a 5-star rating for the Corporate
		Governance Survey of Listed Companies by the Thai Institute of Directors.

1.1.2 objectives of capital utilization

Use the capital as specified in the prospectus to offer the additional share capital of the Company as follows

	Objectives of capital utilization	Amount	The estimated period of capital
		(million Baht)	utilization
1.	Used to develop program and solutions related to	30.0	2016 - 2017
	the Company and subsidiaries		
2.	Use as a working capital to the Company and	30.3	2016 - 2018
	subsidiaries		
3.	Budget to invest in other companies	189.0	2017 – 2018
	Total	249.3	

The objectives of capital utilization are as follows.

Use to develop program and solutions related to the Company and subsidiaries

the Company has used capital to develop programs and solutions related to the Company and subsidiaries, including that the Company and subsidiaries' working capital is considered to be enough and the joint investment in other companies as planned for the future investment is completed with capital remaining from the capital increase of Baht 125.36 million. Moreover, the business of development, installation and services for tourism may not be sufficient for sustainable business growth, the Company, therefore, deemed appropriate be proposed to shareholders



considering the change in objectives for the capital utilization received from the initial public offering (IPO). As of 30th June 2020, the Company had money from capital increase according to the report of the utilization of capital increase, dated 24th July 2020, with the following details:

Unit: Million Bath

Objective of capital utilization	Planned Spending Amount	Accumulated spending amount as of 30 th June 2020	Remaining amount as of 30 th June 2020
Use to develop program and solutions related to the Company and subsidiaries	30.00	8.61	21.39
Use as a working capital to the Company and subsidiaries	30.30	7.00	23.30
Budget to invest in other companies	189.00	108.33	80.67
Total	249.30	123.94	125.36

The newly proposed objectives of capital utilization

	Amount	The estimated period of
Objectives of capital utilization	(million Baht)	capital utilization
Invest in the tourism service business or tourism-related businesses,	62.68	Within 2023
either directly or indirectly		
Invest in technology service businesses in various industries	62.68	Within 2023
Total	125.36	

By changing the objectives, the objective of capital utilization of capital received from the initial public offering (IPO) will be used to invest in the tourism service business or tourism-related businesses, either directly or indirectly, and in technology service businesses in various industries. If there are such investments in the future, it will be still in accordance with the criteria of acquisition or disposition of assets, which can be divided into 2 objectives for using capital into 2 objectives as follows:

Invest in tourism service business or tourism-related businesses, either directly or indirectly

The Company has a goal between 2020 - 2023 to expand the scope of business, from being a leader in the development and service of integrated tourism programs in the national level, to become the leader in tourism services or tourism-related businesses, either directly or indirectly.



To achieve that goal, the company aims to study the feasibility of investment or joint investments with other companies which is a service provider in the tourism industry such as hotel business, restaurant business, golf course business, spa business, booking business for tourism, group tour businesses, etc., which will help create added value for the Company and promote the Company's competitiveness in the long run.

2. Invest in technology service businesses in various industries

The Company has a goal between 2020 - 2023 to invest or co-invest with other technology companies which is a business that increases competitiveness in which every business will use technology to develop both in terms of work processes and thought processes. It is a suitable business for the Company due to the Company has a background in programming which is the beginning of an important technology. The Company can adapt to all businesses that need technology such as E-Commerce, logistic, health care, startup, and agriculture, etc.

The Board of Directors is of the opinion that the Company's operation was in accordance with the objective of the use of the capital increase received from the initial public offering, the technology and tourism industry, which makes them unable to be separated from each other. Therefore, it is seen that the change in objectives will allow the operation of the business to be more agile and the Covid-19 situation changes the consumers' way of life. As a software developer for years, turning obstacles into opportunities and making the Company grow sustainably by expanding the business widely, not blocking itself from the old business, the Board of Directors, therefore, considered and approved the change in the objective of the use of the capital increase received from the initial public offering (IPO) by proposing to the shareholders' meeting of the Company for approval. The change in the objective of the use of the capital increase received from the initial public offering (IPO) has been approved by the Extraordinary General Meeting of Shareholders No. 1/2020.



1.2. Nature of Business

1.2.1 Revenue structure by Products

Consolidated Financial Statement for the Year							
Devenue	20	2019		2020		2021	
Revenue	Amount	Percent	Amount	Percent	Amount	Percent	Growth
							Rate
Revenue from the Company's sale	of software a	and renderi	ng of relate	ed services			
Sales and installation of software	41.59	21.17	31.32	19.51	14.86	13.83	(52.55%)
Maintenance services	48.29	24.58	43.89	27.33	24.96	23.23	(43.13%)
Other services ¹	2.76	1.40	1.97	1.23	1.91	1.78	(3.05%
Total	92.64	47.15	77.18	48.07	41.73	38.84	(45.93%)
Revenue from sales and rendering o	of maintenar	nce and oth	ner services	of SYN			
	68.81	35.02	55.28	34.43	46.10	42.91	(16.61%)
Revenue from sales and rendering o	of maintenar	nce and oth	ner services	of WST			
	2.13	1.09	1.27	0.79	1.10	1.02	(13.39%)
Revenue from sales and rendering o	of maintenar	nce and oth	ner services	of AISOFT			
	28.72	14.62	24.76	15.42	15.89	14.79	(35.82%)
Revenue from sales and rendering o	of maintenar	nce and oth	ner services	of ROOMZ			
	4.17	2.12	2.08	1.29	-	-	N/A
Revenue from rendering service of	GOGOJI						
	-	-	-	-	-	-	
Revenue from digital currency mini	ng of Coman	rypto					
	-	-	-	-	2.61	2.44	N/A
Total revenue	196.47	100.00	160.57	100.00	107.43	100.00	(33.10%)

Remark: ¹ Other related service such as installation of new software and occasional operational assistance

1.2.2 Detail of Product

Nature of Business

Details on system modules and features presently available are as follows.

	System Module	Feature
1.	Comanche Front Office System	Hotel, resort, serviced apartment and resident system
	1.1. Management dashboard and	in reservationdepartment, front office department,
	Operation dashboard/analytic	housekeeping department and related through Desktop
	system (Responsive design)	PC, Android and iOS Mobility
	1.2. Mobility Check-in/Out (Android,	
	iOS – Responsive design)	



	System Module	Feature
2.	Comanche Point of Sales System	In hotel, resort, serviced apartment and resident
	2.1. Cashier Station	system covering the functions of table reservations,
	2.2. Order Station	ordering, and billing connected printer in the kitchen
	2.3. Tablet Station	and membership programs
	2.4. Member	
	2.5. Loyalty	
	2.6. Table Management System	
	2.7. Kitchen Display	
3.	Comanche Back Office System	Relevant accounting system covering account
	3.1. Account Receivable	receivables, account payables, and general ledger for
	3.2. Account Payable	the process of hotel's monthly statement of income
	3.3. General Ledger	
4.	Comanche Inventory System	Inventory management system covering purchasing
	4.1. Purchasing System	system, inventory management, and cost control
	4.2. Inventory Store	(recipe)
	4.3. Cost Control Recipe System	
5.	Comanche Fixed Asset System	Fixed assets management system, calculating yearly
		accumulated depreciation
6.	Comanche Event Management System	Event and seminar rooms management system and
		connected function of restaurant billing system
7.	Comanche Interface Module	Interface with devices or computer systems that the
		hotel is currently using such as guest room security,
		internet billing, smart TV, passport scanning, and
		private automatic branch exchange (in case guests use
		in-room phones), and membership management and
		receivables
	7.1. Door Locking System Interface	Interface with door and elevator control devices
		covering public area
	7.2. Internet Charging System Interface	Interface with internet devices for control hotel
		internet system
	7.3. TV in Guest's Room Interface	Interface with smart TV in room, displaying information
		or sending message or current expenses on TV

System Module	Feature
7.4. Passport Scanning / ID Card Reader	Interface with scanner and ID card reader, linking data
system interface	from passport or ID card to Comanche system
7.5. Web Booking Online Interface System	Interface with management system of online
(Channel Management System)	reservation through online travel agency (OTA)
7.6. Call Accounting System Interface	Interface with hotel phone system
7.7. PMS/PABX interface System	Interface with phone system for display customer
	name and other functions such as setting alarm clock
	etc.
7.8. Yield Management System Integration	Interface by taking the information of the stay and the
	use of hotel rooms to calculate the room rate to suit
	the number of rooms available at the hotel
7.9. Electric On/Off interface	Interface with on – off lighting control system



Comanche Hotel Software's Module Integration

Source: the Company



Moreover, the Company has developed a new set of products called VICTOR, a program accessible through the internet, which is currently widely used, with the following details.

System Module	Feature		
WCFO	Hotel and serviced apartment management system relating to reception and		
	reservations		
WCAR	Account receivable system		
WCAP	Account payable system		
WCGL	General ledger system		
WINV	Inventory management system (inventory control)		
WCFA	Fixed assets management system		
WEMS	Event management system		

Clients may choose to purchase all modules or some modules that the Company has to offer. For clients choosing to buy only some modules, the Company may offer to integrate the software with the clients' existing system. The Company's experienced team is able to meet the needs of a more varied group of customers.

Product Development

Steps in the development and design of Comanche Hotel software can be summarized as follows.

- 1) Collect and analyze data from various sources believed to have an impact on the development and improvement of the software such as data from the Business Development Department, who received feedback from clients regarding their needs and opinions on areas of improvement, as well as information on changes in technology and other surrounding factors.
- 2) Relevant personnel present information to the working team, consisting of the Business Development Department and Operation Department, with the cooperation of different divisions within the Operation Department including Project Management Division, Customer Relations Division, and Customer Support Division in considering the impact to users, client satisfaction, and economic feasibility for the development or improvement of Comanche Hotel Software system.
- 3) Delegate planning and coding to the System Development Division.
- 4) The Quality Assurance and CMMI Division performs checks in search of errors in accordance with the CMMI standards and notifies the System Development Division for correction.
- 5) Once quality control is passed, the Business Development Department can propose the product for sale to clients.



As of 31st December 2021, the Company has 5 personnel within the System Development Division and the Quality Assurance and CMMI Division, responsible for the development of function, module, and new innovations.

Software Installation and User Training

The installation of software and user training are key processes that support the effective utilization of Comanche Hotel Software system, tailored to the nature and volume of transactions of the clients' business to ensure smooth operations. Computers would be able to link to the database and be compatible with other related devices such as telephone system, automatic door lock system, Wi-Fi service, and tablet. Steps in software installation can be summarized as follows.

- ✓ Front Office System Front-end hotel management system for the guest check-in/out division.
- Point of Sales System Restaurant management system and various point of sales in hotel and restaurant businesses.
- Event Management System Banquet room management system and other services for organizing events.
- ✓ Account Receivable Account receivable management system.
- ✓ Account Payable Account payable management system.
- ✓ Inventory System Inventory management and procurement functions, including cost control.
- \checkmark Fixed Assets System Asset management system and the depreciation calculation.

Including interface systems that connect with other devices or systems enabling to link databases and compatible, for example.

- Connect to the passport or citizen ID card scanner system importing data into the system.
- Connect to the PABX phone booth system (calculating telephone charges, delivering details of customers for each room, opening and closing lines, including maid support system such as minibar sales recording, room cleanliness status updating, alarms, voicemail, etc.)
- ✓ Connect to the guest room key card system, including access to specific areas and elevator usage.
- \checkmark Connect to the internet service system in the guest room and designated area.
- Connect to the IPTV system in the guest room to display customer expense information or payment for in-room movies.
- \checkmark Connect to the guest room's main electrical control system when check-in or check-out.
- Connect to various booking engine and channel manager systems to receive and send booking information and available rooms.
- Connect to various yield management or revenue management systems to receive and send the stay information for further calculations in those systems.
- Connect to the CRM (Customer Relation Management) system to send and receive the stay information to be used in those systems.



- Connect with other systems such as POS, Spa, Loyalty/Membership System, Accounting System, and Bank Payment.
- \checkmark Connect with KIOSK machine that can scan passport or ID card for Self-Check-in.

From the details of the Comanche Hotel Software program above, the installation process can be summarized as follows.



Software Installation Process Flowchart

Effective user trainings reduce the amount of time users spend learning how to use the software on the job. The Company has designed training programs that emphasize fundamental knowledge and key skills to use the software, conducted by the Company's specialists to support application of knowledge from training to perform on the job and lead to overall organizational efficiency.

In addition, the training with the Company's format will be focused on the emphasis of the transfer of necessary knowledge and skills to use the program, including the on-site support of the use of the system supervision, 24 hours a day for 7 days, from the first date of system usage and support over the use of the system by telephone. This includes remote access for consultation and support over the Internet for another 365 days. After that, customers can choose to purchase an annual support system or other formats as needed.

In case of sale through a foreign dealer, the dealer is responsible for the installation of software and hosting user trainings.

As of 31st December 2021, the Company has 15 personnel in the Project Management Division responsible for the installation of software and hosting of user trainings.



After-Sales Services, Maintenance Services, and Other Services

The Company places emphasis on the provision of after-sales services, and has developed aftersales service system, the 3C's system: Comanche Customer Care, to instill confidence by customers after the software has been installed and is ready to use. The Company has teams on 24/7 basis for Front Office System, Points of Sales System, and Interface System, and provide services for Monday to Saturday at 9.00 am to 18.00 pm for Back Office System, Inventory Control System and Fixed Asset System to facilitate customers domestically and internationally. In case any problem occurs, support teams from the Customer Support Division can provide assistance through online system, email, or telephone. In case that the teams are not able to resolve the problem through the aforementioned means, the Company will dispatch a support team to the client site as soon as possible to solve the issue. This is to provide assurance that Comanche Hotel Software has teams ready to assist to ensure that the clients' operations run smoothly. Steps in the provision of after-sales service can be summarized as follows.

- 1) A client contacts the Company requesting assistance or reporting an issue relating to the software.
- 2) The client's name is checked in the 3C's system.
- 3) For clients with software maintenance agreement, the Company's support team will immediately provide assistance through an online system, email, telephone. For clients without software maintenance agreement, the Company will issue a quotation for an on- call service for consideration by the client. Once accepted, the support team will provide assistance.
- 4) The Company's support team logs the assistance provided into the 3C's system.
- 5) Department head or division head proceeds to review the work log recorded in the 3C's system as quality checks on the employee using information from customer satisfaction assessment, and closes the job.
- 6) In case that the annual software maintenance agreement is almost expired, the Company will notify the client for an extension of the agreement. Apart from providing services on an annual agreement and on-call term, the Company provides other relevant services which support the Comanche Hotel Software system such as re-installation of Comanche Hotel Software in case that the clients' server or hardware incurs a problem.

After-sales services for software sold through foreign dealers are the responsibility of the dealers. If dealers are not able to resolve problems themselves, they may seek assistance as a second level of support from the Company. The Company will issue a case-by-case quotation and once agreed upon, the Company's support team will proceed to provide assistance. As of 31st December 2021, the Company has 11 personnel in the Customer Support Division providing after-sales services.



Marketing and The Competition

Marketing of products and Services

The key target customer group of the Company are hotels and serviced apartments rated at least 3 stars both domestically and internationally. Distribution channels are through the Company's Business Development Department and through foreign dealers. As of 31st December 2021, the Company has over 1,205 clients, categorized into 1,015 domestic clients and 190 international clients, with a total of approximately 158,697 guest rooms.

In categorizing by client types for which the Company sold and provided installation services in 2021, the Company served general businesses, hotel chains, and educational institutions (the Company charges only an installation fee and user training for educational institutions). As of 31st December 2021, the Company has clients categorized as mentioned above at a portion of 75.93%, 21.99%, and 2.07% respectively.

For the year 2011-2021, the Company sold and installed software to businesses, with details on the number of businesses and number of new guest rooms, domestically and internationally, as follows.



As of 31st December 2021, the Company has 265 hotels in hotel chains including Centara, Imperial, Eastin, Kantary, Fortune Group and Oakwood. These hotels are key business partners of the Company, and most would continue using Comanche Hotel Software as hotel management software for new hotels when they expand their business domestically or overseas.



In the sale of Comanche Hotel Software, the Company would mostly propose an annual software maintenance agreement in complement. Moreover, clients may request on-call service if needed. As of 31st December 2021, from 1,205 hotel customers, approximately 57% of all clients utilize the Company's maintenance services, and 43% of all clients utilize the Company's on-call service, leading to the continuous revenues for the Company.

As of 31st December 2021, international clients who use Comanche Hotel Software cover over 17 countries such as China, the Philippines, Malaysia, Indonesia, Vietnam, Lao PDR, India, Myanmar, Japan, and Singapore. For the year 2019-2021, the Company's revenue breakdown from sale of software and provision of services for Comanche Hotel Software domestically and internationally is as follows.





Distribution Channels

The Company sells its product, Comanche Hotel Software, and other services through 2 main sales channels as follows.

1) Direct sales through the Company's Business Development Division

2) Sales through foreign dealers.

As of 31st December 2021, the Company has 22 foreign dealers in 12 countries with details as

follows.

No.	Country	Appointment Date (Month/Year)	Appointed Dealers
1.	The Philippines	27/09/2017	AUDACITY SYSTEMS, INC.
2.	China	01/01/2015	GUANGZHOU AUTOMATED SYSTEMS LIMITED
		11/07/2017	SHANGHAI HANFORD BUSINESS CONSULTING CO., LTD.
			SHANGHAI SK ENTERPRISE MANAGEMENT CONSULTING CO., LTD.





No.	Country	Appointment Date	Appointed Dealers
NO.	Country	(Month/Year)	Appointed beaters
		18/10/2019	
3.	Malaysia*	19/10/2017	COMANCHE INTERNATIONAL MALAYSIA SDN. BHD.
		11/01/2018	UBAC SDN BHD
		11/01/2018	UBAC SDN BHD
		25/09/2018	DELTAPRISE SDN. PHD.
4.	Indonesia	10/07/2018	PT. TT NETWORK INTREGRATION INDONESIA
		13/09/2018	PT. UBAC NETWORKS INDONESIA
5.	Vietnam*	27/09/2017	COMANCHE INTERNATIONAL VIETNAM CO., LTD.
		10/06/2020	HOTEL SOLUTIONS VIETNAM CO., LTD
		22/10/2020	AMP VIETNAM TRADING JOIN STOCK COMPANY
6.	Lao PDR	27/09/2017	LAOS ASEAN TRADING CO., LTD.
7.	India	19/12/2017	IT BAHN INDIA PVT. LTD.
8.	Singapore	11/08/2017	UBAC PTE., LTD.
9.	Cambodia	26/06/2018	AUTOMATION ADVANCE TECHNOLOGY (CAMBODIA)
			ONE UTILITIES CAMBODIA
10.	United Arab	19/09/2019	TSS GULF TRADING LLC
	Emirates		
11.	Russia	01/08/2018	PWV CONTENT LTD.
12.	Myanmar	08/09/2018	BLUE CIRCLE TECHNOLOGY CO., LTD.
_			FORTIFIED CITY CO., LTD.

Remark: * The Company once was a major shareholder in these 2 companies before selling all of its stake in 2015 and appointed the 2 companies as foreign dealers of the Company.

- Domestic Market :The Company sells its product, Comanche Hotel Software, and other services
directly to all domestic customers, with the Business Development-Thailand
& CLMV Division responsible for marketing efforts.
- International Market : The Company sells its product, Comanche Hotel Software, and other services to overseas clients through 2 main channels, which are direct sale and sale through foreign dealers. For the purposes of coordination and marketing overseas, the Company has set up the Distribution Division to support the Company's business plan to continue expansion overseas to increase revenue portion from international markets.



Direct Sales

The Company has the Business Development-Thailand & CLMV Division, specialized in the hotel business both domestically and internationally, and the Distribution Division, responsible for marketing efforts in foreign countries with growing tourism industry (excluding CLMV) which the Company has not appointed dealers with potential, and in foreign countries in which the Company's existing clients have expanded operations overseas. The Distribution Division is also able to engage in marketing efforts in countries which the Company has already appointed foreign dealers, in the case that the client has contacted the Company directly.

Sales Through Foreign Dealers

The Company has overseas expansion policy in appointing foreign dealers who have the knowledge, expertise, and understanding of client needs in each country. This enables the Company to expand its client base to such country in a faster and more efficient manner compared to if the Company were to enter the market on its own. Foreign dealers go through a selection process before appointment, in which aspects including marketing, expertise in the particular country's hotel industry, installation capabilities, and after-sales services are considered. Thus, the Distribution Department act as the filter, coordinator, and supporter of foreign dealers of the Company.



In the past 4 years from 2018 - 2021, the Company has the following revenue breakdown from direct sales and sales from foreign dealers.

Source: The Company



Promotion

The Company places emphasis on building credibility in the Company's products from quality services, secure database, and value for money, which serves the Company in promoting its product. Moreover, the Company has a website and is published on various media such as the Hotel & Resort Journal to enhance its image and create brand recognition and brand awareness towards target customers.

Pricing Policy

Direct Sales

The Company's pricing policy is comparable to the market. In providing services to a client for the first time, the Company includes the value of maintenance services for the duration of 1 year, which in the past has accounted for approximately 12-15% of client purchase value. Thus, only a small portion of clients purchase only the software license without the installation or maintenance service.

• Sales Through Foreign Dealers

The Company charges a fee from foreign dealers, calculated as a percentage of the sale value of the dealer to clients, with rates as specified in each dealer appointment contract.

Marketing and Competition of the Company and its Subsidiaries

The Company's Business Operations Strategy

At present, the software business consists of 1) ready-for-use software 2) software from development to meet client needs and 3) software-related services which are key tools in management enhancing efficiency and adding value to client businesses. These programs have been adapted to cover various businesses such as tourism and hotel business, banking and finance business, logistics business, construction business, and security service business.

Since the beginning up to present, the Company aims to develop products and provide softwarerelated services for a comprehensive full-system and one-stop hotel management business to meet the needs of hotel operators, whose needs constantly change in response to changing market environment. The Company has set key strategies to create competitive advantage in the long-run and enhance leadership as a developer and service provider of software for the tourism and hotel industry both domestically and internationally as follows.



1. Strategy on Developing Quality Products that Meet the Needs of Hotel Businesses

The Company sees the importance of constantly developing its products to make its brand memorable, meet international standards, and cater to the needs of clients. At present, the Company is one of a few who has its own licensed, full-system, ready-for-use software for hotel management.

Comanche Hotel Software has system modules and functions which comprehensively support the operations of a hotel business, having a front office system, back office system, and interface. The Company is also one-stop service in giving consultancy services for Comanche Hotel Software, installation services at client site, conducting user training programs, and providing after-sales services in the form of consultancy and maintenance.

The Company conducts surveys on client needs and incorporates the suggestions from clients in the improvement of new system modules and functions to continuously better serve clients. The Company's System Development Division is responsible for the product development of the Company. In 2015, started developing applications for use on mobile devices, which has gained popularity in present days, such as restaurant POS functions application on the Android operating system to enable immediate ordering, ordered items checking, and billing on mobile devices by staff in restaurants, and check-in and check-out application on the IOS operating system to facilitate guests within their rooms through the use of mobile devices. Thus, the Company has processes in place to monitor the development of software and provision of services. The Company has a quality assurance team from the process of first software development, sale, installation, user training, up to product delivery to instill confidence for clients.

2. Strategy on Marketing and Promotion

The Company places importance on marketing and promotion strategy, placing emphasis on the promotion of the brand "COMANCHE" "pRoMise" "WinGolf" "+IBE" and "GoGoJii" and trademark COMANCHE INTERNATIONAL" through various channels and activities such as

- The preparation of brochures displaying products of the Company in presentations, journals, and tourism magazines such as Thai Hotels and Travel Magazine, Thailand Hotel Directory Magazine, and Thai Restaurant Magazine and present at a conference of Thai Hotels Association etc.
- The public relations by setting up booths in different events both domestically and internationally.
- The public relations and support of IT association Andaman (IT association Hotel Industry).
- The public relations and support of IT association Koh Samui (IT association Hotel Industry).









Food & Hotel Exhibition 2019

In the year 2019, Comanche International Public Company Limited has participated by presenting its potential of the developer for sales, installation, and service provider of solutions software in the Food and Hotel Thailand Exhibition 2019 held at BITEC, Bangkok International Trade and Exhibition Centre, Bang Na, Bangkok. The Food and Hotel Thailand Exhibition 2019 is the leading premium international trade exhibition for food and hospitality business in Thailand supporting by more than 25 organizations from both public and private sectors in the tourism, food, and hospitality industries such as the Tourism Authority of Thailand, Thai Hotels Association, Thai Restaurant Association, and Thailand Chefs Association, which boosting the exhibition scale to be huge than ever. Moreover, not only the presentation of global premium products, but also the presentation of new innovations from top manufacturers around the globe as well as interesting meetings, seminars, and competitions.



- Company management constantly participating as speakers in IT panel discussions. In the past, there were institutions have expressed interest in using the Company's software as instructional media, such as
- Ubon Ratchathani University (New Trend Technology for Hotel Business) online
- Phuket Rajabhat University (Front Office Management) online
- IT Hotel ANDAMAN Association
- Nakhon Phanom University (Advance Course)
- Rajamangala University of Technology Phra Nakhon (Hotel Management for Front Office)



Phuket Rajabhat University



Ubon Ratchathani University





Nakhon Phanom University



IT Hotel ANDAMAN Association





• Using Comanche Hotel Software as instructional media by charging only installation and training fee enables the future workforce to be acquainted with the Company's software before entering the hotel and tourism industry.

Rajamangala University of TechnologyPhra Nakhon

Strategy on Sales Channel Management

The Company's 2 key sales channels can be divided into the provision of software-related services domestically and internationally. For the Thai and CLMV market, the Company utilizes direct sales by the Business Development – Thailand & CLMV Division.

For international markets, the Company has added another channel by appointing foreign dealers specialized in each country to enhance the sales capabilities of the Company's products. As of 31st December 2021, the Company has 22 foreign dealers in 12 countries such as China, the Philippines, Malaysia, Indonesia, Vietnam, Lao PDR, India, Singapore, Cambodia, United Arab Emirates, Russia, and Myanmar.

The Company is aware of the fluctuations involved in doing business in the hotel and tourism industry, which is affected by factors beyond the Company's control such as political instability, natural disasters, and outbreaks. Thus, the Company has set key policies to help maintain the stability of revenues in case of the aforementioned events by working towards increasing revenues from overseas and setting up the Distribution Department to expand the Company's customer base through the appointment of foreign dealers, as well as marketing in countries with potential which the Company has not appointed dealers in such countries.

Strategy on After-Sales Service and Customer Satisfaction

The Company places emphasis on the provision of after-sales services and customer satisfaction. It offers after-sales services in the form of annual software maintenance agreement or on-call services on a case-by-case basis and has set up teams under the name of "Comanche Customer Services" within the Support Division to provide information on Company products, receive feedback from clients, give advice on software usage, and resolve software-related issues 24/7 for Front Office System, Points of Sales System, and Interface System, and the service is available from Monday to Saturday at 9.00 am to 18.00 pm for Back Office System, Inventory Control System and Fixed Asset System. To



achieve customer satisfaction, the Company surveys its customers through questionnaires, link has attached with email for customers to fill in (providing scores) after the service rendered and listen to feedback from Company staff to accumulate information both from outside and inside the information to be used to continuously improve after-sales service for efficiency. The Company has set up teams under the name of "CMC Service Committee" for support and develop after-sales service directly.



As at 31st December 2021, the customer satisfaction can be summarized as follows:

Strategy on Joint Investment to Add Value for Stakeholders

To achieve the Company's vision to be the leader in the development and service provision of a comprehensive software solutions in the tourism industry, the Company has set strategies on joint investment with a policy to joint invest in companies with similar business objectives as the Company's core business, with similar companies, with companies that could complement the Company's business resulting in enhanced revenues or profits, or with synergies which could support the business of the Company for greater comprehensiveness and increase its competitive advantage. The Company also has policies to invest in potential projects to provide technology services in industries such as E-Commerce, Logistic, Health Care, Startup, and Agriculture, etc., where targeted investment in such industries must have a business policy that is consistent with the Company's core business operations that will allow the Company to grow sustainably by expanding the business widely, unblocking ourselves from the same business.



1.3. Assets Used in Business Operations

Investments

As of 31st December 2021, the Company has investments in 6 subsidiaries as follows:

		Sharahalding	Registered	Paid-up	
Company Name	Business Type	Shareholding (%)	Capital	Capital	
		(%)	(Baht)	(Baht)	
Supatura Tachaology Co. 1td	Computer	51.00	10,000,000	10,000,000	
Synature Technology Co., Ltd.	Software Service	51.00	10,000,000	10,000,000	
Win Star Tach Ca. 1td	Computer	99,99	3,300,000	3,300,000	
Win Star Tech Co., Ltd.	Software Service	<u>99.99</u>	5,500,000	5,500,000	
Al Soft Co., Ltd.	Computer	51.00	3,000,000	3,000,000	
Ai son co., Eta.	Software Service	51.00	5,000,000		
	Hotel Revenue				
Roomz International Co., Ltd.	Management	51.00	8,000,000	3,750,000	
	Consulting				
Comanche Gogoji Co., Ltd.	Online Travel	99,99	40,000,000	40,000,000	
Comanche Gogoji Co., Etd.	Agency	77.77	40,000,000	40,000,000	
Coman Crypto Co., Ltd.	Foreign Exchange	99.99	60,000,000	60,000,000	
	Activities	77.99	00,000,000	60,000,000	

Main Fixed Assets that the Company and Subsidiaries Used in Business Operations

The Company and its subsidiaries have main fixed assets used in business operation consists of computer equipment, office equipment, and intangible assets. As of 31st December 2020, and 2021, the net book value after deducting depreciation and amortization totaled Baht 34.48 million and Baht 74.47 million, respectively. The details of computer equipment, office equipment, and intangible assets are as follows.

Unit: Million Baht

		ok value lidated)	Type of	
Туре	As of 31 st December		_ ownership	Obligations
	2020	2021		
Computer equipment and office equipment	3.32	59.32	Proprietary	None
Intangible Assets	31.16	15.15	Proprietary	None
Total Amount - Net	34.48	74.47		

Intangible Assets



The Company and its subsidiaries have intangible assets used in business operations consists of computer programs, customer relationship, and computer programs under development as of 31st December 2020 and 2021, the value is Baht 31.16 million and Baht 15.14 million, respectively, with details as follows.

Unit: Million Baht

	Net book value	Net book value (Consolidated)			
Туре	As of 31 st	December			
	2020	2021			
Computer programs	9.26	11.76			
Customer relationship*	0.78	0.62			
Computer programs under development	21.12	2.76			
Total Amount - Net	31.16	15.14			

Remark : *Customer relationship is considered as intangible assets which derived from the fair value appraisal as a result of a business combination that the Company acquired 51.00% of the investment in Synature Technology Co., Ltd. on 20th June 2017 and AI Soft Co., Ltd. On 21st January 2019, at 51.00% in accordance with the Thai Financial Reporting Standard No. 3 (Updated 2018) Re: business combination.

Copyright and Trademarks

Copyright

The Company and its subsidiaries obtained a certificate of copyright notification, literary genre, from the Department of Intellectual Property, the Ministry of Commerce, with details as follows.

Work title	Company	Work two (description	Register	Certificate Issued	
work title	Company	Work type/description	Number	Date	
Comanche Hotel	COMAN	Literature/Computer Drogram	21. 3070	13 th May 2009	
Software and Data Base	COMAN	Literature/Computer Program	at. <i>J</i> 070	15 May 2009	
Computer Program,	WST	Literature (Computer Drogram	21. 6443	7 th April 2017	
WinGolf	VVST	Literature/Computer Program	11.0445	7 April 2017	
Computer Program,	WST	Literature (Computer Drogram	21, 6444	7 th April 2017	
WinScore	VVSI	Literature/Computer Program	11. 0444	7 April 2017	



Trademarks

A subsidiary obtained a trademark certificate from the Department of Intellectual Property, the Ministry of Commerce, with details as follows.

Work title	Company	Work type/description	Register Number	Certificate Issued Date
pRoMiSe				
Retail Management	SYN	Literature/Computer Program	ค219557	25 th May 2017
System				

Investment Promotion Certificate

The Company and its subsidiaries obtained benefits from investment promotion from the Office of the Board of Investment with details as follows

			Investment	Certificate	Certificate
Туре	Company	Rights and benefits	Promotional	Issued	Expiry
			Certificate No.	Date	Date
		the exemption from			
		corporate income tax for a			
Rusiness type		period of 5 years, from the			
Business type		first date of that income		20 th	24 th
5.7.2 of Enterprise	SYN	from the operation is	60-1302-1-00-2-0	November	January
Software and/or		derived, not yet received		2017	2027
Digital Content		income from such			
		operation under this			
		Promotional Certificate			
		the exemption from			
Ducine and there		corporate income tax for a			
Business type		period of 7 years, from the		17 th May	6 th June
5.7.2 of Enterprise	COMAN	first date of that income	61-0565-1-01-2-0	· · · · ·	
Software and/or		from the operation is		2018	2025
Digital Content		derived, which was on 6 th			
		June 2018			



Important Contracts Used in Business Operations

Office Lease and Service Agreement

As of 31st December 2020, and 2021, the Company and its subsidiaries have no proprietary buildings. The office buildings used for business is under the operating lease from a person who is not related to the Company with details as follows.

	lterre	Tenant/Service	Lessor/Service	Contract	Country at Davia d
	ltem	Recipient	Provider	Compensation	Contract Period
1)	Muangthai-Phatra Building,	COMAN	Muang Thai	Lease Agreement	15 th May 2021 – 14 th
	23 rd Fl., Building B,		Life Assurance	227.50	May 2022
	Unit 252/117(H) and Unit		Company	Baht/sq.m./Month	
	252/118(G)		Public	(50,732.50 Baht/Month)	
	Total area: 223 Square		Company	Service Agreement	
	Meters		Limited	390 Baht/sq.m./Month	
				(Totaling 86,970 Baht)	
2)	55/165 Soi Ladprao 88,	SYN	Long Beach	Lease Agreement	1 st January 2020 –
	Wang Thonglang, Wang		Brother Hood	40,000 Baht/Month	1 st January 2023
	Thonglang, Bangkok		Party		
3)	55/166 Soi Ladprao 88,	SYN	Mr. Nopporn	Lease Agreement	1 st August 2021 –
	Wang Thonglang, Wang		Leelertyuth	33,000 Baht/Month	31 st July 2023
	Thonglang, Bangkok				
4)	99/100 Soi Ngam Wong	WST	Mrs. Kittana	Lease Agreement	1 st January 2021 –
	Wan 26 Lane 3 (Phong		Buathong	5,000 Baht/Month	31 st December 2021
	Phet Phatthana 2), Thung				
	Song Hong, Lak Si, Bangkok				
5)	Software Park Building,	AISOFT	National	Lease Agreement	16 th October 2021 -
	99/25, 10 th Fl., Room 10-B		Science and	150 Baht/sq.m./Month	15 th October 2024
	Moo 4, Chaengwattana		Technology	(26,581.50 Baht/Month)	
	Road, Khlong Kluea,		Development	Service Agreement	
	Pakkred, Nonthaburi		Agency	150 Baht/sq.m./Month	
	Total area: 177.21 Square			(26,581.50 Baht/Month)	
	Meters				
6)	99/100 Soi Ngam Wong	GOGOJI	Mrs. Kittana	Lease Agreement	1 st January 2021 –
	Wan 26 Lane 3 (Phong		Buathong	4,000 Baht/Month	31 st December 2021
	Phet Phatthana 2),				
	Thung Song Hong, Lak Si,				
	Bangkok				



	ltem	Tenant/Service	Lessor/Service	Contract	Contract Period
	item	Recipient	Provider	Compensation	Contract Period
7)	95 Soi Pracha Uthit 127,	COMAN	Ms. Thanyarat	Lease Agreement	1 st December 2021
	Thung Khru, Thung Khru,	CRYPTO	Sae-tung	<u>5,000 Baht/Month</u>	-
	Bangkok				31 st December 2022

Investment Policy in Subsidiaries and Associates

The Company has defined a framework regarding the Company's investment in subsidiaries and associates policy as follows:

- 1) The Company will invest in the business with the same business objectives as the main business of the Company or businesses with similar characteristics or businesses that support the business of the Company. This will make the Company have higher operating results or profits, or the Company will invest in businesses that benefit the Company which will help to support the Company's core business operations, being more complete and increasing the competitiveness of the Company.
- 2) The controlling and management of subsidiaries and/or associates
 - 2.1) The Company will assign personnel with qualifications and experience or suitable for business operations to take a position of director or executive, at least according to the Company's shareholding proportion, in the said subsidiary and/or associate, representing the management of the subsidiary and/or associates.
 - 2.2) Directors or executives who represent the Company must,
 - 2.2.1) Participate in the formulation of business policies of subsidiaries and/or associates in accordance with the guidelines set by the Company.
 - 2.2.2) Supervise subsidiaries and/or associates to manage and carry a business in accordance with the guidelines set by the Company.
 - 2.2.3) Apply discretion according to the resolution of the board of directors' meeting and/or the shareholders' meeting of the Company approved on important matters of subsidiaries and/or associates.
 - 2.2.4) Report the operating results to the Company as appropriate to bring maximum benefit to the Company and for the sustainable growth of the Company.



1.4. Research and Development

The Company promotes continuous research and development to increase both the quality and value of products as well as to improve the working process within the Company to increase work efficiency. The details of each project are as follows:

1. The Channel Manager Project

The Channel Manager is a system that provides online platform integration with hotel room management systems from the Front Office System / Property Management System, room management, room rates, details of various hotel information such as amenities, various policy, requirements, and updates data into the system. To develop the system, it is necessary to have security under the PCI-DSS (Payment Card Industry Data Security Standard), which is an international standard related to credit card transactions which are encryption and data security. The Company started the project in the 1st quarter of 2020 with the details as follows.

Unit: Baht

Research and Development Cost	Pudaot	To	otal Amount Spe	ent
Research and Development Cost	Budget	2020	2021	Total
PCI-DSS cost	1,000,000	536,200	-	536,200
Staff cost	400,000	533,171	25,093	558,264
Data center cost	500,000	-	-	-
Grand Total	1,900,000	1,069,371	25,093	1,094,464

2. The New mPOS Project

The New mPOS is a system that brings the original mPOS that operates on Android to be developed as a Web-Based to break the limitations on the device that can be used with the system. By itself, the system can be used with all kinds of devices via the web browser. It has been added features to order food from the guest room from the guest's communication device and, also, add features to accept payments and print receipts to facilitate users of the system.

The new products that the Company plans to develop are divided into platforms as follows:

- 1. Guest Self-Ordering: a feature for the guest self-ordering of food/beverages.
- 2. Waiter-Ordering: a feature for waiter staffs to be received orders from guests.
- 3. Cashier: a feature for cashier staffs to be received payments and receipt issuance.



The Company started the project in the 3rd quarter of 2020 with the details as follows.

Unit: Baht

Research and Development Cost	Budget	Total Amount Spent		
		2020	2021	Total
Staff cost	300,000	103,250	202,408	305,658
Grand Total	300,000	103,250	202,408	305,658

3. The Guest Service Management (GSM) Project

The Guest Service Management is a management system for Guest Booking, In-house, Check-Out, House Keeping, and for guests using Express Service by linking with the Front Office System / Property Management System and Point of Sales which can be used from the web browser and mobile. The Company has started the project in the 3rd quarter of 2020 with the details as follows:

Unit: Baht

Research and Development Cost	Budget	Total Amount Spent		
		2020	2021	Total
Staff cost	300,000	205,551	269,900	475,451
Grand Total	300,000	205,551	269,900	475,451

1.5. Future Projects

Between 2020 - 2022, the Company has a plan to expand the scope of business to be wider. From being a leader in developing and providing comprehensive software for tourism management at the national level, now expanding to an international level which will be an important basis to drive the Company becoming a regional leader in the future. Also, the Company has moved forward to expanding the scope of the original business, focusing on the B2B (business to business) market to the B2C (business to consumer) market, which focuses on a large number of consumers related to tourism compared to the population of Thailand and Asia in overall.

With the image of expanding the scope of business to cover integrated tourism both B2B and B2C businesses covering both domestic and international markets, the Company foresees the importance of the continuous investment expansion and integration. In order to add value and promote long-term competitiveness, the Company has outlined the important criteria and frameworks for companies to invest as follows.



- 1. Invest with the program developer or any service provider related to tourism, such as hotels, restaurants, spas, golf courses, car rentals, air tickets, travel agencies, both offline and online, and others, in order to build on the current network of companies and expanding into new related businesses related to tourism.
- 2. Invest in a company that already operates regarding no. 1 and who is interested in expanding the business further together with the Company's network.
- 3. Enter into the co-investment with companies, parties, and individuals interested in creating new business models and innovations for the tourism industry to further strengthen and sustain the Company. Besides, this will also benefit the tourism industry as well as in the business and consumer sectors.



1.6. Shareholding Structure of the Company Group

1.6.1 Shareholding Structure of the Company Group

The Group of Comanche International Public Company Limited Shareholding Structure as at 31st December 2021




1.7. Shareholders

1.7.1. Securities and Shareholders Information

No.	Major Shareholders	Number of Shares	Shareholding (%)
		(Shares)	
1.	Mr. Amarit Klomchitcharoen	27,000,000	20.15
2.	Mr. Somboon Sukheviriya	7,798,600	5.82
3.	Mr. Samart Chuasiriphattana	6,949,100	5.39
4.	Thai NDVR Company Limited	6,776,468	5.06
5.	Mrs. Panitanan Termkunanon	6,670,000	4.98
6.	Mr. Supachai Wisetpaitoon	5,500,000	4.10
7.	Ms. Chatthanan Thanasinwiwat	4,500,000	3.36
8.	Mr. Athiphat Thienkanthakan	4,500,000	3.36
9.	Mr. Teerayut Rianchaiyut	3,458,000	2.58
10.	Mr. Seeharat Lohachitranon	2,450,000	1.83

List of shareholders and shareholding structure as at 14th March 2022

1.7.2. Agreement between major shareholders

Non-competing Agreement between the Company and Mr. Somboon Sukheviriya

Counterparties	(1) Comanche International Public Company Limited (the "Company")
	(2) Mr. Somboon Sukheviriya ("Mr. Somboon")
Agreement Date	14 th July 2019 (Modified 9 th September 2016)
Terms of agreement	(1) Mr. Somboon agrees not to and will prevent any related persons of Mr.
	Somboon regarding the provisions of Section 258 of the Securities and
	Exchange Act B.E. 2535 from entering into any business that is considered to
	be a competitive and/or may cause a conflict of interest with the Company's
	business operation whether it is on his/her own behalf or participating in
	investing in businesses with business partners. In addition, Mr. Somboon will
	not acquire and hold a majority stake in any business or become an unlimited
	liability partner in any limited partnership that conducts business in a
	competitive nature and/or may create a conflict of interest to the business
	operation of the Group of Companies.
	(2) Mr. Somboon agrees not to and will prevent any related persons of Mr.
	Somboon regarding the provisions of Section 258 of the Securities and
	Exchange Act B.E. 2535 to undertake any type of software development
	business which is the same type of business as the Company's business
	whether it is on his/her own behalf or participating in investing in businesses



	with business partners that may be in competition with the Company's
	business. This does not include businesses and assets that are owned by Mr.
	Somboon, but have no potential to develop into a project for significant
	commercial returns in the future or assets related to the Company's business,
	but not significant.
	(3) Mr. Somboon agrees not to and will prevent any related persons of Mr.
	Somboon regarding the provisions of Section 258 of the Securities and
	Exchange Act B.E. 2535 to invest in any company or business which is the
	same type of business as the Company's business which may be in
	competition with the Company or causing a conflict of business interest with
	the Company, against the law, including the announcement of the Capital
	Market Supervisory Board and the Stock Exchange of Thailand.
Agreement effective	Effective from the signed date of the Agreement until the cancellation as
date	stipulated in the Agreement.
Agreement termination	(1) At the end of 3-year period after the retirement from being the major
clauses	shareholder, management, and controlling person of the Company or
	(2) At the end of 3-year period after the retirement from duty that must comply
	with the rules or regulations related to the conflict of interest established
	by the Office of the Securities and Exchange Commission and the Stock
	Exchange of Thailand

1.8. Registered Capital and Paid-up Capital

The Company has a registered capital of Baht 67 million, paid-up Baht 67 million, divided into 134 million ordinary shares at a par value of Baht 0.50 per share.

The Company is listed on the second major securities market of Thailand (MAI), Market for Alternative Investment, under the symbol COMAN.

1.9. Dividend Policy

The Board of Directors' Meeting No. 2/2016, held on 13th May 2016, resolved to determine the Company and subsidiaries' dividend payment policy at the rate of not less than 40% of the net profit after the corporate income tax deduction of the separate financial statements, and after deducting various types of reserves as required by law.



	2019	2020	2021
Earnings per share (Baht)	0.0315	-	(0.0550)
Dividend rate per share (Baht)	0.10	-	0.0877
Dividend payout ratio to net profit (%)	317.43	-	N/A

A comparison table of the Company's past 3-year dividend payments

However, annual dividend payments shall depend on the annual operating results as well as the cash flow and future investment plans of the Company and its subsidiary as main consideration factors, including other related legal requirements. In this connection, the resolution of the Board of Directors of the Company and its subsidiary for dividend payment shall be presented to the Shareholders' Meeting for approval. In addition, the Board of Directors of the Company is empowered to consider the payment of interim dividend if seeing that the Company has made a profit and said dividend payment is appropriate with no effect on the Company's business operations. In this connection, said interim dividend payment shall be reported to the shareholders at the next Shareholders' Meeting.



2. Risk management

Policy and Plan of Risk management

There are significant risk factors which may affect the Company's business or return on investments of investors, and guidelines to minimize the impact of such risks, or guidelines for risk prevention could be concluded as follows.

Risk from Dependency on the Thailand Tourism Industry

The Company realizes the risk of being mainly dependent on the domestic tourism business, which is unstable due to several uncontrollable factors such as political instability, natural disasters, or outbreak of diseases such as Coronavirus Disease 2019 (COVID-19), which affect global and Thai tourism business. As a result, tourism inbounds and foreigners visiting the country has decreased and many hotels are reluctant to make decisions on purchasing software. The Company has, therefore, formulated a sales strategy to suit the current situation to make it easier for customers to make purchasing decisions in the current situation. In addition to the aforementioned, the Company foresees that tourism services alone may not be sufficient for sustainable business growth, which the Company has a goal in the years 2020 - 2023 to invest or coinvest in other companies in the technology sector which is a business that increases competitiveness. Every business will use technology to develop both the work process and the thought process, thus it is a suitable business for the Company because the Company has a programming background which is important for the technology initial process. The Company can adapt to all businesses that need technology involvement such as E-commerce, logistics, health care, start-ups, and agriculture. Therefore, The Company has investment in Synature Company Limited ("SYN") in 2017, Win Star Tech Company Limited ("WST") in 2018, and AI Soft Company Limited ("AISOFT"), Roomz International Company Limited ("ROOMZ"), and Comanche Gogoji Company Limited ("Gogoji") in 2019, enable the Company to spread its revenue to other customer bases besides the present hotel clientele.

Risk from Dependency on Experts

A major portion of the Company's revenue came from the main business operation, the development of distribution of software programs. In the process of research and development of said software programs, the Company is dependent on a team of specialists, with an understanding of both technology and the hotel business. For example, the Business Development Department, responsible for sales, must be able to present the necessity and highlights of the software programs to clients. At the same time, they must be able to comprehend additional requirements of clients to use as data for the development of new products. This includes the Project Management Department and Customer Support



Department, who must be able to gather information on the defects of the software program from actual customer use, to present them to the Management for a decision on developing new features of the program. The Research and Development Department is dependent on information from these teams to develop suitable products before entering the process of quality control by the Quality Control Department before the product being commercially offered for sale. Thus, it could be seen that the stages in research and development of the Company's software programs are dependent on personnel from several work sections who have knowledge and ability in basic IT technology as well as experience relating to the hotel business. Therefore, the Company may have a risk in hiring and retaining personnel to continually work for the Company, and if the Company should lose these personnel, there would be a significant decline in the Company's revenue.

Anyhow, the Company is aware of risks involving the loss or lack of personnel with knowledge and capability as mentioned above. The Company has made suitable changes in the Company Organization Chart to accommodate long-term business expansion and set up a Human Resources Department with the responsibility of recruiting and developing employees' skills with emphasis on providing suitable compensation and welfare for staff in the organization with a comparable within the industry and setting up and introducing career path planning for staff. The Company, therefore, has expectations that such undertakings would help minimize the risk of losing staff with specialized skills as well as helping to promote the recruitment of qualified personnel to work for the Company.

Risk from Software Piracy

Software copyright violation is a factor that affects the software business throughout the world, where developers and service providers are affected by copyright violations and software program piracy for distribution at a cheaper price, or unauthorized use of software programs at no cost, which includes the use of the program Source Code to develop into a software program for commercial purposes, causing software developers who is the copyright owner to lose their business opportunity.

Anyhow, the Company's software program is under the category of literary creativity, which receives protection from the Copyright Act, where the creator receives immediate protection without having to register a copyright claim. In the case of copyright violation, the copyright violator is liable to a criminal penalty of both imprisonment and fine, as the case may be. Besides, the copyright owner could claim civil damages from the copyright violator as well. In this connection, even though the copyrighted work receives immediate protection by law as soon as it is created, the Company still foresaw the importance of notifying the Department of Intellectual Property of its copyright claim, and notified the Department of Intellectual Property on 23rd April 2009, and received a certificate for copyright notification from the Department of Intellectual Property on 13th May 2009.



Apart from being protected by the Copyright Act, the Company has laid down various guidelines for the prevention of opportunity as well as prevention of effects from copyright violation by establishing guidelines for the prevention of unauthorized use of the Comanche Hotel Software and Data Base Program without purchasing the Crack Software license key from the Company as follows:

- A. Each program installation shall have to use a Key Serial code from the Company only, with only personnel directly responsible having access to the code and the Company limiting the number of personnel who have access to the code.
- B. Each time a code is created, the system will maintain a history and detail of the creation of the code in the system for checking purposes. The said code shall be used only for hotel database servers that have been registered with the Company and could not be used for other hotels.

The Company believes that the abovementioned risk prevention guidelines will be able to protect and reduce the opportunity of copyright violation and illegal use of the Company's software, including unauthorized use of the Company's Source Code for alteration as an emulator program for commercial purposes. Moreover, if users choose to use illegal software programs, users will not receive any service or be protected in case of program mistakes, which may affect the client's own business. At the same time, the Company has the policy to take serious legal action against illegal producers and users of software programs as a norm and protect software researchers and developers of Thailand.

Risk from Malfunctioning of the Information Technology System

The Company has developed the Comanche Customer Care software and database program for information storage and the management of data installation and service provided by clients. Besides, the Company also has a Remote Program for remote control of computers via the Internet system, presently using the Team Viewer for the Business software program to access the client's computer monitor to rectify various defects as notified by clients to the Company. Thus, if there is a malfunctioning in the internet system or if the database system is inoperable, the Company may be at risk of operational disruption.

Anyhow, the Company's Operations Department had planned and announced the use of an IT Policy and Disciplinary Process, which covers access to data confidentiality, maintenance and back-up of data essential to the company's business operations, with employees involved backing up important data on weekly basis, as well as the procurement of a uninterruptible power supply for the main server system so that the system could operate without any interruption. Moreover, the Company has prepared a Business Continuity Plan (BCP) which is exercised annually to ensure that in case the Company met with emergencies, such as malfunctioning in the electrical or internet system, the Company would be able to continue solving various problems for clients.



Operational Risk from Investing in Other Companies

Besides being a developer for the distribution, installation, and service of software programs for hotel management, the Company's objectives include investment in other companies as well. As a result, the Company's operating performance will partly be derived from the operating results of subsidiary companies in which the Company invested. Thus, if said subsidiary companies perform well, it would create revenue for the Company. However, if the performance is in the adverse, it would have a negative impact on the Company's operational results.

The Company recognizes the risk involving in the investment of said companies and places great importance in selecting companies in which to invest, with the Management having responsibilities to consider the investments to present to the Company's Board of Directors, within the authorized scope.

Moreover, since the Company stated as its objectives in the IPO that part of the fund raised would be allocated as budget for investment in other companies and since the success in investment or acquisition of other businesses is dependent on several factors, such as economic conditions, condition of transactions, negotiations, and the result of due diligence on the Company to be invested, the Company may be at a risk if its plan for investment in other companies is delayed or not successful within the expected period.

Risk Arising from the Company is Unable to, or Prefers not to, Pay Dividends

The ability of the Company to make dividend payments to its shareholders is dependent on future financial results of the Company, whereby said financial results are dependent on the Company's success in its operations following the Company's business plan, as well as financial factor, competitive factor, rules, and regulation factor, including technical and other factors and general economic conditions where several of said factors may be beyond the control of the Company. Apart from this, the Company's Board of Directors may make suggestions to reduce or suspend dividend payment for any period, to be in line with the plan for future Company business growth, including the need for investment capital and working capital and other factors as deemed necessary. The Company, therefore, cannot guarantee to shareholders that it will be profitable in the future or guarantee that the Board of Directors will approve dividend payments even though the Company is profitable.

Besides, according to the Public Company Act, the Company may not pay dividends if it has an accrued net loss even if the Company made a net profit during that year. At the same time, if the Company made a net profit in any year, the Company still has the duty according to the Public Company Act and the Company's Articles of Association, to allocate part of its net profit for the year as a legal reserve of not less than 5% of the annual net profit less accrued net loss brought forward until the legal reserve is no less 10% of the Company's registered capital. Therefore, if the Company made an insufficient profit, or if deemed appropriate, the Company might not pay dividends in the future.



Presently, the Company has the policy to pay dividends at the rate of not less than 40% of net profit after deduction of corporate income tax of the separate financial statements, and after making various reserves required by law.

Risk from Dependency on Management

The Company has a risk of becoming dependent on an executive, as Mr. Somboon Sukheviriya, founder, and holds the position of Director and Chief Executive Officer, is a person who has over 30 years' experience in developing software management programs for hotels and plays a major role in management of the Company until it is well known and respected in the industry as well as playing a major role in establishing policies and business strategies for the Company, leading to the Company's continuously good operating results. Should the Company lose the director, it may affect the business operations and operating results of the Company.

Anyhow, the Company specified business targets as well as long-term business strategies, with a new organizational structure to support future business expansions, which include a plan to recruit and select more experts in various fields to work with the Company group to distribute management power to executives at lower levels. Moreover, the Company also stipulated a Succession Plan to reduce the risk of placing too much reliance on any one person, as well as readjusting the organization plan for decentralization, without having to rely on decisions made by Mr. Somboon Sukheviriya, but will depend on the Company's Board of Directors, the Audit Committee, the Risk Management Committee, and management team to participate in management of the Company and making decisions on various matters according to the powers stipulated to reduce dependency on major executive.



3. Driving business for sustainability

3.1 Sustainable Management Policy and Goals

3.1.1 Corporate Social Responsibility

The Company realizes the importance of education which is the cornerstone of society. Moreover, the Company is also aware of sustainable development in social, economic, and environmental aspects, therefore provided policies and guidelines. The educational development program is one of the longstanding programs that the Company has partnered with universities interested in hotel management program, Comanche System, by bringing it as part of the teaching and learning of its students at universities, giving students the knowledge and ability to use Comanche System professionally and can be used for practical purposes.

In the year 2021, the Company has arranged to have experts teaching the use of Comanche System to the university students through electronic media channels to comply with the COVID-19 situation and organized IT seminars at the Company's meeting room. An opportunity for new graduates who have been trained and who are interested to work with the Company is arranged, allowing new graduates to participate in actual operations with the Company. This project will bring quality personnel to the labor market, including the Company. Besides, regular reports of corporate social responsibility activities are reported on the Company's website at http://investor.comancheinternational.com.

3.1.2 Good Corporate Governance

The Company is aware of trustworthy and fair business practices within the competition framework, laws, and regulations by arranging efficient, transparent, and accountable management system, aiming to build up the confidence and assurance of shareholders, investors, stakeholders and all concerned, paving the way for sustainable growth in its business.





On 24th July 2019, Mr. Chatchai Tolertmongkol, Director and Chief Executive Officer of Synature Technology Company Limited (left), being the representative from the Board of Directors, to receive the Special Recognition Award at the Board of the Year Awards from Mr. Krirk-Krai Jirapaet, Chairman of Judging Panel, Board of the Year Awards 2018 (right).

3.1.3 Respect of Human Rights and Fair Treatment of Employees

Even today is the era of digital technology, but human resources are an important factor of the business, creating added value and increasing productivity. The Company will improve environmental working conditions for better quality of life for employees and, at the same time, encouraging employees to show their potentials through training opportunities and improvement of working skills.





Management Seminar 2020 Activities

During 12 – 13 December 2020, Comanche International Public Company Limited, leading by Mr. Somboon Sukheviriya, Chief Executive Officer, and Managements, joined the Management Seminar 2020 Activities to create learning and understanding of being a professional management and be able to deliver professionalism to team members via the Leader Workshop. Moreover, the Service Excellence course had been trained, evaluating a mindset and create an understanding of servicerelated jobs, to create an impression, a power of word of mouth, and a good relationship towards products and services sustainably, aiming the importance of services that exceeds customer expectations. Thus, the workshop was full of knowledge and joy.



Moreover, regarding human rights, the Comanche Company Group operates its business with respect to human rights, by promoting and protecting rights and freedom as well as equality in all relationships, which is the foundation of human resources management.

Educational Development and Personnel

The Company operates its business to grow side by side with educational and personnel development for staff involved with development of software solutions for the service and tourism industry, which is considered a major industry that is the driving-force behind Thailand's economy. In this connection, The Company has been cooperating with educational institutions for many years, providing knowledge to students by training courses and actual experience in order to give opportunity for advancement for students who are interested in this line of work.



Phuket Rajabhat University



Ubon Ratchathani University





Memorandum Of Understanding between Comanche and Rajamangala University of Technology Phra Nakhon

On 22nd March 2021, Mr. Pirom Methaveerapong, Chief Marketing officer, and Mr. Chetniphat Noichiewkran, Human Resources Manager, of Comanche International Public Company Limited signed a Memorandum of Understanding (MOU) with Assistant Proffessor Doctor Amnat Iamsamang, Dean, and Assistant Proffessor Yuthaphum Suwanwet, Associate Academic and Research, Faculty of Arts, Rajamangala University of Technology Phra Nakhon to provide students with an operational program for leading international hotels, and the Company also supports students to practice skills and professional experience in various hotel businesses.





Training Comanche Hotel Software to Nakhon Phanom

And on 8th – 12th November 2021, Comanche International Public Company Limited organized a training event for students of Nakhon Phanom University who interested in learning how to use the Company's program. The team was led by Mr. Somboon Sukheviriya, Chief Executive Officer, management team and program specialists, providing students with a complete understanding of Comanche's programs.



Anyhow, even the past business operations have not created impacts on the society and environment, but the Company continuously promote activities that contribute to the society and others as follows.

Environmental Care

The Company has a policy to utilize resources efficiently and economically by encouraging work units and staff to utilize resources economically and as needed, for long-lasting use and benefit, as well as promoting a redu9luction in the use of resources and reducing damage to the environment by means of recycling such as turning off the lights during lunch break or while not-in-use, labeling the location of the light switch for the accuracy of area usage, using energy saving light bulbs that received the certification from the Thai Industrial Standards Institute, and turning off air conditioners while not using.

Anti-Corruption

The Company is focuses on operating its business honestly, transparently and in accordance with the principles of good corporate governance by stipulating an anti-corruption policy for every form of corruption, as it very well realizes the dangers **of** corruption that can destroy free and fair competition as well as cause harmful damage to the development of the country's economy and society. In this connection, The Company stipulated a written policy and laid down guidelines in its Handbook on Good Corporate Governance which has been approved by the Company's Board of Directors, details of which are as follows:

GENERAL

- The Company has communicated to its personnel, both at executive and staff level, that employees at all levels of The Company shall abide by the anti-corruption and business ethics policy and shall not directly or indirectly become involved with corruption in any form.
- Executives and staff of The Company shall not neglect or keep silent if they came across any action bordering on corruption related to the Company and must report the matter to his/her supervisor or the person in charge and shall cooperate in the investigations of facts. When in doubt, or if he/she has any questions, he/she should consult his/her supervisor or personnel appointed to be responsible for monitoring ethical conducts as stated by the Company through various channels stipulated.
- The Company will give justice and protection to employees who refuse or inform on matters of corruption concerning the Company, using measures to protect the informer or person who cooperates by reporting on corruption, as stipulated in the Whistleblower Procedures of The Company.
- Anyone who is found guilty of corruption has violated the ethical code of conduct of Company and shall be disciplined according to the regulations stipulated by The Company. Moreover, he/she might be subject to legal punishment if said doings are unlawful.
- The Company realizes the importance of publicizing and providing knowledge and understanding to persons who have to deal with The Company or matters which may affect the Company with regard to actions taken in accordance with the anti-corruption policy.

3.2 GUIDELINES for Sustainability

1. Political Contributions

The Company has a policy of remaining neutral in the conduct of its business, having no political aspirations or sympathies with politicians of any party. The Company will make no financial or material donations to political parties, politicians or any political candidate to politically assist them with the intention of gaining business favors for the Company.

2. Donations to Charity

The Company has stipulated the following policy and guidelines with regard to donations to charity, monitoring process and control measures:

- The donation shall be supported by evidence of actual activities pertaining to said charitable projects and evidence of undertakings to support the successful purpose of the project, which will benefit the public, or in accord with the objective of undertakings with responsibility to the public.
- The donation shall be supported by evidence that contributions have been made to said charity without any person or business entities receiving any benefits in return, apart from certificates of appreciation according to general practice, such as the Company's logo, announcement of the name of The Company at the event or being broadcasted for public relations purposes.
- 3. Grants

The Company has stipulated policies and regulations regarding grants, under the following monitoring process and control measures:

- The grant shall be supported by evidence that activities according to said project has been done by the person requesting the grant and undertakings carried out to support the successful purpose of the project which will benefit the public or in accord with the objective of undertakings with responsibility to the public.
- The grant shall be supported by evidence that said grant or any other benefits which could be calculated in monetary terms does not involve any benefit given in return for any person or entities apart from certificates of appreciation according to general practice.
- In providing such grant, a requisition form must be prepared, stating the name of the person receiving the grant and the purpose for providing the grant, together with collaborating documents, for approval of those in authority according to the level of authorization of the Company.



4. Gifts, Hospitality Expense and Other Expenses

The Company realizes that building good relationships with business alliances is an important factor in bringing continuous success to The Company. Employees may give or receive gifts and/or hospitality expense and/or other expenses to/from any person if they comply with all of the following conditions:

- Not done with the intention to dominate, induce, or as a favor to any person in order to obtain any advantage through unethical behavior, or as an open or hidden exchange for assistance or benefit.
- In accordance with related law.
- Done in the name of the Company, not in the name of any employee.
- Not being a gift in form of cash or cash equivalence (such as gift certificate or gift voucher), suitable for the occasion, such as exchange of small gifts during Songkran, Chinese New Year, or New Year which is customary.
- Of suitable type and value, and timely given, for instance, during biddings held by The Company, employees shall not receive gifts.
- An employee may accept any gift not exceeding Baht 3,000 in value. In the case where an employee cannot refuse and must accept a gift exceeding Baht 3,000 in value, he/she must inform his/supervisor, reporting acceptance of said gift and submit said gift to the Secretary of the Chief Executive Officer, to be used as reward to staff or donation to charity as deemed appropriate.
- Openly given.



4. Management Discussion and Analysis

Overview of Operating Results for the Company and its Subsidiaries

The summary of changes in operating results is shown in the following table

	Consolidated Financial Statements				
	Ended Ended 31 December 2021 31 December 2020		Increase (Decrease)		
			increase (Decrease)		
	THB million	THB million	THB million	%	
Revenue from sales and rendering services	107.43	160.57	(53.14)	(33.10)	
Other income*	6.08	5.99	0.09	1.40	
Total revenue	113.50	166.56	(53.06)	(31.86)	
Cost of sales and rendering services	66.91	77.67	(10.76)	(13.86)	
Gross profit (excluding other income)	40.52	82.90	(42.38)	(51.12)	
Distribution costs	2.36	4.37	(2.01)	(45.94)	
Administrative expenses	53.55	81.25	(27.70)	(34.10)	
Loss on impairment of intangible assets	11.16	=	11.16	100.00	
Profit (loss) from operations	(20.47)	3.27	(23.74)	(725.88)	
Finance cost	0.41	0.43	(0.02)	(3.68)	
Profit (loss) before income tax expense	(20.88)	2.84	(23.72)	(834.74)	
Income tax revenue (expense)	0.29	(3.40)	3.69	(108.47)	
Profit (loss) for the period	(20.59)	(0.56)	(20.03)	3,553.15	
Profit (loss) for the period - attributable to owners of	(24.43)	(6.33)	(18.10)	285.77	
the parent					
Item that will not be reclassified subsequently to profit or	1.86	2.15	(0.29)	(13.53)	
loss - actuarial gain on remeasurements of employee					
benefit plans, net from income tax					
Total comprehensive income (loss) for the year	(18.73)	1.59	(20.32)	(1,278.65)	
Total comprehensive income (loss) for the year -	(22.74)	(4.18)	(18.56)	(443.70)	
attributable to owners of the parent					

* Other income such as interest revenue and gain from foreign exchange



1. <u>Revenue</u>

1.1. <u>Revenue from sales and rendering services</u>

Revenue structure from operations of the Company and its subsidiaries

	Consolidated Financial Statements for the Year					
Revenue from operations	2021		2020		Increase /	
					(Decrease)	
	THB	Percent	THB	Percent	THB	%
	million	of Total	million	of Total	million	
		Revenue		Revenue		
Revenue from sales and rendering services and related m	aintenance	by the Com	pany			
Software sales and installation	14.86	13.83	31.32	19.51	(16.46)	(52.55)
Operations and maintenance service	24.96	23.23	43.89	27.33	(18.93)	(43.13)
Other service ¹	1.91	1.78	1.97	1.23	(0.06)	(3.05)
Total	41.73	38.84	77.18	48.07	(35.45)	(45.93)
Revenue from sales and rendering services and related	46.10	42.91	55.28	34.43	(9.18)	(16.61)
maintenance by Synature Technology Company Limited	40.10	42.71	55.20	54.45	(9.10)	(10.01)
Revenue from sales and rendering services and related	1.10	1.02	1.27	0.79	(0.17)	(13.39)
maintenance by Win Star Tech Company Limited	1.10	1.02	1.21	0.19	(0.17)	(15.59)
Revenue from sales and rendering services and related	15.89	14.79	24.76	15.42	(8.87)	(35.82)
maintenance by AI Soft Company Limited	15.07	14.79	24.10	13.42	(0.01)	(33.02)
Revenue from provision of services and related	_	-	2.08	1.29	(2.08)	(100.00)
maintenance by Roomz International Company Limited	-	-	2.00	1.27	(2.00)	(100.00)
Revenue from provision of services by Comanche Gogoji						
Company Limited (formerly Gogoji Corporation	-	-	-	-	-	-
Company Limited)						
Revenue from digital currency mining by Coman Crypto	2.61	2.44	_		_	
Company Limited ²	2.01	2.44	_	_	_	_
Total revenue	107.43	100.00	160.57	100.00	(53.14)	(33.10)

หมายเหตุ: ¹ Other related service such as new software installation and occasional provision of assistance with usage issues ² The Company invested in Coman Crypto Company Limited on 5th November 2021

On 5th November 2021, the Company invested in Coman Crypto Company Limited ("**Coman Crypto**") in the amount of THB 60 million, reflecting 99.99% shareholding of paid-up capital. Coman Crypto engages in the main business of obtention, purchase, sale, and/or exchange of digital currency undertaken on its own or through contracting another party. The consolidated financial statements of the Company and its subsidiaries for the year ended 31st December 2021 incorporated operating performance of Coman Crypto from 5th November 2021 to 31st December 2021.



For the years 2021 and 2020, the Company and its subsidiaries (the "**Group of Companies**") generated THB 107.43 million and THB 160.57 million, respectively, in total revenue from sales and rendering services, reflecting a THB 53.14 million or 33.10% decrease as compared to the previous year due to the following key reasons:

1.1.1. Comanche generated revenue from sales and rendering services and related maintenance in 2021 and 2020 of THB 41.73 million and THB 77.18 million, constituting 38.84% and 48.07% of total revenue from sales and rendering services, respectively. This reflected a THB 35.45 million or 45.93% decrease as compared to the previous year due to the following key reasons:

(a) Revenue from software sales and installation in 2021 and 2020 amounted to THB 14.86 million and THB 31.32 million, constituting 13.83% and 19.51% of total revenue from sales and rendering services, respectively. This reflected a THB 16.46 million or 52.55% decrease as compared to the previous year. However, an overview shows the Company's backlog of approximately THB 25.39 million, most of which do not have a certain timeline of installation as a result of the Coronavirus (COVID-19) outbreak situation causing many hotels to delay opening launch.

In 2021, Comanche has 59 new hotel clients, reflecting a decrease of 39 hotels or 39.80% as compared to the previous year of 98 new hotel clients. Revenue in 2021 and 2020 averaged THB 252 thousand and THB 319 thousand per hotel, respectively, reflecting a decrease of THB 67 thousand per hotel or 21.00%. Revenue per hotel varies with different factors such as number of rooms and number of operating systems, whereby the size of new hotels at present are expected to be smaller.

(b) In 2021 and 2020, Comanche's revenue from provision of operations and maintenance service amounted to THB 24.96 million and THB 43.89 million, constituting 23.23% and 27.33% of total revenue from sales and rendering services, respectively. This reflected a THB 18.93 million or 43.13% decrease, mainly due to lower sales from new hotels as new software sales and installation is inclusive of revenue from provision of operations and maintenance service at a proportion of approximately 12% - 15% of the project value in each contract, gradually recognized as revenue in accordance with the provision of service to clients. In addition, as numerous hotels temporarily ceased operations and subsequently suspended operations and maintenance service for the duration of temporary closure, revenue in this category was lower than that of the previous year.



(c) Revenue from other service mostly comprises revenue from provision of software and computer services to clients not engaged through operations and maintenance contracts, whereby service fees are charged on a per-occurrence basis. In 2021 and 2020, Comanche generated THB 1.91 million and THB 1.97 million in revenue from other service, constituting 1.78% and 1.23% of total operating revenue, respectively. In 2021, revenue from other service decreased by THB 0.06 million or 3.05%, insignificant to the consolidated income statement.

1.1.2. Synature generated revenue from sales and rendering services and related maintenance in 2021 and 2020 of THB 46.10 million and THB 55.28 million, constituting 42.91% and 34.43% of total revenue from sales and rendering services, respectively. This reflected a THB 9.18 million or 16.61% decrease as compared to the previous year due to the government's lockdown measures during 2021, whereby dine-in at the restaurant is unpermitted, causing restaurants to delay opening launch.

1.1.3. Win Star Tech generated revenue from sales and rendering services and related maintenance in 2021 and 2020 of THB 1.10 million and THB 1.27 million, constituting 1.02% and 0.79% of total revenue from sales and rendering services, respectively. This reflected a THB 0.17 million or 13.39% decrease as compared to the previous year as Win Star Tech had no new golf course clients in 2021. Golf course clients are not interested in investing in software at this stage with economic slowdown and COVID-19 impacts. Revenue in 2021 mainly consists the sale of coupon for use in golf courses and maintenance service fees following software installation.

1.1.4. Al Soft generated revenue from sales and rendering services and related maintenance in 2021 and 2020 of THB 15.89 million and THB 24.76 million, constituting 14.79% and 15.42% of total revenue from sales and rendering services, respectively. This reflected a THB 8.87 million or 35.82% decrease, which resulted from the Coronavirus (COVID-19) outbreak situation causing a reduction in demand for flight and car rental reservation management software, as investment in different categories of software slowed down in line with the economic situation. Revenue in 2021 mainly consists revenue from project-based software development, and a portion of the revenue is a related party transaction not shown on the consolidated income statement.

1.1.5. Roomz generated no service revenue for 2021, as compared to THB 2.08 million generated last year. Roomz had no revenue from providing consultancy services on revenue management to hotels for the year 2021 as Roomz temporarily ceased operations following impacts from COVID-19 until the situation improves. This caused revenue for 2020 to be higher than that of 2021.



1.1.6. Gogojii generated no service revenue for 2021 and 2020 as software is still in B2C development phase, and the project is indefinitely postponed following impacts from COVID-19, which caused a significant slowdown in tourism.

1.1.7. Coman Crypto, which commenced operations just this year, generated THB 2.61 million in revenue from digital currency mining in 2021 (from 5th November to 31st December 2021). This constituted 2.44% of total revenue from sales and rendering services for the year 2021 and the whole amount pertains to recognition of revenue from digital currency mining.

1.2. Other income

In 2021 and 2020, the consolidated financial statements presented other revenue of THB 6.08 million and THB 5.99 million, respectively, reflecting a THB 0.09 million or 1.40% increase. Other revenue mainly comprises interest revenue from bank deposit and investment, which reduced in amount following a shift in plans from utilizing cash in investment. In early 2020, the Company invested in debentures, bonds, bills of exchange, and open-end funds. However, following impacts of COVID-19, the Company retained cash in the bank, resulting in a lower interest rate received. Interest revenue from bank deposit and investment in 2021 and 2020 amounted to THB 1.85 million and THB 5.08 million, respectively. However, the Group of Companies had other revenue from COVID-19 relief payments of THB 1.45 million, Comanche's revenue from digital currency mining of THB 0.53 million, and other sources of income of THB 2.25 million.

2. Cost of sales and rendering services and gross profit

For the years 2021 and 2020, the consolidated financial statements presented cost of sales and rendering services of THB 66.91 million and THB 77.67 million, respectively, reflecting a THB 10.76 million or 13.86% decrease from the previous year due to the following key reasons:

2.1. Comanche had THB 14.45 million and THB 31.66 million in cost of sales and rendering services in 2021 and 2020, respectively, reflecting a THB 17.21 million or 54.38% decrease as compared to the previous year. This was due to a reduction in the salary of employees in cost-related departments as Comanche initiated an early retirement program in April 2020 and July 2021 and a number of employees voluntarily entered the program. In addition, Comanche restructured its employees and transferred employees in the operation department to Gogojii in preparation for business restructuring of Comanche Group in the future. These led to an overall reduction in salary expense.

2.2. Synature had THB 24.10 million and THB 27.36 million in cost of sales and rendering services in 2021 and 2020, respectively, reflecting a THB 3.26 million or 11.91% decrease as compared to the previous year. This was a direct impact following the decrease in hardware sales cost in 2021, coupled



with a decrease in cost of welfare for cost-related departments in line with Synature's policy in accordance with the COVID-19 outbreak situation.

2.3. Win Star Tech had THB 0.96 million and THB 1.70 million in cost of sales and rendering services in 2021 and 2020, respectively, reflecting a THB 0.74 million or 43.57% decrease as compared to the previous year. This resulted from more efficient management of cloud service usage leading to decrease in service costs. In addition, a higher number of working hours in utilizing Comanche's services in the previous year to support Win Star Tech's clients caused the overall cost of sales and rendering services for the previous year to be higher than that of this year.

2.4. AI Soft had THB 16.42 million and THB 15.25 million in cost of sales and rendering services in 2021 and 2020, respectively, reflecting a THB 1.17 million or 7.68% increase from the previous year. This resulted from the annual salary increase for employees in cost-related departments and the increase in fees in contracting outside parties to perform project-based task. Moreover, many projects which extended from 2020 to quarter 1 of 2021 was completed this year, and as such, work in process was recognized as project cost, leading to increased cost of sales and rendering services in 2021.

2.5. Roomz had no cost of sales and rendering services in 2021, while it had THB 1.70 million in cost of sales and rendering services in the previous year. This was due to operations in the previous year, which temporarily ceased in 2021 until the COVID-19 situation improves. Roomz's cost of sales and rendering services mainly included salary of employees in cost-related departments and cost of rendering software services in operations.

2.6. Gogojii had THB 8.72 million in cost of sales and rendering services in 2021 following Comanche's employee restructuring initiatives and the transfer of employees in the operation department to Gogojii. Gogojii will support Comanche in the sales and rendering of services. In 2020, Gogojii had no cost of services as software is still in B2C development phase, and the project is indefinitely postponed following impacts from COVID-19, which caused a significant slowdown in tourism.

2.7. Coman Crypto, which commenced operations just this year, had THB 2.26 million in digital currency mining cost in 2021 (from 5th November to 31st December 2021). Digital currency mining cost mainly included depreciation expense of digital mining rig and rig maintenance expense.

For the years 2021 and 2020, the consolidated financial statements presented gross profit of THB 40.52 million and THB 82.90 million, respectively, reflecting a THB 42.38 million or 51.12% decrease, with gross profit margin of 37.72% in 2021 as compared to 51.63% in 2020. The reduction in gross profit margin



was due to an overall decrease in the Group of Companies' revenue which exceeded the decrease in cost, as detailed above. Synature's gross profit margin for 2021 stood at 47.73%, a slight decrease from that of the previous year of 50.52%, following increase in the proportion of hardware sales as usually hardware sales involve lower profit margin as compared to provision of services. Al Soft's gross profit margin for 2021 stood at -3.37% (gross loss), a decrease from that of the previous year of 38.39% as a portion of revenue is a related party transaction not shown on the consolidated income statement. In addition, additional external personnel were hired for projects, and many projects are ongoing. Although Comanche's gross profit margin for 2021 increased to 65.38% as compared to 58.97% in 2020 following restructuring of employees and cost control, this was not enough to achieve overall gross profit.

As for Coman Crypto, gross profit margin cannot be compared for analysis as operations had just commenced for the first year, with gross profit margin of 13.42%. For Gogojii, gross profit margin cannot be calculated as revenue from rendering services pertains to services provided to Comanche, a related party transaction which is not shown on the consolidated income statement.

3. <u>Distribution costs and administrative expenses</u>

3.1. Distribution costs

For the years 2021 and 2020, the consolidated financial statements presented distribution costs of THB 2.36 million and THB 4.37 million, respectively, reflecting a THB 2.01 million or 45.94% decrease as compared to the previous year, and constituting 2.20% of operating revenues, which decreased from the previous year's proportion of 2.72% due to the following key reasons:

3.1.1. Comanche had distribution cost for 2021 and 2020 of THB 0.40 million and THB 2.33 million, respectively, reflecting a THB 1.93 million or 83.08% decrease as compared to the previous year. This was due to reductions in marketing and promotion cost, particularly in commission cost in accordance with lower sales for 2021 impacted by the COVID-19 outbreak situation, and transfer of employees in marketing department to Gogojii, whereby commission cost from July 2021 is recorded at Gogojii.

3.1.2. Synature had distribution cost for 2021 and 2020 of THB 1.24 million and THB 1.59 million, respectively, reflecting a THB 0.35 million or 22.02% decrease as compared to the previous year. This was due to reductions in commission cost in accordance with lower sales for 2021 impacted by the COVID-19 outbreak situation.

3.1.3. Win Star Tech's distribution cost for 2021 and 2020 are insignificant to the consolidated income statement.



3.1.4. AI Soft had distribution cost for 2021 and 2020 of THB 0.28 million and THB 0.38 million, respectively, reflecting a THB 0.10 or 25.91% decrease as compared to the previous year. This was due to reductions in commission cost and market share compensation cost following lower sales in 2021 impacted by the COVID-19 outbreak situation.

3.1.5. Roomz's distribution cost for 2021 and 2020 are insignificant to the consolidated income statement.

3.1.6. Gogojii had distribution cost for 2021 of THB 0.65 million, most of which are commission paid to employees in the marketing department, in accordance with terms of commission payment and sales revenue. Gogojii had no distribution cost for 2020 as software is still in B2C development phase, and the project is indefinitely postponed following impacts from COVID-19, which caused a significant slowdown in tourism.

3.1.7. Coman Crypto, which commenced operations just this year, had no distribution cost for 2021 (from 5th November to 31st December 2021) as business involves digital currency mining and holds no transaction relating to distribution cost.

3.2. Administrative expenses

For the years 2021 and 2020, the consolidated financial statements presented administrative expenses of THB 53.55 million and THB 81.25 million, respectively, reflecting a THB 27.70 million or 34.10% decrease as compared to the previous year, and constituting 49.84% of operating revenues, which decreased from the previous year's proportion of 50.60% due to the following key reasons:

3.2.1. Comanche had THB 34.45 million and THB 52.44 million in administrative expenses in 2021 and 2020, respectively, reflecting a THB 21.99 million or 41.93% decrease as compared to the previous year. This was due to the fact that in 2020, Comanche had EJIP expenses in the first half of the year before the end of the project term, the number of Board of Directors' Meetings in 2020 exceeded that of 2021, Comanche paid legal compensation to its counterparty, and Comanche initiated an early retirement program whereby the sum paid to employees who joined the program, recorded as administrative expenses, was higher in 2020 than 2021. In addition, Comanche restructured its employees and transferred employees to Gogojii, their respective salary, welfare, and other related expenses are recorded under Gogojii and thus reduced Comanche's expenses. Moreover, many additional assets were fully depreciated in 2021, and some have been sold to Gogojii, leading to a reduction in depreciation expenses, thus contributing to the overall administrative expenses in 2021 being lower than 2020.



3.2.2. Synature had THB 11.28 million and THB 10.63 million in administrative expenses in 2021 and 2020, respectively, reflecting a THB 0.65 million or 6.14% increase as compared to the previous year, insignificant to the consolidated income statement.

3.2.3. Win Star Tech had THB 0.22 million and THB 0.47 million in administrative expenses in 2021 and 2020, respectively, reflecting a THB 0.25 million or 53.29% decrease as compared to the previous year, insignificant to the consolidated income statement.

3.2.4. AI Soft had THB 4.81 million and THB 9.31 million in administrative expenses in 2021 and 2020, respectively, reflecting a THB 4.50 million or 48.29% decrease as compared to the previous year. This was due to the fact that in 2020, additional allowance for doubtful accounts was recorded in accordance with first adoption of the Thai Financial Reporting Standards: TFRS 9, causing administrative expenses in 2020 to be much higher than that of 2021.

3.2.5. Roomz had THB 0.03 million and THB 2.64 million in administrative expenses in 2021 and 2020, respectively, reflecting a THB 2.61 million or 99.00% decrease as compared to the previous year. This was due to the fact that Roomz was operational in 2020, but now temporarily ceased operations following impacts from COVID-19 until the situation improves. Administrative expenses mainly included rent and management expenses.

3.2.6. Gogojii had THB 6.55 million and THB 5.66 million in administrative expenses in 2021 and 2020, respectively, reflecting a THB 0.89 million or 15.73% increase as compared to the previous year. This resulted from amortization of accommodation reservation software which finished development and depreciation of assets related to operations purchased from Comanche, which both started in 2021. Other addition to administrative expenses included rent for use in company address registration and salary and welfare expenses for a portion of employees transferred from Comanche to Gogojii. In 2020, Gogojii still has permanent employees and most of the administrative expenses in 2020 included salary and welfare expenses of employees, as well as severance pay made to employees following termination of employment as impacted by the COVID-19 outbreak situation.

3.2.7. Coman Crypto, which commenced operations just this year, had THB 0.19 million in administrative expenses in 2021 (from 5th November to 31st December 2021), insignificant to the consolidated income statement.



4. Loss on impairment of intangible asset

The consolidated financial statements for the year 2021 presented loss on impairment of intangible asset of THB 9.19 million following management decision to record loss on impairment of intangible asset of Gogojii. This followed consideration that software for B2C service will not be able to generate revenues for the Company in the immediate future.

5. Loss on amortization of intangible asset under development

The consolidated financial statements for the year 2021 presented loss on amortization of intangible asset under development of THB 1.97 million following management decision to record loss on amortization of intangible asset under development of Gogojii. This followed consideration that software for B2C service will not be able to generate revenues for the Company in the immediate future.

6. <u>Finance cost</u>

For the years 2021 and 2020, the consolidated financial statements presented finance cost of THB 0.41 million and THB 0.43 million, respectively, reflecting a THB 0.02 million or 3.69% decrease following management decision to adopt for the first time the Thai Financial Reporting Standards: TFRS 16 on 1st January 2020. The standard stipulates calculation and record of interest in accordance with lease agreements to be amortized throughout the duration of the agreements. In 2021 and 2020, interest in accordance with lease agreements amortized amounted to THB 0.41 million and THB 0.43 million, respectively.

7. <u>Income tax expense</u>

For the years 2021 and 2020, the consolidated financial statements presented income tax (revenue) expense of THB (0.29) million and THB 3.40 million, respectively, reflecting a THB 3.69 million of 108.47% decrease. This was due to an overall reduction in operating results of the Group of Companies having lower profits in every entity. The majority of income tax expense for the year 2021 was attributable to Synature, amounting to THB 1.76 million which mostly comprised revenue which did not receive tax benefits from BOI Certificate, and to Coman Crypto, amounting to THB 0.05 million which mostly comprised revenue which did not receive tax benefits from BOI Certificate. The reason why the consolidated financial statements presented income tax as revenue was due to deferred tax, mostly on the debit side following impairment loss provision on Gogojii's intangible asset, being of greater value than income tax expenses of the 2 aforementioned companies. Therefore, income tax expense presented positive value. In 2020, income tax expense was mainly attributable to Synature, amounting to THB 3.09 million, and AI Soft, amounting to THB 0.46 million, as both companies did not receive tax benefits from BOI Certificate as Comanche did.



8. Net profit (loss) and net profit (loss) margin

For the years 2021 and 2020, the income statement presented profit (loss) attributable to owners of the parent of THB (24.43) million and THB (6.33) million, respectively. This reflected an additional loss of THB 18.09 million from 2020, or 285.77%. Net profit (loss) margin attributable to owners of the parent stood at (22.74%), which decreased from that of 2020 of (3.94%). This was mainly due to the Coronavirus 2019 (COVID-19) outbreak situation which caused indefinite postponement in the opening launch of many hotels and restaurants. In addition, Gogojii, initially set to launch in early 2020, postponed its opening lunch until the situation improves. Moreover, loss on impairment of intangible asset, loss on amortization of intangible asset under development, and additional record of allowance for doubtful accounts in accordance with the Thai Financial Reporting Standards: TFRS 9 resulted in financial figures in the financial statement being unable to turnaround to profitability in both years.

9. <u>Financial position</u>

As at 31st December 2021, the consolidated financial statements presented total assets of THB 489.12 million, total liabilities of THB 69.49 million, and total shareholders' equity of THB 419.63 million.

9.1. <u>Assets</u>

The consolidated financial statements as at 31st December 2021 and 2020 presented total assets of THB 489.12 million and THB 517.26 million, respectively, reflecting a THB 28.14 million or 5.44% decrease due to the following key reasons:

9.1.1. Increased from cash and cash equivalents of THB 52.80 million mainly due to THB 103.85 received from fixed deposit in other current financial assets, THB 8.00 million received from debentures due, THB 5.35 million received from term loan to other companies, THB 3.03 million received from interest, THB 64.02 million paid in the purchase of fixed asset and intangible asset, THB 5.39 million paid in dividend of subsidiaries to minority interest, and the remaining received from normal business operations.

9.1.2. Decreased from trade and other receivables of THB 11.03 million mainly from Comanche, Synature, and AI Soft of THB 3.10 million, THB 1.14 million, and THB 3.68 million, respectively, following a slowdown in the purchase order during late 2020 from the COVID-19 situation, the record of additional allowance for doubtful accounts for the Company and its subsidiaries in accordance with the Thai Financial Reporting Standards: TFRS 9, a THB 1.21 million reduction in interest receivables as Comanche switched to cash deposited at the bank as opposed to other investment types which resulted in lower interest revenue, and a THB 1.78 million reduction in unearned revenue mainly caused by the record of credit loss provision expected to occur for unearned revenue in accordance with the Thai Financial Reporting Standards: TFRS 9.



9.1.3. Decreased from short-term loan to other companies of THB 5.35 million because the Company received repayment for such loan in full.

9.1.4. Increased from inventory of THB 2.63 million mainly from THB 2.97 million in digital currency from mining conducted by Comanche and Coman Crypto in 2021 pending sale, and the difference from reduction in work in process of AI Soft in 2020 which completed in 2021.

9.1.5. Decreased from other current financial asset of THB 103.05 million as fixed deposit amounting to THB 103.05 million with a bank came due.

9.1.6. Increased from other current asset of THB 1.24 million, insignificant to the statement of financial position.

9.1.7. Decreased from other non-current financial asset of THB 5.53 million mainly from 1 long-term debenture of Comanche came due, but Synature utilized THB 2.50 million in investment in convertible debentures and preferred shares.

9.1.8. Decreased from bank deposit reserved as pledge of THB 0.20 million, insignificant to the statement of financial position.

9.1.9. Increased from equipment of THB 56.00 million, mainly from a THB 59.00 million investment in digital currency mining rig, and the difference was attributable to the record of depreciation expense as usual.

9.1.10. Decreased from right of use asset of THB 1.15 million, insignificant to the statement of financial position.

9.1.11. Decreased from other intangible asset of THB 16.01 million from a THB 11.16 million record of impairment-loss provision on intangible asset and amortization of intangible asset under development, and the remaining from normal record of amortization expense.

9.1.12. Increased from deferred tax asset of THB 2.75 million from the additional record of allowance for doubtful accounts for the Company and its subsidiaries in accordance with the Thai Financial Reporting Standards: TFRS 9 and from the record of impairment-loss provision on Gogojii's intangible asset.

9.1.13. Decreased from other non-current asset of THB 1.24 million, insignificant to the statement of financial position.

9.2. Liabilities

The consolidated financial statements as at 31st December 2021 and 2020 presented total liabilities of THB 69.49 million and THB 73.51 million, respectively, reflecting a THB 2.07 million or 2.90% decrease due to the following key reasons:

9.2.1. Decreased from trade and other payables of THB 0.55 million, mainly comprising:



- 9.2.1.1. Increase in trade payables of THB 0.25 million, insignificant to the statement of financial position.
- 9.2.1.2. Increase in other payables of THB 0.29 million, insignificant to the statement of financial position.
- 9.2.1.3. Decrease in client deposit of THB 1.30 million in accordance with lower sales impacted by the COVID-19 outbreak situation.
- 9.2.1.4. Decrease in accrued salary and bonus expense of THB 1.33 million, mainly attributable to Synature and AI Soft's record of lower accrued employee bonus payable from a reduction in operating profit.
- 9.2.1.5. Decrease in accrued expense of THB 2.44 million following the record of expense pertaining to Comanche's loss from lawsuit of THB 2.58 million in 2020.
- 9.2.1.6. Increase in unearned revenue of THB 3.86 million, mainly attributable to Comanche of THB 4.23 million, due to an increase in unearned revenue from annual maintenance service agreements as hotels which had temporary closed gradually resumed operations, and the difference being attributable to a decrease in unearned revenue of other subsidiaries, insignificant to the statement of financial position.
- 9.2.1.7. Increase in other current payables of THB 0.12 million, insignificant to the statement of financial position.

9.2.2. Increased from the portion of liability from lease agreement due in 1 year of THB 0.09 million, decreased from liability from lease agreement of THB 0.68 million to present liability from the Company's and its subsidiaries' lease agreement in accordance with the Thai Financial Reporting Standards: TFRS 16, insignificant to the statement of financial position.

9.2.3. Decreased from accrued income tax payable of THB 1.45 million as the Company and its subsidiaries had accrued income tax expense from profits which did not receive BOI benefits in 2021 at an amount lower than that of 2020, in line with lower operating profit.

9.2.4. Increased from other current liabilities of THB 0.44 million, mostly from increase in output value added tax not yet due and usual monthly tax pending payment to the Revenue Department of the Company and its subsidiaries.

9.2.5. Decreased from employee benefit liabilities of THB 1.87 million mainly due to THB 1.27 million severance pay from termination of employment of the Company, THB 0.82 million benefits paid by plan, THB 1.96 million actuarial gains, and THB 2.19 million record of service cost and interest of the Company and its subsidiaries for the current year.

9.3. <u>Shareholders' equity</u>

The consolidated financial statements presented total shareholders' equity as at 31st December 2021 of THB 419.62 million, comprising registered and paid-up capital of THB 67.00 million, share premium of THB 323.40 million, retained earnings appropriated as legal reserve of THB 6.47 million, unappropriated retained earnings of THB 0.01 million, other components of shareholders' equity of THB 0.30 million, and non-controlling interest of THB 22.44 million. Shareholders' equity as at 31st December 2021 decreased by THB 24.12 million or 5.44% as compared to 31st December 2020, which amounted to THB 443.75 million due to the following key reasons:

9.3.1. Decreased from net loss attributable to owners of the parent for the year 2021 of THB 22.74 million.

9.3.2. Decreased from non-controlling interest of THB 1.38 million, due to a THB 5.39 million decrease from dividend paid to non-controlling interest, and a THB 4.01 million increase from net profit attributable to non-controlling interest of subsidiaries.

The Company did not allocate an additional legal reserve in 2021 as the Company incurred net loss.



4.2 Financial Ratio



Comanche Customers as of 31 December 2021

Comanche Customers Type as of 31 December 2021





Revenue Overview Comanche 2021



Comanche Revenue Type as of 31 December 2021





SYNATURE Customers as of 31 December 2021



SYNATURE Revenue Type as of 31 December 2021





Revenue Overview SYNATURE 2021



Revenue Overview WINSTARTECH 2021





Revenue Overview AI SOFT 2021



Revenue Overview RoomZ 2021




Revenue Overview GOGOJI 2021

Period			Quarter 4		Period			YEAR	
1 chida	2019	2020	2021	QoQ 2020-2021	. enou	2019	2020	2021	YoY 2020-2021
Revenue	-	-	11.08	-	Revenue	-	-	-	-
Gross Profit	-	-	6.82	-	Gross Profit	-	-	-	-
Net Profit	-1.98	-0.72	-18.78	2508.33%	Net Profit	-3.24	-6.60	-23.00	248.48%
CRM	-	-	61.55%	-	GPM	-	-	53.44%	_
GPM	-	-	01.55%0	-	GFIM			55.4490	
NPM Million Baht	-	-	-169.49%	-	GPM NPM Gross Profit Net Prof	-	-	-122.80%	-
	-			-	NPM	-			
NPM Million Baht 15.0 10.0	-			- Revenue	NPM	-			- 11.08 6.82
NPM Million Baht 15.0 10.0	Quarter 2	- - 2 Quarte	-169.4996 	Revenue	NPM Gross Profit Net Prof	-		-122.8096	- 11.08 7.65 3.19 Quarter 3 Quarter 4
NPM Million Baht 15.0 10.0 5.0	Quarter 2	2 Quarte	-169.4996 	Revenue	NPM Gross Profit Net Prof	- ît Quarter 4		-122.8096	- 11.08 7.65 3.19 Quarter 3 Quarter 4

Revenue Overview COMAN Crypto 2021





Group Revenue Overview 2021













5.General Information and Other Important Information

5.1. Information of the Company

Company Name in Thai		บริษัท โคแมนซี่ อินเตอร์เนชั่นแนล จำกัด (มหาชน)
Company Name in English	:	Comanche International Public Company Limited
Nature of Business	:	The developer of a program to distribute, install and provide services of business solutions software for hotel, as well as investing in other companies.
Date of Establishment	:	10 th January 2003
Date of Transformation to be Public Company Limited	:	10 th June 2016
Head Office	:	252/118 23 rd Floor, Units G, Muangthai-Phatra 2 Building, Ratchadaphisek Road, Huai Khwang, Bangkok 10310
Telephone	:	0-2693-3569
Fax	:	0-2693-3577
Website	:	http://www.comancheinternational.com/
Registered Capital	:	Baht 67,000,000
Paid-up Capital	:	Baht 67,000,000
Par Value	:	Baht 0.50
Authorized Directors	:	Authorized directors are Mr. Somboon Sukheviriya and Mr. Kumpol Buriyameathagul jointly sign and affix the Company's seal.



Company Name in Thai	:	บริษัท อ	ซินเนเจอร์ เทคโนโลยี จำกัด		
Company Name in English	:	Synatu	ure Technology Company Limit	ed	
Nature of Business	:		eveloper of a program to distrib iness solutions software for resta		•
Date of Establishment	:	31 st Ma	ay 2006		
Head Office	:	55/165	5 Mooban Bann Klang Muang,	Soi Ladprao 88	, Ladprao Road,
		Plubpl	la, Wang Thonglang, Bangkok 10	0310	
Telephone	:	0-2530)-3835-6		
Fax	:	0-2530)-3092		
Website	:	http://www.synaturegroup.com/			
Registered Capital	:	Baht 1	.0,000,000		
Paid-up Capital	:	Baht 1	.0,000,000		
Par Value	:	Baht 1	.00.00		
Authorized Directors	:	Mr. Vir	roj Jearanaiphaisan or Mr. Chat	chai Tolertmor	ngkol jointly sign
		with M	Mr. Somboon Sukheviriya or I	Mr. Pirom Met	haveerapong or
		Miss. D	Darunee Sae-tung and affix the	company's sea	ıl.
Name of Shareholders	:	Name		No. of	Shareholding
				Share(s)	(%)
		1. Co	omanche International Public	51,000	51.00
		Сс	ompany Limited	51,000	51.00
		2. M	Ir. Chatchai Tolertmongkol	15,000	15.00
		3. M	Ir. Viroj Jearanaiphaisan	13,920	13.92
		4. M	Ir. Manit Pattanachuanchom	11,000	11.00
		5. M	Ir. Stak Ma-imjie	3,450	3.45
		6. M	Ir. Supakit Sastyangkul	1,950	1.95
		7. M	Ir. Polrat Thipayanusorn	1,240	1.24
		8. M	Ir. Jirachart Chinavicharana	920	0.92
		9. M	liss. Charinee Chinavicharana	920	0.92
		10. M	Ir. Krich Kittisuntornwat	600	0.60
		Total		100,000	100.00



Company Name in Thai	:	บริษัท วินสตาร์เทค จำกัด				
Company Name in English	:	Win Star Tech Company Limited				
Nature of Business	:	The developer of a program to distribute, install, and provide services of business solutions software for golf courses.				
Date of Establishment	:	31 st January 2013				
Head Office	:	99/100 Soi Ngam Wong Wan 26 Lane 3 (Pong Petch Patana 2), Thu Song Hong, Lak Si, Bangkok 10210				
Telephone	:	0-2693-3569				
Fax	:	-				
Website	:	http://www.winstartech.co.th/				
Registered Capital	:	Baht 3,300,000				
Paid-up Capital	:	Baht 3,300,000				
Par Value	:	Baht 100.00				
Authorized Directors	:	The joint signature of any two of those three directors, namel Mr. Somboon Sukheviriya, Miss. Darunee Sae-tung, and Miss. Parichar Sontorn, and affix the company's seal.				
Name of Shareholders	:	Name	No. of Share(s) Shareholding (%)			
		 Comanche International Public Company Limited 	32,998 99.99			
		2. Mr. Somboon Sukheviriya	1 <0.01			
		3. Miss. Darunee Sae-tung	1 <0.01			
		Total	33,000 100.00			



•	Information of Juristic Persons which the Company holds at least 10% of issued shares
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Company Name in Thai	:	บริษัท เอไอ ซอฟท์ จำกัด				
Company Name in English	:	Al Soft Company Limited				
Nature of Business	:	The business of development and installation services of the program for the online airline ticket reservation by partnering with AMADEU Southeast Asia and AMADEUS Asia, which have more than 200 trave agents and airlines customers both in the country and in the Asia Pacific.				
Date of Establishment	:	9 th February 2004				
Head Office	:	Software Park Thailand 99/25, 10 th Wattana Road, Khlong Kluea, Pak K	-			
Telephone	:	0-2147-5730, 0-2147-5731				
Fax	:	-				
Website	:	http://www.aisoftthailand.com/				
Registered Capital	:	Baht 3,000,000				
Paid-up Capital	:	Baht 3,000,000				
Par Value	:	Baht 10.00				
Authorized Directors	:	Any of Mr. Somboon Sukheviriya Mr. Pirom Methaveerapong, jointly Mr. Maitree Sanpakitwattana, tota company's seal.	y sign with Mr. Taxsa Bunnag or			
Name of Shareholders	:	Name	No. of Share(s) Shareholding (%)			
		 Comanche International Public Company Limited 	153,000 51.00			
		2. Mr. Taxsa Bunnag	117,000 39.00			
		3. Mr. Maitree Sanpakitwattana	30,000 10.00			
		Total	300,000 100.00			



Company Name in Thai	:	บริษัท รูมซ์ อินเตอร์เนชั่นแนล จำกัด				
Company Name in English	:	Roomz International Company Limited				
Nature of Business	:	The provider of consulting services regarding revenue management and development for hotels.				
Date of Establishment	:	14 th May 2019				
Head Office	:	99/100 Soi Ngam Wong Wan 26 La Song Hong, Lak Si, Bangkok 10210		Patana 2), Thung		
Telephone	:	0-2020-8781				
Fax	:	-				
Website	:	http://www.room-z.com/				
Registered Capital	:	Baht 8,000,000				
Paid-up Capital	:	Baht 3,000,000				
Par Value	:	Baht 100.00				
Authorized Directors	:	Mr. Somboon Sukheviriya or Miss. Parichart Sontorn, jointly sign with Mr. Alexandre Lukas Stefan Bystrzejewski totaling two persons, and affix the company's seal.				
Name of Shareholders	:	Name	No. of Share(s)	Shareholding (%)		
		1. Comanche International Public Company Limited	40,798	51.00		
		2. Nova Asset Management Company Limited	39,199	49.00		
		3. Mr. Somboon Sukheviriya	1	<0.01		
		4. Mr. Alexandre Lukas Stefan	1	<0.01		
		Bystrzejewski				
		5. Miss. Parichart Sontorn	1	< 0.01		
		Total	80,000	100.00		



Company Name in Thai	:	บริษัท โคแมนชี่ โกโกจิ จำกัด				
Company Name in English	:	Comanche Gogoji Company Limited				
Nature of Business	:	The provider of a reservation service for accommodation, air tickets, rental cars, and others related to all types of tourism businesses.				
Date of Establishment	:	20 th June 2019				
Head Office	:	99/100 Soi Ngam Wong Wan 26 Lane 3 (Pongpetch Patana 2), Thung Song Hong, Lak Si, Bangkok 10210				
Telephone	:	02-693-3569				
Fax	:	-				
Website	:	https://www.gogojii.com				
Registered Capital	:	Baht 40,000,000				
Paid-up Capital	:	Baht 40,000,000				
Par Value	:	Baht 100.00				
Authorized Directors	:	Authorized directors are Mr. Somboon Sukheviriya and Miss. Darune Sae-tung jointly sign and affix the Company's seal.				
Name of Shareholders	:	Name	No. of Share(s)	Shareholding (%)		
		 Comanche International Public Company Limited 	399,996	99.99		
		2. Mr. Somboon Sukheviriya	1	<0.01		
		3. Miss. Darunee Sae-tung	1	<0.01		
		4. Mr. Tanin Auarayamontri	1	<0.01		
		5. Miss. Parichart Sontorn	1	<0.01		
		Total	400,000	100.00		



Company Name in Thai	:	บริษัท โคแมน คริปโต จำกัด				
Company Name in English	:	Coman Crypto Company Limited				
Nature of Business	:	Business Solutions for the investment in Cryptocurrency mining business, obtaining and making a purchase, sell and/or exchange of the Cryptocurrency by itself or outsource.				
Date of Establishment	:	5 th November 2021				
Head Office	:	95 Soi Pracha Uthit 127, Thung Kh	nru, Thung Khru, B	angkok 10140		
Telephone	:	02-693-3569				
Fax	:	-				
Website	:	-				
Registered Capital	:	Baht 60,000,000				
Paid-up Capital	:	Baht 60,000,000				
Par Value	:	Baht 100.00				
Authorized Directors	:	Authorized directors are Mr. Somboon Sukheviriya and Miss. Darunee Sae-tung jointly sign and affix the Company's seal.				
Name of Shareholders	:	Name	No. of Share(s)	Shareholding (%)		
		6. Comanche International Public Company Limited	599,997	99.99		
		7. Mr. Somboon Sukheviriya	1	<0.01		
		8. Miss. Darunee Sae-tung	1	<0.01		
		9. Mr. Tanin Auarayamontri	1	<0.01		
		Total	600,000	100.00		

5.2. Legal Disputes

The Company and subsidiaries did not involve in any legal dispute or legal proceedings which pose a significant negative impact on the assets of the Company or subsidiaries of more than 5% of shareholders' equity according to the consolidated financial statements as of 31st December 2021.



Part 2

Corporate Governance

6. Corporate Governance

6.1 Corporate Governance Policies

The Company conducts its business based on the Principles of Good Corporate Governance of the Stock Exchange of Thailand ("**SET**"), which the Company has stipulated as a policy to ensure transparency and increase credibility for investors. The Company will regularly disclose information to the public and to its shareholders, and places emphasis on internal control system as well as internal audit. With regards to risk management, the Company closely monitors its risk factors while taking into account the integrity of business undertakings to maintain fair practice in dealing with trade partners, shareholders, and all stakeholders under the following 5 main sections.

Section 1: Rights of Shareholders

The Company operates its business while placing emphasis on the equitable right of shareholders and has laid down the following guidelines to facilitate and encourage the participation of all shareholders in Shareholders' Meetings.

Preparation Before the Meeting

The 2021 Annual General Meeting of Shareholders of the Company was held at 13.30 hours on Friday 23rd April 2021 at Platinum Hall, 3rd Floor, Grand Mercure Bangkok Fortune Hotel, No. 1 Ratchadaphisek Road, Din Daeng, Bangkok 10400. The Company distributed the invitation to the Shareholders' Meeting along with related documents in Thai and English to shareholders on 26th March 2021, which more than the period of 14 days prior to the Shareholders' Meeting and disclosed the Notice of the Shareholders' Meeting along with related documents on the Company's website 30 days prior to the Shareholders' Meeting at http://investor.comancheinternational.com/home/ on 15th March 2021.

The Notice of Shareholders' Meeting contains correct and adequate information, and clearly specifies the agenda of the Meeting with the following details.

- 1. A registration form along with a barcode is attached with the Notice of Shareholders' Meeting to facilitate quick registration for shareholders.
- 2. Proxy forms in 3 different formats are provided for shareholders' use as they see fit.
- 3. A copy of the minutes of the previous Shareholders' Meeting is attached.



- 4. The agenda regarding appointment of directors contains information on the nominated directors including full name, age, education background, work experience, attendance in trainings held by the Thai Institute of Directors (IOD), directorship in companies categorized into listed companies and other companies, nominated position, attendance in meetings in the past 1-year period, date of appointment into position in the Company, and term of office.
- 5. Qualifications of an independent director are provided as supporting information for the consideration of appointment of independent directors.
- 6. The agenda regarding appointment of the Company's auditor specifies the names of auditors, the audit firm under which the auditors work, education background, work experience and capabilities, independence of the auditor, and remuneration to be paid to the auditor such that shareholders are able to evaluate the capabilities and appropriateness of the auditor.
- 7. The agenda regarding the approval of dividend payments specifies dividend payment policy, the amount of dividends proposed to be paid, and historical dividend payment statistics.
- 8. An instruction of proxy- appointment, registration procedures, and documents to be presented on the day of the meeting is given.
- Information on directors who may be granted proxy is specified, which consists of 3 directors,
 1 of which is an independent director, such that shareholders may consider granting proxy to attend the meeting and vote in their place.
- 10. Articles of Association of the Company in sections related to the Shareholders' Meeting is provided.
- 11. A map of the venue for the Shareholders' Meeting is provided for shareholders commuting via personal transportation vehicles or public transportation.
- 12. Each agenda clearly specifies whether such agenda is for providing information or for consideration, along with facts and opinions of the Board of Directors, regulations and procedures in voting in accordance with the Articles of Association, and the number of votes required for approval.
- 13. To obtain the utmost benefit from the meeting and to facilitate the preparation of the most comprehensive explanation by the Board of Directors and Management, shareholders are encouraged to submit questions to the Company prior to the Shareholders' Meeting.
- 14. To facilitate persons granted proxy, as the process involves a large amount of documentation especially for financial institutions, mutual funds, or custodians, the Company kindly asks for

the cooperation of related parties such that the Company can check all documents prior to the Shareholders' Meeting.

On the Meeting Day

The 2021 Annual General Meeting of Shareholders of the Company was held at 13.30 hours on 23rd April 2021 at Platinum Hall, 3rd Floor, Grand Mercure Bangkok Fortune Hotel, No. 1 Ratchadaphisek Road, Din Daeng, Bangkok 10400, which is a meeting room able to suitably accommodate attendees. Registration is open 2 hours prior to the Meeting to ensure that registrars have sufficient time to check documents of shareholders attending the Meeting in person as well as persons granted proxy. To facilitate accurate and prompt registration, the Company arranged for an appropriate number of officers and registration tables equipped with barcode registration scanners. Once registered, shareholders will receive voting cards for each agenda to cast their votes during the Meeting. Since this general meeting of shareholders is a meeting in the situation of the coronavirus outbreak 2019 (COVID-19), for public health, the Company does not provide a microphone for questioning. If there are questions or opinion expression, shareholders or proxies who wish to inquire about additional details of the agenda would write a question on the submission form and send to company staff or scan the QR Code Line Official Account to send inquiries. Shareholders are requested to specify full name and surname details including whether it was a shareholder who came in person or was a proxy in the form for the benefit of the minutes of the meeting preparations.

Before the Meeting, the Meeting Secretary asks for the cooperation of all attendees to turn off all mobile phones, which could create a distraction during the Meeting. Voting procedures according to the Company's Articles of Association are explained, with ordinary shareholders of the Company receiving 1 vote for 1 share. The voting and vote-counting process will proceed with transparency, as the Company utilizes a barcode scanner system to assist in counting votes, as in the previous year, to ensure a prompt and accurate procedure. Moreover, an independent legal advisor is present to ensure that the Shareholders' Meeting proceeds in accordance with the law and the Company's Articles of Association, and to check the counting of votes. Once the votes have been counted, the results will be shown on the projector screen categorized into votes for, votes against, and votes abstained. For agendas in which directors have conflicts of interest or for related party transactions, the number of votes with no voting rights will also be shown.

The Chairman of the Audit Committee, Audit Committee members, independent directors, directors, the Chief Executive Officer, along with executives of the Company emphasizes the importance of the Shareholders' Meeting by attending all meetings and inviting the auditor, legal advisor, and financial advisor to attend the Meeting to provide information or clarify on any questions shareholders may have. Representatives from the Thai Investors Association also attended the Meeting to clarify on any questions they have.



Shareholders attending the Meeting after the Meeting has already commenced may attend and vote on agendas in consideration which votes have not been casted, which the Company has clearly arranged each agenda.

The Chairman of the Meeting has allocated appropriate and sufficient time for the Meeting and conducted the meeting with transparency, as well as gave shareholders the opportunity to express their opinions and ask questions in every agenda. The Meeting Secretary has clearly and comprehensively noted down questions and answers exchanged in the Meeting. Moreover, in each agenda, the resolution of the Meeting as well as results of the vote categorized into votes for, votes against, and votes abstained are specified. The Meeting has been video-recorded and uploaded to the Company website after the Meeting Day to allow shareholders who did not attend or any interested party to watch the Shareholders' Meeting, which was conducted in order of the specified agenda and included no additional agenda other than those specified in the Invitation of the Shareholders' Meeting.

Proceedings After the Meeting

The Company disclosed the resolutions of the Shareholders' Meeting along with results of the vote on the same day of the Meeting through the Stock Exchange of Thailand's system, and prepared and distributed the Minutes of the Shareholders' Meeting to the Stock Exchange of <u>Thailand</u> within 14 days and uploaded such document on the Company website within 1 month from the Meeting date. The Company has specified the names and positions of directors, present or absent the Shareholders' Meeting in the Minutes of the Shareholders' Meeting, as well as specified the number of votes for each agenda categorized into votes for, votes against, and votes abstained.

In 2021, the Company has been evaluated for the quality of hosting the Shareholders' Meeting for the year 2021 by the Thai Investors Association and received a score of 97%.

Section 2: Equitable Treatment of Shareholders

The Company places emphasis on the equitable right of shareholders and has laid down the following guidelines.

- (1) In the case that any shareholder informs the Company of intent to propose an additional agenda at least 7 working days prior to the Shareholders' Meeting and the Board of Directors has considered and decided that the proposed agenda is of benefit to the Company and shareholders, the Company has a policy to facilitate in proposing the agenda to the Shareholders' Meeting and will inform shareholders of such addition of agenda via the Stock Exchange of Thailand.
- (2) In the case that any shareholder informs the Company of intent to nominate a person for directorship by submitting the qualifications and letter of consent of the nominee at least 3



months prior to the Shareholders' Meeting, the Company has a policy to consider such person for directorship in replacement of directors due to retire according to the term of office in each year and propose the matter for consideration in the Shareholders' Meeting.

- (3) The Company has set guidelines to prevent the use of internal information by announcing such policy and disseminating to all employees.
- (4) The Company has laid down a policy for directors and management to report the board of directors or the person assigned by the board of directors for every purchase or sale of securities at least 1 day in advance before trading.
- (5) Directors and management shall report the holding of securities for every purchase or sale of securities within 1 day to the Securities and Exchange Commission and disclose such transaction in the Annual Report.
- (6) The Company has set a policy requiring directors to disclose their reports of purchase and sale of securities / holding of the Company's securities as an agenda in every Board of Directors' Meeting.
- (7) Directors shall disclose their conflicts of interest before the consideration of any agenda, and such disclosure shall be noted in the Minutes of the Board of Directors' Meeting.
- (8) Directors with significant conflicts of interest relating to any agenda, which could be deemed to compromise the independent expression of opinion, shall refrain from participating in such agenda.

Section 3: The Role of Stakeholders

The Company recognized the supports from stakeholders to create competitiveness and increase profits and yielding long-term results, we have placed an emphasis on all groups of stakeholders. In this connection, we have compiled our principles and policies into written documents and published them on the Company's website, defining guidelines to the rights of stakeholders. In addition, we have provided several channels of communication to our shareholders, where they may send in opinions and suggestions that they believe will benefit the Company and create value added. Below is a summary of our policies and guidelines for stakeholders as well as how they were implemented:

1. Shareholders: The Company considers the fundamental rights of shareholders and equal treatment to all shareholders to fulfil the utmost satisfaction of shareholders such as the right to participate in the annual general meeting of shareholders, the right to vote, the right to propose an agenda item, and the right to nominate a candidate to be elected as Director,



company visit program during year, and considers opinions and suggestions from shareholders. In addition, shareholders may reach out to the Company at

Website: http://www.comancheinternational.com/investor.php

email to ir@comancheinternational.com

This information is disclosed under Shareholder Rights and Equitable Treatment toward Shareholders Section.

2. Customers: The Company is committed to bring customers the utmost satisfaction and ensure trusts for its reasonable priced and quality products and services and to continuously improve our standards and maintain a good and sustainable relationship with customers, including having a fair, appropriate, transparent and verifiable management and be responsible for customer care in purchasing various products.

The Company made the adjustments to our customer satisfaction survey. Its result reflects our success in creating a good relationship with our customers, as well as our ability to meet their demands. Moreover, we have provided customers with a system to receive and manage complaints about our products and services in timely manner by providing channels such as website, email, and telephone. Also, we put guidelines in place to mitigate and prevent future problems and monitor and evaluate complaints regularly. The results of the evaluation will be used to improve future business plans.

3. Suppliers: We take into consideration equality and honesty in conducting business. To ensure mutual benefits, we strictly adhere to applicable laws and agreed rules. The Company refrains from accepting, or giving, fraudulent benefits from or to suppliers. The Corporate Governance and Business Code of Conduct Handbook and the **Corporate** Compliance Policy mandate that all employees must comply with the anti-corruption and anti-bribery law, whether in dealing with government officials or the private sector, both in Thailand and abroad. Any action that violates the law is illegal and does not comply with the Corporate Governance Policy; all employees are to resist against and refrain from such an unlawful act. It is everyone's duty to perform their role with transparency for the sole benefit of the Company, which prevents conflicts of interest. Additionally, all employees are to refrain from encouraging others to unlawfully perform or refrain from performing their duties legally. The Company has procedures and practices in selecting suppliers and contractors as well as anti-corruption measures. We also encourage all employees to follow these applicable laws and regulations.



- 4. Business Competitors: At the Company, we operate ethically and transparently. We compete fairly with our business competitors under the framework of good competition. We do not seek trade. secrets of competitors through inappropriate or dishonest means. We do not defame competitors.
- 5. Creditors: We commit to equality and our responsibility towards our creditors. We strictly adhere to good practices, our contractual and financial obligations, especially, guarantee or security interest provisions, capital management, and debt repayment in timely manner. We refrain from employing dishonest practices to conceal information or facts that may cause damage to creditors. In the event that the Company cannot perform any of its contractual obligations, we promptly notify our creditors in advance and work with them to find a solution. Furthermore, we focus on disclosure of information to stakeholders, emphasizing accuracy, completeness, speed, and transparency. The disclosed information includes both financial and non-financial matters. The Company has no lawsuit on default payment with any of our creditors.
- 6. Employees: The Company adheres to Good Corporate Governance Principles and respects human rights We have devised plans for human resource management that is in line with our operations. Moreover, we have prioritized the recruitment of personnel that is vital to the success of our organizational strategies and prepare for the employee recruitment for the retirement of employees, including striving to increase knowledge and skills to be in line with business operations in order to ensure efficient work and support business expansion in foreign countries, including reward, appropriate welfare as follows.
 - 6.1. Setting up rules and regulations regarding employee compensation and welfare.
 - 6.2. Setting up a clear compensation policy and performance measures that are consistent with the Company's performance both short-term and long-term, including finance, customers, internal management processes, and learning and development.
 - 6.3. Providing appropriate compensation and benefits such as salary, annual bonus, provident fund, including health insurance group accidents, medical expenses in the amount specified by the Company, Chill-Chill Welfare, and EJIP.
 - 6.4. Providing an orientation for new employees to give knowledge about the articles of association regarding the work of the Company, anti-corruption policy as well as basic knowledge in various fields that necessary for the operation.



6.5. Providing training to educate employees about the environment by setting it as the Company's policy and disclosing its procedures to a public.

In this connection, the Company promotes happiness in workplace, with good quality of living, safety, and occupational health. In 2021, the Company summarized the safety-related statistics by The Human Resource Department and concluded that the rate of accidents at work and employee leave due to illness from work performed was zero.

7. Society, Communities, and the Environment: The Company operates with the responsibility toward society, communities, environment by conserving natural resources and efficient energy consumption. Moreover, considering the business operations that will have an impact on the environment and realizing the quality of life of communities and society to be used to assess important issues to the sustainability of the Company by adopting the Materiality Assessment of the Global Report Initiative (GRI)

Non-Infringement of Intellectual Property

The Company has a policy and guideline for all directors, executives and employees to follow the principles of good corporate governance to not violating intellectual property or copyright.

Anti-Corruption

The Company realizes the importance of anti-corruption and emphasizes the operation of the Company to be ethical, transparent, and verifiable, especially the processes that are related to or are at risk of all forms of corruption, whether it be direct or indirect, to comply with the good corporate governance and increasing the confidence of all stakeholders as well as cultivating consciousness and create good values towards directors, executives and, employees at all levels.

Moreover, in 2021, the Risk Management team has assessed the risk of fraud that may occur with the process of assessing the risk of fraud, separated from other risks. In 2021, the Company had not received any fraud and Corruption Complaints.



Contact Channels and Whistleblowing Procedures

The Company arranges to have the whistleblowing procedures and channels to notify the information, complaints and comment of all stakeholders as follows:

Postal service:	Company Secretary / Chief Executive Officer						
	Comanche International Public Company Limited, 252/118, 23 rd Floor, Unit G,						
	Muangthai-Phatra Office Tower II, Ratchadapisek Road, Huai Khwang, Bangkok 10310						
Tel:	(+66) 2 693 3569 Ext. 4						
Fax:	(+66) 2 693 3577						
Website:	http://invester.comancheinternational.com/						
Email:	ir@comancheinternational.com						

Employees are able to notify complaints or propose opinions to the Board of Directors and Executives directly via email in Company's system.

Moreover, the Company have a policy to protect a whistleblower, including the policy to keep the confidentiality of information. The Company will process such information to the process of information review and find the solutions.

Section 4: Disclosure and Transparency

Apart from disclosures of financial reports or other information memorandums to the public through various channels in accordance with legal requirements on an accurate, complete, and timely manner, the Company has set a policy on information disclosure for transparency in business operations by disclosing information memorandums on the SET Portal of the Stock Exchange of Thailand and on the Company website at http://www.comancheinternational.com//investor/en/home to allow investors, shareholders, and stakeholders access to information in a convenient and timely manner both in Thai and English, with investor relations officer and the company secretary ready to provide information and answer questions.

The Company has the following guideline relating to the disclosure of information to the public through the Securities and Exchange Commission ("SEC") or the Stock Exchange of Thailand.

- 1. The Company will arrange to ensure that information disclosed to investors are accurate, not misleading, and sufficient for investors to decide on.
- 2. The Company will arrange to disclose the following information to shareholders and investors.



- **3.** Information on the performance of duties of the Board of Directors and the Audit Committee such as the number of meetings and the attendance of each director to meetings in the past year.
- **4.** The method of evaluation and result of evaluation of the performance of duties of the Board of Directors.
- **5.** Compensation paid to the Board of Directors and top executives, as well as format and nature of compensation.
- 6. Corporate governance policies.
- 7. Annual registration statements (Form 56-1).

Moreover, the Company has arranged for the following information to be disclosed on the Company website.

- 1. Vision and mission of the Company
- 2. Nature of business of the Company
- 3. List of directors and management
- 4. Organization structure
- 5. Notification of the Annual General Meeting and Extraordinary General Meeting
- 6. Corporate governance policy
- 7. The Board of Directors' Charter
- 8. Ethics for employees and directors of the Company
- 9. Contact information of unit or person responsible for investor relations such as the name of the person able to provide information or phone number of the Company

Investor Relations Activities

In 2021, the Company has set and arranged different activities for top executives to regularly meet retail investors, institutional investors, and analysts to present the Company's operating performance as summarized below.

Opportunity Days

Held by the Stock Exchange of Thailand, opportunity days provide an opportunity for listed companies to meet with investors, analysts, media, and interested shareholders to provide information on the business and performance of the Company. In 2021, the Company held 0 opportunity day.



Company Visit

The Company has arranged for a company visit to provide information on the performance of the Company to analysts, investors, and interested shareholders to foster relationship and trust between executives and attendees as well as create an impression and pride in being the Company's shareholders, thus building on the expansion of shareholder and investor base in the future. During the past year, the Company held 0 company visit and there were 0 Company's securities analyses by securities analysts.

Company Website

The company has disclosed press release through the website of Comanche International Public Company Limited at http://investor.comancheinternational.com/news-release/# to disclose various information to shareholders or analysts being informed of Company news. This is to build confidence between management and shareholders, including as an announcement for investors to study more information on the Company's operations and to comply with the principles of good corporate governance.

Section 5: Board Responsibilities

Definitions

Directors with Management Roles are directors assuming the role of management who take part in the regular management of the Company.

Directors with no Management Roles are directors who do not assume the role of management, do not take part in the regular management of the Company, and may or may not be independent directors.

Independent Directors are independent directors or outside directors, are not related in the regular management of the Company, are not major shareholders of the Company, and are independent from major shareholders or other stakeholders of the Company.

Board of Directors Composition

The Company's Board of Directors is of reasonable size and consists of qualified professionals with knowledge, experience, and various skillsets such as lawyers, accounting-financial officers, and information technology specialists able to perform their duties effectively. In addition, the Board of Directors consists of independent directors, who may freely express their opinions on the operations of the management team, as required by the SEC. The Board of Directors is composed of independent directors in the portion of more than one-third of the total number of directors. Presently, the Board consists of 5 directors (including the Chairman of the Board of Directors and 3 Audit Committee members), resulting in counterbalance in voting during deliberations.



The Board of Directors has appointed the Audit Committee to aid in governance of the Company and to perform specific tasks and reporting to the Board of Directors. The roles and responsibilities of the Audit Committee are outlined in the Audit Committee Charter, with at least 1 member of the Audit Committee knowledgeable and experienced in the field of Accounting to review the credibility of financial statements.

In addition, the Board of Directors has appointed qualified directors as subcommittee members to filter in the scope as assigned for each subcommittee, and has set the qualifications, term of office, and scope of responsibilities as specified in each subcommittee's charter. Each subcommittee shall regularly report to the Board of Directors and report on the previous year's performance and undertakings in Form 56-1 and Annual Report.

At present, the Company has 4 subcommittees consisting of the Audit Committee, the Nomination and Remuneration Committee, the Risk Management Committee, and the Corporate Governance Committee.

Policies and practices for holding directorship positions in other companies of directors and executives

The Board of Directors have placed the importance to performing duties according to the good corporate governance principles of the Company. Therefore, setting up a policy to limit the number of companies in which directors and executives will hold directorship in other listed companies. The directors and executives will be able to hold directorship in no more than 3 listed companies. At present, there are no directors who hold the position of directors in the company more than limit. In addition, Chief Executive Officer should not hold directorship in other companies, in order to perform the duty of supervising the operation of the group efficiently.

Terms in Office of the Directors

- 1. Directors have a term in office of no more than 9 years and can be elected as the director. The Company does not have a prohibition about the appointment of directors who are retired by their terms shall be re-appointed, including no prohibitions regarding the age of directors, but taking into account the ability to perform the duties. In addition, an independent director, shall be the office for no more than 6 consecutive years from the first date of being appointed to be the independent director.
- 2. The term in office of the director is in accordance with the articles of association of the Company. At the annual general meeting, one-third of the number of directors must vacate the office by allowing the directors who are in the position for the longest term in office to be



retired from the position, and the directors who have been asked to vacate the office may be re-elected.

3. In the case that the position of the director is vacant due to other reasons other than the said agenda, the Board of Directors shall have a resolution with a vote of not less than three-fourths of the remaining directors selecting any person, who has the qualifications and does not have any prohibited characteristics under Section 68 of the Public Limited Company Act BE 2535 (1992), to replace. The person who represents such director will be in the position of director only for the remaining term of the director who has been replaced.

Succession Plan for High-Rank Management

The Board of Directors have foreseen and realized the importance of human resources, therefore assigning the Nomination and Remuneration Committee to determine and prepare the succession plan for the Chief Executive Officer, including high-rank management from head of department level and higher, and report directly to the Chief Executive Officer (CEO) of the Company in accordance with the criteria as well as reviewing the said plan every year.

Remuneration of Directors

The Company has set a clear and transparent remuneration policy to propose to the Annual General Meeting each year with the following guidelines.

- 1. Appropriate and in accordance with the roles and responsibilities of each director
- 2. At a level that would motivate and retain qualified directors to work with the Company
- 3. The composition is clearly defined, transparent, and easy to comprehend
- 4. At a rate comparable to peers in the industry

Remuneration of Executives

Management remuneration is in accordance with the principles and policy that the Nomination and Remuneration Committee has determined, and the Board of Directors has the authority to appoint and specify the compensation for the Executive Committee, Chief Executive Director, and other subcommittees as appropriate.

For executives at the levels following the Chief Executive Officer, the Chief Executive Officer has the authority to hire, appoint, transfer, and retire from position as appropriate, as well as set the level of compensation for staff in each level as deemed appropriate.



Board of Directors' Meetings

The Board of Directors shall arrange Board of Directors' Meetings in accordance with the Company's Articles of Association, regulations governing public companies, and regulations of the Stock Exchange of Thailand. Additional meetings shall be arranged as necessary, and the Chairman of the Board of Directors shall encourage the use of careful discretion and manage time such that all key matters can be discussed and deliberated. Moreover, it is defined that all directors are required to attend unless unavailable due to necessary causes. No less than half of all directors must attend for a quorum and voting in the Board of Directors' Meeting requires two-thirds of all directors to be present.

Moreover, The Company has assigned the Company Secretary to distribute the Notice of the Meeting along with agenda of the meeting and supporting documents to the Board of Directors at least 7 days in advance before the meeting date and accurately and comprehensively take minutes of the meeting, so it could be accessible by shareholders. After being approved by the Board of Directors, the minutes of meeting will be kept for directors and involving parties could access at any time.

In 2021, the Company did not hold seminars between the committees due to the epidemic situation of COVID-19 (COVID-19), however, the Board of Directors has monitored and supervised the implementation of the strategy every time the Board of Directors' meetings are held. Directors with no management roles arranged to have a meeting without the management team on 12th November 2021 before the Board of Directors' Meeting No. 5/2021 to discuss different matters of interest regarding management, and report of the results of the meeting to the Chief Executive Officer in order to develop and improve the management in the future.

In 2021, Company has set the Director's meeting schedules for 2022 as below (This schedule meeting can be Change) without including the meeting in this special agenda.

No.	Board of director	Audit Committee	Risk	Nomination and	Corporate
	committee	Meeting	Management	Remuneration	Governance
	Meeting		committee	Committee	Committee
	-		Meeting	Meeting	Meeting
1	22 nd February 2022	25 th February 2022	17 th June 2022	17 th February 2022	16 th December 2022
2	25 th February 2022	13 th May 2022	-	11 th November 2022	-
3	13 th May 2022	11 th August 2022	-	-	-
4	11 th August 2022	11 th November 2022	-	-	-
	th				

5 11th November 2022

The Board of Directors' Report

The Board of Directors shall be responsible for overseeing the preparation of financial reports, which consists of the consolidated financial statements of the Company and its subsidiaries and financial information memorandum as shown in the Annual Report. The aforementioned financial reports have been prepared in conformity with financial reporting standards, choosing and continuously practicing appropriate and accepted policies, and using careful judgment in the preparation and disclosure in the notes to financial statements. In addition, the Board of Directors also provides and considers to the disclosure of internal control systems and risk management systems in the annual report as shown in the topic of internal controls and internal audit and the topic of risk management.

Self-evaluation of the Board of Directors

The Company has set for self-evaluation and committee-evaluation by the Board of Directors, subcommittees, Chief Executive Officer to consider the performance and issues and to analyze and find conclusion during the preceding year to set out policies to improve the efficiency of the Board of Directors and Chief Executive Officer. For the evaluation process, the Board of Directors has assigned the Corporate Governance Committee to consider and advise the performance evaluation process of the Board of Directors, sub-committee, and Chief Executive Officer, including the preparation of the summary of



evaluation results and additional comments (if any) to present to the Board of Directors' meeting and disclose in the annual report by dividing the criteria into 5 levels.

The results of the 2021 annual evaluation can be concluded that each committee has a complete and effective performance.

1. Evaluation of the Board of Directors' Performance (as a committee)

Questions consist of 6 key categories including.

- 1) Structure and qualifications of the Board of Directors
- 2) Roles and responsibilities of the Board of Directors
- 3) Board of Directors' meetings
- 4) Performance of duties by directors
- 5) Relationship with management
- 6) Self-development of directors and development of executives

Directors involved in evaluation are directors in position during the period of evaluation, which is December 2021, totaling 5 directors.

2. Evaluation of the Board of Directors' Performance (individually)

Questions consist of 3 key categories including.

- 1) Structure and qualifications of the Board of Directors
- 2) Board of Directors' meetings
- 3) Roles and responsibilities of the Board of Directors

3. Evaluation of the Subcommittee's Performance

Subcommittees consist of the Audit Committee, the Nomination and Remuneration Committee, and the Risk Management Committee. The performance evaluation of the committee as a whole and individually has been arranged for particular subject. In 2021, every subcommittee has reviewed and updated the evaluation questions and scoring. The criterion for the evaluation is as follows.

For evaluation as a committee, questions consist of 3 key categories including.

- 1) Structure and qualifications of directors
- 2) Subcommittee meetings
- 3) Roles and responsibilities of the subcommittee



For individual evaluation, questions consist of 3 key categories including.

- 1) Structure and qualifications of directors
- 2) Subcommittee meetings
- 3) Roles and responsibilities of the subcommittee

4. Evaluation of the Chief Executive Officer's Performance

Questions consist of 10 key categories including

- 1) Leadership
- 2) Strategy formulation
- 3) Compliance with the strategy
- 4) Financial planning and performance
- 5) Relationship with the Board of Directors
- 6) Relationship with externals
- 7) Management and relationship with personnel
- 8) Succession Plan
- 9) Knowledge of products and services
- 10) Personal features

Development of Directors and Top Executives

The Company has a policy that encourages the Board of Directors and top executives to take part in seminars beneficial to the performance of duties as well as regularly network with the Board of Directors and top executives of other organizations to gain insight to further develop the Company. Details on training courses and seminars have been detailed under the Management Structure section.

Board of Directors' Orientation

The Company has set an orientation for new directors to inform of the Company's expectations towards the roles and responsibilities of being a director, to instill understanding of policies and good corporate governance practices, and to introduce to different departments to prepare directors for performance of duties. Orientation consists of a presentation on key information such as nature of business, business operations processes, and rules and regulations from top executives.

Separation of Scope of Duties between the Board of Directors and Management

The Company has clearly separated the duties of the Board of Directors from management, with the Board of Directors responsible for setting policies and overseeing the operations of management on the policy-level and the management responsible for business operations in accordance with the policies set and approved by the Board of Directors.



The Company has a policy to separate the positions of Chairman of the Board of Directors and Chief Executive Officer to be different persons, in order to prevent any person from having absolute power in any particular matter. In addition, the scope of authority of each position clearly defined in the approval authority of the Company.

Scope of Duties of the Board of Directors, subcommittees, and Chief Executive Officer

The Board of Directors' Meeting No. 2/2016 on 13th May 2016 and the Extraordinary General Meeting No. 1/2016 on 31st May 2016 have approved the scope of duties of each committee, including management, with details as follows.

Scope of Duties of Chairman of the Board of Directors

- 1. Act as the Chairman for Board of Directors' meetings, shareholders' meetings, and meetings of directors with no management roles.
- 2. Work in conjunction with the Chairman of the Executive Committee and the Company Secretary in specifying the Board of Directors' meeting agenda and ensure that directors receive accurate, complete, and timely information sufficient for decision-making.
- 3. Allocate enough time during the Board of Directors' meetings, encourage directors to freely express their opinions while considering the impact to all stakeholders, conclude the resolution of the meeting, and ensure that the decision of the Board of Directors is carried out.
- 4. Build good relationships between the Board of Directors and management and support the performance of duties of the Chairman of the Executive Committee in accordance with the Company's policies.
- 5. Support and act as a role model in practicing good corporate governance and business ethics of the Company.
- 6. Oversee the performance of duties of the Board of Directors as a whole, subcommittees, and directors individually for efficiency, and arrange for evaluation of the performance of duties of the Board of Directors as a whole, Board members individually, and all subcommittees.



Scope of Duties of the Board of Directors

- 1. Consistently perform duties in accordance with the law, stated purpose of the Company, Articles, and resolution of the shareholders' meetings with honesty and careful consideration of the Company's interest, and ensure that the Company and its subsidiaries operate their businesses in conformity within the bounds of law, including laws related to bribery and corruption.
- 2. Approve business policies, objectives, work plans, business strategies, and annual budget, as well as monitor and supervise management for conformity to the set policies, work plans, and budget.
- 3. Arrange for the preparation of the Company's Annual Report, oversee the preparation and disclosure of the Company's financial statements reflecting the Company's financial position and operational performance for the past year to be presented for approval at the shareholders' meeting.
- 4. Arrange for the preparation of corporate governance policies for the Company and its subsidiaries and efficient adoption of said policy to ensure equitable treatment and responsibility to all stakeholders.
- 5. Approve the appointment of directors from qualified persons as specified in the Public Limited Companies Act B.E. 2535, Securities and Exchange laws, notices and/or regulations related to directorship in the case of vacancy in position for reasons apart from scheduled retirement.
- 6. Approve the appointment of independent directors and the Audit Committee, considering the qualifications as specified in Securities and Exchange laws, notices and/or related Stock Exchange regulations and propose to the shareholders' meeting for approval.
- 7. Set the Company's organization structure and management structure, appoint and set remuneration for the Executive Committee, Chief Executive Officer, and other subcommittees as appropriate, and specify the scope of duties of the Executive Committee, Chief Executive Officer, and other subcommittees; however, said delegation of authority to Executive Committee, Chief Executive Officer, and other subcommittees shall preclude the approval of transactions which may cause conflicts of interest with the Company or its subsidiaries, except if such transactions are in line with the policies and guidelines already approved by previous shareholders' meetings or Board of Directors' meetings.
- 8. Appoint or substitute directors, management, or persons deemed appropriate as representative director in subsidiary companies and/or affiliated companies that the Company has invested or joint-invested in. Including, the appointment of the Company Secretary and specify the scope of duties and responsibilities.



- 9. Select and approve the list of auditors for the Company and its subsidiaries, and consider the appropriate compensation as proposed by the Audit Committee before proposing to the Annual General Meeting for approval.
- 10. Consider the specification and alterations to the names of authorized directors.
- 11. Appoint any person to perform Company duties under the supervision of the Board of Directors or delegate authority such that such person may have authority and/or within a specified time period, which can be revoked or altered; however, such delegation shall preclude the delegation of authority that would allow such person to approve transactions with which the person may have conflicts of interest with the Company or its subsidiaries (as specified in the Notification of the Capital Market Supervisory Board and/or Stock Exchange of Thailand and/or announcements of any related organizations), except if such transactions are in line with the policies and guidelines already approved by previous shareholders' meetings or Board of Directors' meetings.
- 12. Take proceedings to ensure the Company and its subsidiaries have appropriate and efficient accounting systems, reliable financial reports, and sufficient and appropriate internal audit.
- 13. Consider the approval of corporate-wide risk management policies and oversee risk management processes to reduce the adverse impact on the Company and its subsidiaries.
- 14. Consider the approval of connected transactions and transactions relating to acquisition or disposal of assets, unless such transactions require the approval from the shareholders' meeting; thus, consideration of such transactions are in accordance with notices, regulations, and/or guidelines related to the Stock Exchange of Thailand.
- 15. Consider the payment of interim dividends to shareholders once the Company has sufficient profits appropriate for such action and report the payment of such dividends in the next shareholders' meeting.
- 16. The Board of Directors is to consider the review and modification of the Board of Directors' Charter annually.

In this regard, the delegation of powers, duties, and responsibilities of the Board of Directors has no characteristic of a delegation or a sub-delegation that allowing the Board of Directors or an authorized person from the Board of Directors to be able to approve items that may conflict to authorized person or person with a conflict of interests (as defined in the announcement of the SEC) of both the Company and its subsidiaries.



Scope of Duties of the Audit Committee

- Review quarterly and annual financial reports for accuracy, credibility, and sufficient disclosure by coordinating with the auditor and management responsible for the preparation of financial statements.
- 2. Review the Company's and its subsidiaries' internal control system for appropriateness and efficiency, propose for internal audit as deemed necessary and important, and propose improvements to key internal control systems to the Board of Directors together with joint reviews from an external auditor and internal audit manager.
- 3. Review for compliance with Securities and Exchange laws or regulations set by the Stock Exchange of Thailand, policies, regulations, and other laws related to the Company.
- 4. Select, nominate, and dismiss independent persons as the Company's auditor, propose auditor's compensation to the Board of Directors, and arrange for meetings with the auditor with no management present at least once a year.
- 5. Review the Company's internal audit plans in accordance with widely accepted methodology and standards
- 6. Consider the disclosure of the Company's information in the case of related party transactions or transactions which may pose conflicts of interest to be accurate, complete, and in accordance with regulations of the Stock Exchange of Thailand to ensure suitability and highest benefit of the Company.
- Report the Audit Committee's undertakings and performance to the Board of Directors at least 4 times a year.
- 8. Participate in the appointment, removal, and evaluation of internal audit personnel.
- To have the power to invite management or related employees to give their opinions, attend the meeting, or submit necessary documents for the ordinary scope of duties of the Audit Committee.
- 10. To have the power to engage advisors or external parties to give their opinions if necessary according to Company policy.
- 11. Prepare the Audit Committee's Report disclosed in the Company's Annual Report; such report shall be signed by the Chairman of the Audit Committee and comprise of at least the following details:
 - a. Opinion on the accuracy, completeness, and credibility of the Company's financial reports.
 - b. Opinion on the sufficiency of the Company's internal control system.



- c. Opinion on the compliance to Securities and Exchange laws, regulations by the Stock Exchange of Thailand, or regulations related to the business of the Company.
- d. Opinion on the suitability of the auditor.
- e. Opinion on the transactions which may pose conflicts of interest.
- f. Number of Audit Committee meetings and attendance of each Audit Committee member.
- g. Opinion or overall comment that the Audit Committee has from practicing in accordance with the Audit Committee Charter.
- h. Report on other matters that shareholders or investors should be aware of, within the scope of duties and responsibilities delegated from the Board of Directors.
- 12. Review and amend the Audit Committee Charter.
- 13. Undertake other proceedings delegated by the Board of Directors within the scope of duties and responsibilities of the Audit Committee.

Scope of Duties of the Risk Management Committee

- 1. Review and propose risk management policies to the Board of Directors for approval.
- Review and approve level of risk acceptable (risk appetite) and present to the Board of Directors for acknowledgement.
- 3. Acknowledge, consider, and provide opinions on the risk assessment results, guidelines, and risk management measures, and action plans to manage risks to an acceptable level.
- 4. Oversee the continuous improvement and practice according to set policies and risk management guidelines such that the Company has an efficient organization-wide risk management system.
- 5. Review the risk management report to follow-up on key matters and ensure that the organization has sufficient and appropriate risk management measures.
- 6. Coordinate with the Audit Committee regarding key risk factors and arrange for internal audit checks to ensure that the Company's internal control system is appropriate for managing risk and that risk management system has been implemented.
- 7. Regularly report to the Board of Directors regarding risk factors and risk management practices.
- 8. Review and amend the Risk Management Committee Charter.
- 9. Undertake other proceedings delegated by the Board of Directors regarding risk management.
- 10. Assess the performance of the Risk Management Committee and report the evaluation results to the Board of Directors at least once a year.



Management and/or risk management subcommittee and/or work units and/or working teams related to risk management and/or the internal auditor and/or the external auditor shall report or present information and documents to the Risk Management Committee for the undertakings as assigned.

Scope of Duties of the Nomination and Remuneration Committee

- Review the qualifications of persons holding the position as Board member for the Company and its subsidiaries to be consistent with the nature of business and business strategy and varied in terms of skill set, experience, and specific efficacies beneficial to the Company, to propose for consideration by the Board of Directors and/or shareholders.
- 2. Specify director recruitment and selection process for vacancy in position from scheduled retirement or in other cases where the Board of Directors of the Company and the subsidiaries are vacant such as the criteria for the consideration of retiring directors to be in office for another term, the criteria for recruitment, the criteria for shareholders to nominate directors, the criteria for the consideration of a person from the Directory of Professional Directors or the criteria for each director to nominate a suitable person
- 3. Review the independence of directors of the Company and its subsidiaries, as well as conflicts of interest that may occur during the course of operations of the director.
- 4. Consider the qualifications of the person to be an independent director suitable with the characteristics of the Company which the independence must at least comply with the rules and regulations of the SEC.
- Consider the development plan for the Chief Executive Officer, being ready for the succession plan in case the retirement of Chief Executive Officer or unable to perform his/her duty to be presented to the Board of Directors.
- Propose process and methodologies regarding remuneration payment for the Board of Directors of the Company and its subsidiaries, as well as other subcommittees appointed by the Board of Directors.
- 7. Consider the development plan for directors to improve the knowledge of current directors and new directors to understand the business in which the directors hold positions, directors' roles and responsibilities, and important developments such as rules or laws related to the business of the Company. In the case of new directors, the Nomination and Compensation Committee should supervise the Company to arrange an orientation and the information that is useful for the performance of duties of directors



- 8. Propose guidelines and methods of remuneration for the Board of Directors of the Company and its subsidiaries, and sub-committees appointed by the Board of Directors.
- Propose the remuneration consideration policies for the Chief Executive Officer of the Company and its subsidiaries, including salary/annual bonus, based on performance and operational results.
- 10. Regularly consider the remuneration of the Board of Directors of the Company and its subsidiaries, subcommittees, and the Chief Executive Officer in comparison to other companies in similar businesses as a source of motivation.
- 11. Evaluate the performance of the Chief Executive Officer of the Company and its subsidiaries as input for the consideration of remuneration before presenting to the Board of Directors for approval annually.
- 12. Report on the progress and performance to the Board of Directors after every Nomination and Remuneration Committee meeting.
- 13. Evaluate the performance of duties of Nomination and Remuneration Committee and report on the evaluation results to the Board of Directors at least once a year.
- 14. Undertake other proceedings delegated by the Board of Directors.

Scope of Duties of the Chief Executive Officer

- Manage the business of the Company in accordance with the vision and mission specified by the Board of Directors.
- 2. Coordinate with the Audit Committee and Risk Management Committee such that business proceedings of the Company, as well as risk management, are in accordance with the objectives, the Articles of Association, and the resolutions of the Board of Directors' meeting and/or shareholders' meeting.
- Oversee business proceedings, set business strategies, and manage day-to-day operations of the Company.
- 4. Make important decisions of the Company, set goals in line with objectives and company policies, and oversee different business units.
- 5. Act as person of authority in the command, contact, order, and signatory in legal contracts, notices, or other documentation specified in the authority index.
- 6. To have the authority to employ, appoint, transfer, and fire personnel as appropriate, as well as specify the scope of duties and compensation in accordance with the authority index.



- 7. Follow-up, check, and control the Company's performance to be in line with set goals, as well as seek for opportunities to develop for increased performance results.
- 8. To have the authority to specify credit terms for the benefit of the Company.
- 9. Consider investments in new businesses, business unit termination, or investment or joint investment to propose to the Executive Committee and/or Board of Directors.
- 10. Undertake other proceedings delegated by the Executive Committee and/or Board of Directors. However, the Chief Executive Officer shall not have the authority to approve transactions that he or she, or persons who might have conflicts of interest with the Company or its subsidiaries, and this shall also apply to top executives of all of the Company's subsidiaries.

Authority of the Board of Directors

The Board of Directors has the authority to approve various matters of the Company according to the scope of duties prescribed by law, Company's regulations, Company's approval authority, Charter of the Board of Directors , and the resolution of the shareholders' meeting, including determining and reviewing the vision, mission, operational strategy, master plan for operation, policy on risk management, budget plan, and annual business plan, determining the desired goals of operating performance, monitoring and evaluating the operation results according to the plan, important related transactions, merger, and joint investment.



7. Management Structure

7.1 Organization Structure

As of 31st December 2021, the Company's organization structure is as follows.

COMANCHE Organization Chart




Organization Chart – Finance and Accounting

5 People



Approved by

(Somboon Sukheviriya)

Date 31 December 2021

7.2. Management Structure

The Company's management structure comprises of 5 committees, namely the Board of Directors, the Audit Committee, the Risk Management Committee, the Nomination and Remuneration Committee, and the Corporate Governance Committee with details as follows.

7.2.1. Structure the Board of Director

The Board of Directors as of 31st December 2021 comprises of the following 5 directors.

No.		Name	Position
1.	Mr. Somboon	Sukheviriya	Chairman of the Board of Directors /
			Chief Executive Officer
2.	Dr. Somchai	Wongsabsin	Independent Director
3.	Mr. Gancanapol	Geert Marcel Cyriel Van Compernolle	
4.	Dr. Soonthorn	Pibulcharoensit	Independent Director
_	Dr. Kumpol		Director

Mr. Nikul Tangninlasap, appointed by the Board of Directors' Meeting No. 5/2017 on 9th November 2017, is the Company Secretary.

Term of the Directors

The directors shall be in office no more than 9 years. Thus, after the completion of their terms, the directors may be reappointed as the shareholders deem appropriate. However, a director, who is an independent director, shall be in office no more than 6 years.

Authorized Directors

The authorized directors are Mr. Somboon Sukheviriya and Dr. Kumpol Buriyameathagul jointly sign and affix the Company's seal.

Board of Directors' Meetings, 2019 - 2021

No.		Name		Attendance*			
			2019	2020	2021		
1.	Mr. Somboon	Sukheviriya	5/5	8/8	5/5		
2.	Mrs. Dolrudee		5/5	8/8	1/1		
3.	Mr. Gancanapol	Geert Marcel Cyriel Van Compernolle ^{/6}	5/5	8/8	5/5		
4.	Mr. Chatchai	Tolertmongkol ^{/5}	5/5	8/8	1/1		
5.	Mr. Chalermpol	<i>1</i> 0	4/5	8/8	-		
6.	Mr. Chim	Tantiyaswasdikul, PhD ^{/1}	4/4	-	-		
7.		Kaewmanee ^{/1}	-	-	-		
8.	Mr. Suchet	Sundaravej ^{/2/4}	-	-	-		



No.		Name		Attendance*			
			2019	2020	2021		
9.	Dr. Somchai	Wongsabsin ^{/3}	-	-	4/4		
10.	Dr. Soonthorn	Pibulcharoensit ^{/4}	-	-	4/4		
		Buriyameathagul ^{/5}	-	-	3/3		

Remark: * The Board of Directors Meeting attendance in accordance with each director's term in position

^{/1} Mr. Chim Tantiyaswasdikul, PhD and Mr. Supoj Kaewmanee have resigned from Director on 26th August 2019.

- ⁷² Mr. Chalermpol Tuchinda has resigned from Director and Mr. Suchet Sundaravej was appointed in replacement as Director in the Board of Directors' Meeting No. 1/2021 on 19th February 2021.
- ⁷³ Dr. Somchai Wongsabsin was appointed as Director in replacement of Mrs. Dolrudee Pornpipat in the 2021 Annual General Meeting of Shareholders of the Company on Friday 23rd April 2021.
- ⁷⁴ Dr. Soonthorn Pibulcharoensit was appointed as Director in replacement of Mr. Suchet Sundaravej in the 2021 Annual General Meeting of Shareholders of the Company on Friday 23rd April 2021.
- ⁷⁵ Mr. Chatchai Tolertmongkol has resigned from Director and Dr. Kumpol Buriyameathagul was appointed in replacement as Director in the Board of Directors' Meeting No. 2/2021 on 14th May 2021.
- ⁷⁶ Mr. Gancanapol Geert Marcel Cyriel Van Compernolle has resigned from Director and Mr. Siri Thirawattanawong was appointed in replacement as Director in the Board of Directors' Meeting No. 1/2022 on 22nd February 2022.

7.3 Information subcommittee

7.3.1. The Audit Committee as of 31st December 2021 comprises of the following 3 directors.

No.	o. Name		Position
1.	Dr. Somchai	Wongsabsin	Chairman of the Audit Committee and Independent Director
2.	Mr. Gancanapol	Geert Marcel	Audit Committee and Independent Director
	Cyriel Van Compe	ernolle	
3.	Dr. Soonthorn	Pibulcharoensit	Audit Committee and Independent Director

The Audit Committee member with sufficient knowledge and experience in the field of accounting and finance to review the credibility of financial statements is Dr. Somchai Wongsabsin, who received his bachelor's degree in Accounting from the Faculty of Management and Economics, Department of Accounting, Assumption University.

Mr. Nattaporn Petchpung was appointed by the Audit Committee Meeting No. 1/2021 on 19th February 2021 to be the Secretary of the Audit Committee.

Term of the Audit Committee

The Audit Committee member, who is independent director, shall be in office no more than 6 years.



Audit Committee Meetings, 2019 - 2021

No	Name	Attendance		e
NO.	Name	2019	2020	2021
	Mrs. Dolrudee Pornpipat ^{/4}	4/4	4/4	1/1
2.	Mr. Gancanapol Geert Marcel Cyriel Van Compernolle ^{/1/5}	-	4/4	4/4
3.	Mr. Chalermpol Tuchinda ^{/2}	4/4	4/4	-
4.	Mr. Supoj Kaewmanee ^{/1}	3/3	-	-
5.	Dr. Somchai Wongsabsin ^{/4}	3/3	-	3/3
6.	Mr. Suchet Sundaravej ^{/2/3}	-	-	-
	Dr. Soonthorn Pibulcharoensit ^{/3}	-	-	3/3

The attendance of Audit Committee members are as follows.

Remark: ^{/1} Mr. Supoj Kaewmanee has resigned from Director/Audit Committee/Chairman of the Nomination and Remuneration Committee causing the vacancy of the Audit Committee, and Mr. Gancanapol Geert Marcel Cyriel Van Compernolle was appointed in replacement as the Audit Committee in the Board of Directors' Meeting No. 5/2019 on 8th November 2019.

- ⁷² Mr. Chalermpol Tuchinda has resigned from Director and Mr. Suchet Sundaravej was appointed in replacement as Director/Audit Committee in the Board of Directors' Meeting No. 1/2021 on 19th February 2021.
- ⁷³ Dr. Soonthorn Pibulcharoensit was appointed as Director/Audit Committee in replacement of Mr. Suchet Sundaravej in the 2021 Annual General Meeting of Shareholders of the Company on 23rd April 2021.
- ⁷⁴ Dr. Somchai Wongsabsin was appointed as Director/Audit Committee in replacement of Mrs. Dolrudee Pornpipat in the 2021 Annual General Meeting of Shareholders of the Company on Friday 23rd April 2021.
- ⁷⁵ Mr. Gancanapol Geert Marcel Cyriel Van Compernolle has resigned from Director and Mr. Siri Thirawattanawong was appointed in replacement as Director/Audit Committee in the Board of Directors' Meeting No. 1/2022 on 22nd February 2022.

7.3.2. The Risk Management Committee as of 31st December 2021 comprises of the following 3 directors.

No.		Name	Position
1.	Dr. Somchai	Wongsabsin	Chairman of the Risk Management
			Committee and Independent Director
2.	Dr. Kumpol	Buriyameathagul	Risk Management Committee
3.		Geert Marcel Cyriel Van Compernolle	Risk Management Committee and
			Independent Director

Mr. Nattaporn Petchpung was appointed by the Risk Management Committee Meeting No. 2/2018 on 5th November 2018 to be the Secretary of the Risk Management Committee.



Term of the Risk Management Committee

The Risk Management Committee members shall be in office no more than 9 years. Thus, after the completion of their terms, the Risk Management Committee members may be reappointed as the Board of Directors deem appropriate. However, the Risk Management Committee member, who is an independent director, shall be in office no more than 6 years.

Risk Management Committee Meetings, 2019 - 2021

The attendance of Risk Management Committee members are as follows.

No		Name	Attendance		
No.		Naille		2020	2021
1.	Mrs. Dolrudee	Pompipat ^{/5}	2/2	2/2	-
	Mr. Somboon		2/2	2/2	-
3.	Mr. Gancanapol	Geert Marcel Cyriel Van Compernolle ^{/6}	2/2	2/2	-
4.	Ms. Darunee	Sae-tung ⁷³	2/2	2/2	-
		Tolertmongkol ^{/1/4}	2/2	2/2	-
-	Mr. Taxsa	Bunnag ^{/2/3}	-	1/2	-
	Mr. Suwat	Amornrungroj ^{/1 /2}	1/1	-	-
	Dr. Somchai	-	-	-	-
9.	Dr. Kumpol	Buriyameathagul ^{/4}	-	-	-

Remark: ^{/1} Regarding the Board of Directors' Meeting No. 4/2018 on 9th August 2018, Mr. Chatchai Tolertmongkol, Chief Executive Officer of SYN, and Mr. Suwat Amornrungroj, Chief Executive Officer of WST, were appointed to be Risk Management Committees replacing Mr. Apichai Sakulsureeyadej whose resigned from the position of Director of Comanche and Chief Executive Officer of MSL and Mr. Veerapong Kruwang whose resigned from the position of Chief Operating Officer of Comanche.

- ⁷² Mr. Suwat Amornrungroj has resigned from the Risk Management Committee/Chief Executive Officer of WST, causing the vacancy of the Risk Management Committee and Mr. Taxsa Bunnag was appointed in replacement as the Risk Management Committee in the Board of Directors' Meeting No. 5/2019 on 8th November 2019.
- ⁷³ Mr. Somboon Sukheviriya, Ms. Darunee Sae-tung and Mr. Taxsa Bunnag have resigned from the Risk Management Committee on 6th August 2021
- ^{/4} Mr. Chatchai Tolertmongkol has resigned from Director and Dr. Kumpol Buriyameathagul was appointed in replacement as the Risk Management Committee in the Board of Directors' Meeting No. 2/2021 on 14th May 2021
- ⁷⁵ Dr. Somchai Wongsabsin was appointed as Risk Management Committee in replacement of Mrs. Dolrudee Pompipat in the 2021 Annual General Meeting of Shareholders of the Company on Friday 23rd April 2021.
- ⁷⁶ Mr. Gancanapol Geert Marcel Cyriel Van Compernolle has resigned from Director and Mr. Siri Thirawattanawong was appointed in replacement as Risk Management Committee in the Board of Directors' Meeting No. 1/2022 on 22nd February 2022.



7.3.3.	The Nomination and Remuneration	Committee as of 31 st	December 2021	comprises of the
	following 3 directors.			

No.	Name		Position					
1.	Dr. Soonthorn	Pibulcharoensit	Chairman	of	the	Nomination	and	Remuneration
			Committee	ò				
2.	Mr. Somboon	Sukheviriya	Nomination and Remuneration Committee					
3.	Dr. Kumpol	Buriyameathagul	Nomination and Remuneration Committee					

Mr. Nikul Tangninlasap was appointed by the Board of Directors' Meeting No. 6/2017 on 15th December 2017 to be the Secretary of the Nomination and Remuneration Committee.

Term of the Nomination and Remuneration Committee

The Nomination and Remuneration Committee members shall be in office no more than 9 years. Thus, after the completion of their terms, the Nomination and Remuneration Committee members may be reappointed as the Board of Directors deem appropriate. However, the Nomination and Remuneration Committee member, who is an independent director, shall be in office no more than 6 years.

Nomination and Remuneration Committee Meetings, 2019 - 2021

The attendance of Nomination and Remuneration Committee members are as follows.

No		Name		Attendance		
INO.		Name	2019	2020	2021	
1.	Mr. Chalermpol	Tuchinda ^{/3/4}	-	1/1	-	
2.	Mr. Somboon	Sukheviriya ^{/1}	2/2	1/1	2/2	
		Tolertmongkol ^{/2/6}	-	1/1	1/1	
4.	Mrs. Dolrudee	Pornpipat ^{/2}	2/2	-	-	
5.	Mr. Supoj	Kaewmanee ^{/3}	1/1	-	-	
-		Sundaravej ^{/4/5}	-	-	-	
7.	Dr. Soonthorn	Pibulcharoensit ^{/5}	-	-	1/1	
8.	Dr. Kumpol	Buriyameathagul ^{/6}	-	-	-	

Remark: ^{/1} Mr. Chim Tantiyaswasdikul, PhD was appointed, in the Board of Directors' Meeting No. 6/2018 on 20th December 2018, to be Chairman of the Board causing the vacancy of the Nomination and Remuneration Committee, and Mr. Somboon Sukheviriya was appointed to replace as Nomination and Remuneration Committee.

⁷² Mrs. Dolrudee Pornpipat has resigned from being the Nomination and Remuneration Committee in the Board of Directors' Meeting No. 5/2019 on 8th November 2019, causing the vacancy of the Nomination and Remuneration Committee, and Mr. Chatchai Tolertmongkol was appointed in replacement as the Nomination and Remuneration Committee.



- ⁷³ Mr. Supoj Kaewmanee has resigned from being Director of the Company/Audit Committee/Chairman of the Nomination and Remuneration Committee, causing the vacancy of the Nomination and Remuneration Committee, and Mr. Chalermpol Tuchinda was appointed in replacement as the Nomination and Remuneration Committee.
- ⁷⁴ Mr. Chalermpol Tuchinda has resigned from Director and Mr. Suchet Sundaravej was appointed in replacement as the Nomination and Remuneration Committee in the Board of Directors' Meeting No. 1/2021 on 19th February 2021.
- ⁷⁵ Dr. Soonthorn Pibulcharoensit was appointed as Risk Management Committee in replacement of Mr. Suchet Sundaravej in the 2021 Annual General Meeting of Shareholders of the Company on Friday 23rd April 2021.
- ⁷⁶ Mr. Chatchai Tolertmongkol has resigned from Director and Dr. Kumpol Buriyameathagul was appointed in replacement as the Nomination and Remuneration Committee in the Board of Directors' Meeting No. 2/2021 on 14th May 2021.

7.3.4. The Corporate Governance Committee as of 31st December 2021 comprises of the following 3 directors.

No.	. Name		Position
1.	Dr. Somchai	Wongsabsin	Chairman of the Audit Committee and Independent Director
2.	Mr. Somboon	Sukheviriya	Audit Committee
3.	Dr. Kumpol	Buriyameathagul	Audit Committee

Mr. Nikul Tangninlasap was appointed by the Board of Directors Meeting No. 2/2019 on 10th May 2019 to be the Secretary of the Corporate Governance Committee.

Term of the Corporate Governance Committee

The Corporate Governance Committee members shall be in office no more than 9 years. Thus, after the completion of their terms, the Corporate Governance Committee members may be reappointed as the Board of Directors deem appropriate. However, the Corporate Governance Committee member, who is an independent director, shall be in office no more than 6 years.

Corporate Governance Committee Meetings, 2019 - 2021

The attendance of Corporate Governance Committee members are as follows.

No		Name		Attendance		e
INO.	Name		2019	2020	2021	
1.	Mrs. Dolrudee	1 1		1/1	-	-
2.	Mr. Somboon	,		1/1	-	-
3.	Mr. Chatchai	Tolertmongkol ^{/2}		1/1	-	-
4.	Dr. Somchai	Wongsabsin ^{/1}		-	-	-
5.	Dr. Kumpol	Buriyameathagul ^{/2}		-	-	-



- Remark: ^{/1} Dr. Somchai Wongsabsin was appointed as Chairman of the Audit Committee in replacement of Mrs. Dolrudee Pornpipat in the Annual General Meeting of Shareholders of the Company on Friday 23rd April 2021.
 - ⁷² Mr. Chatchai Tolertmongkol has resigned from Director and Dr. Kumpol Buriyameathagul was appointed in replacement as the Corporate Governance Committee in the Board of Directors' Meeting No. 2/2021 on 14th May 2021.

7.3.5. Company Secretary

The scope of work, duties, and responsibilities of the Company Secretary are set out in Sections 89/15 and 89/16 of the Securities and Exchange Act B.E. 2535 (and its amendments). The Board of Directors' Meeting No. 5/2017 on 9th November 2017 appointed Mr. Nikul Tangninlasap as the Company Secretary with the following duties and responsibilities.

- 1) To prepare and safeguard the following documents.
 - (a.) Directors' register.
 - (b.) Notices and minutes of the Board of Directors' Meetings and the Company's annual reports.
 - (c.) Notices and minutes of the Shareholders' Meetings.
- 2) To safeguard reports on conflicts of interest of directors and management.
- 3) To submit a copy of the reports on conflicts of interest in accordance with Section 89/14 of the Securities and Exchange Act B.E. 2535 to the Chairman of the Board of Directors and the Chairman of the Audit Committee within 7 working days of the Company's receipt of said report. The Company shall arrange for a system to safekeep documents or evidence in regard to disclosure, and ensure the accuracy, completeness, availability for inspection for a period of no less than 5 years from the documents' date of preparation.
- 4) Other proceedings as stipulated by the Capital Market Supervisory Board.

Other duties of the Company Secretary as assigned by the Company include the following.

- To make necessary preparations in holding the Board of Directors' and Shareholders' Meetings.
- 2) To coordinate with other departments and divisions in the Company to act in accordance with the Board of Directors' and Shareholders' Meeting resolutions.
- 3) To coordinate with regulatory bodies such as the Office of the Securities and Exchange Commission (SEC) and the Stock Exchange of Thailand (SET) to ensure that necessary disclosure and reports are submitted to the regulatory bodies and the general public as stipulated by law.
- 4) To arrange for orientation for newly appointed directors.
- 5) To deliver supporting documents for the Board of Directors' meeting to the Board of Directors in advance at least 5 days before the meeting date.
- 6) Other duties as assigned by the Board of Directors.



In the case that the Company Secretary has vacated the position or is unable to perform assigned duties, the Board of Directors shall appoint a new Company Secretary within 90 days from said date. Thus, the Board of Directors may assign a director to act as the Company Secretary during that period. Mr. Nikul Tangninlasap has completed his training as Company Secretary (Batch 85) from the Thai Listed Companies Association.

7.4 Information about The Management Team

7.4.1. The Management Team as of 31st December 2021 comprises of the following 5 directors.

No.		Name	Position
1.	Mr. Somboon	,	Chief Executive Officer
2.	Ms. Darunee	Sae-tung	Chief Finance Officer
3.	Mr. Pirom	Methaveerapong	Chief Marketing Officer
4.	Ms. Parichart	Sontorn	Chief Administrative Officer
5.	Mr. Thiti		Chief Operating Officer

Remark: ^{/1} Mr. Somboon Sukheviriya have resigned from Chief Executive Officer on 9th March 2022 and Mr. Wasawat Prasertsin was appointed in replacement as Chief Executive Officer in the Board of Directors' Meeting No. 1/2022 on 22nd February 2022.

7.4.2 Executive compensation policy

The Company has a clear and transparent monetary policy for remunerations for directors in both the short and long term and proposed approval from the annual general meeting of shareholders every year. The criteria for the remuneration determination of the Company's directors are as follows:

- (1) Be appropriate and consistent with the scope of duties and responsibilities of each director.
- (2) Remuneration is at a motivation level that and able to maintain competent directors and have the quality of performing duties for the Company.
- (3) Compensation components are clear, transparent, and easy to understand.

(4) The rate is comparable to the remuneration of directors in the same or similar industries. Remuneration for executives, both short-term and long-term, is in accordance with the principles and policies determined by the Nomination and Remuneration Committee, as well as monitoring the

performance of the management. The Board of Directors is authorized to appoint and determine the remuneration of the Executive Committee, Chief Executive Officer, and other sub-committees as appropriate.

For the executives under the level of Chief Executive Officer, Chief Executive Officer shall have the power to hire, appoint, transfer, and discharge persons as deemed appropriate as well as the



determination of the appropriate compensation according to the suitability of employees at different levels.

7.4.3. Management Remuneration

As of 31st December 2021, there were 5 persons at management level and the Management Remuneration can be calculated by categories as follows.

Management Remuneration	2019	2020	2021
Management Remuneration	THB	THB	THB
Management (persons)	5	4	5
Salary, allowance, and other benefits	11,490,890	9,872,546	9,047,369
Provident fund contribution	388,573	395,129	415,205
Total	11,879,463	10,267,675	9,462,574

Management Remuneration

In 2019 - 2021, the Company has paid remuneration for 5 executives in the form of salary and bonus in the total amount of Baht 11.49 million, Baht 9.87 million and Baht 9.05 million, respectively, with remuneration for the Chief Executive Officer (CEO) totaling Baht 3.1 million, Baht 2.72 million and Baht 2.68 million, respectively, which are determined by the operating results of the Company together with the results of the CEO assessment each year.

And the Company has provided a provident fund for executives which the Company has contributed at the rate of 5% of salary. In 2019 - 2021, the Company has made contributions to the provident fund for 5 executives in the total amount of Baht 0.39 million, Baht 0.40 million, and Baht 0.42 million, respectively.

7.5. Employees

At the end of year 2019 - 2021, the Company and its subsidiaries have a total of 178, 148 and 122 employees, respectively. Details are set out according to departments as follows.

Dependence on the finite on	2019	2020	2021
Department/Division	(persons)	(persons)	(persons)
Management	5	4	2
Human Resource and General Administrative Department	5	4	-
Human Resource Division	2	1	-
General Administrative Division	3	3	-
Finance & Accounting Department	6	4	4
Finance and Accounting Division	6	4	4
Internal Audit Department	3	2	2
Internal Audit Division	2	2	2



	2019	2020	2021
Department/Division	(persons)	(persons)	(persons)
CMMI Audit Division	1	-	-
Operations Department	72	57	-
QA & CMMI Division	-	-	-
Customer Support – BOS Division	10	8	-
Customer Support – FOS Division	17	11	-
Project Management – BOS Division	10	7	-
Project Management – FOS Division	12	11	-
System Development Division	24	16	-
Customer Relations Division	3	4	-
Marketing Department	3	3	-
Marketing Division – Thailand and CLMV	3	3	-
Distribution Development Department	1	-	-
Distribution Development Division	1	-	-
Company Secretary / Investor Relations Department	1	2	2
Company Secretary / Investor Relations Division	1	2	2
Solutions Business Unit Department	-	-	-
Hotel Solution	-	-	-
Cloud & Subscription Base Solutions	-	-	-
Communication and Public Relations Department	-	-	-
Product Designer	-	-	-
Employees of the Company	100	76	10
Employees of the Subsidiary – SYNATURE TECHNOLOGY	44	49	47
Employees of the Subsidiary – WIN STAR TECH	-	-	-
Employees of the Subsidiary – AISOFT	22	23	22
Employees of the Subsidiary – ROOMZ INTERNATIONAL	2	-	-
Employees of the Subsidiary – COMANCHE GOGOJI	10	-	43
Employees of the Subsidiary – COMAN CRYPTO	-	-	-
Total Employees of the Company and its Subsidiaries	178	148	122

Employee Remuneration

For the years 2019 - 2021, the Company paid a total of approximately Baht 65.79 million, Baht 59.54 million and Baht 38.34 million in employee remuneration, respectively. Such remuneration comprises of salary, overtime, commission, bonus, allowance, social security contribution, provident fund contribution, and other benefits.



Major Labor Disputes in the Past 3 Years

-None-

Employee Development Policy

The Company and its subsidiaries aim to develop employees in every level to attain a higher degree of knowledge, expertise, and ability to perform through external and in-house training in accordance with the annual training schedule for the highest possible work efficiency for the benefit of the Company. Training and development at each level are as follows.

- 1. Management Level: The Company places emphasis on the development of management and leadership skills for executives with the vision as organizational leaders to achieve and deliver their desired targets.
- 2. Division Head Level: The Company places emphasis on the development of fundamental management and team-building skills to forge cooperation in the workplace as well as effective communication both within and outside the organization, as well as the development of specialized knowledge.
- 3. Employee Level: The Company places emphasis on the development of knowledge, experience, and expertise in the field of responsibility, creating motivation for self-improvement, and promoting positive standpoint towards management and the Company.

Information of Training of Employees

Unit: Hours

Average training hours per year per annum	Internal Training	7.46
	External Training	0.14
	Management Level	-

7.6 Other Important Information

7.6.1 Head of Internal Auditor Biography

- Name: Mr. Nattaporn Petchpung
- Position: Internal Auditor

Education:

- Bachelor of Accountancy, University of the Thai Chamber of Commerce

Training:

- "Fraud Audit" Course, 2019, Institute of Internal Auditors of Thailand (IIAT)
- "CPIAT" Certificate No. 923



7.6.2. Company Secretary and Investor Relations Biography

Name :	Mr. Nikul Tangninlasap
Address:	Comanche International Public Company Limited
	252/118, 23 rd Floor, Unit G, Muangthai-Phatra Office Tower II Ratchadapisek Road,
	Huai Khwang, Bangkok 10310
Tel:	(+66) 2 693 3569 Ext. 4
Fax:	(+66) 2 693 3577
Website:	http://invester.comancheinternational.com/
Email:	<u>ir@comancheinternational.com</u>

7.6.3 Auditor Remuneration

In 2021, the Company and subsidiaries paid the audit fees to Dharmniti Auditing Company Limited, having Ms. Sulalit Ardsawang, Registration No.7517 or Mr. Piradej Phongsatiensak, Registration No.4752 or Ms. Nannapas Wannasomboon, Registration No.7793, and fixed the remuneration of auditor in the total amount of Baht 1,400,000 as follows.

Company name	Audit Fees
Comanche International Public Company Limited	Baht 1,000,000
Synature Technology Company Limited	Baht 250,000
Win Star Tech Company Limited	Baht 20,000
AI Soft Company Limited	Baht 90,000
Roomz International Company Limited	Baht 20,000
Comanche Gogoji Company Limited	Baht 20,000
Coman Crypto Company Limited	-
Total	Baht 1,400,000

The company that is the audit firm and the auditors are independent, reliable, do not have any relationship or conflict of interest with the Company, executives, major shareholders, or those related to said parties.

Other Service Fees

-None-



7.6.4 The report of changes in shareholding of directors and executives in 2021

Information as of 31st December 2021

No.	Name	Number of share(s) as at 31 st December 2020	Number of share(s) as at 31 st December 2021	Changes in share(s) increased / (Decreased) in 2021	Shareholding in the Company (%)
1.	Mr. Somboon Sukheviriya	40,798,600	7,798,600	(33,000,000)	5.82%
	Spouse and underage children	212,800	212,800	-	0.1588%
2.	Dr. Somchai Wongsabsin	-	-	-	-
	Spouse and underage children	-	-	-	-
3.	Mr. Gancanapol Geert Marcel Cyriel Van Compernolle	-	-	-	-
	Spouse and underage children	-	-	-	-
4.	Dr. Soonthorn Pibulcharoensit	-	-	-	-
	Spouse and underage children	-	-	-	-
5.	Dr. Kumpol Buriyameathagul	-	-	-	-
	Spouse and underage children	-	-	-	-
6.	Ms. Darunee Sae-tung	15	15		<0.0001%
	Spouse and underage children	-	-	-	-
7.	Mr. Pirom Methaveerapong	75,864	-	(75,864)	-
	Spouse and underage children	-	-	-	-
8.	Ms. Parichart Sontorn	75,864	-	(75,864)	-
	Spouse and underage children	-	-	-	-
9.	Mr. Thiti Kowuttikunrungsee	-	4,278	4,278	0.0032
	Spouse and underage children	-	-	-	-
10.	Mr. Tanin Auarayamontri	15	15	-	<0.0001%
	Spouse and underage children				
11.	Mr. Nikul Tangninlasap	7,586	-	(7,586)	-
	Spouse and underage children	-	-	-	-



8. Report on Performance of important Corporate Governance

8.1. Summarize performance of the board of director

Directors with Management Roles are directors assuming the role of management who take part in the regular management of the Company.

Directors with no Management Roles are directors who do not assume the role of management, do not take part in the regular management of the Company, and may or may not be independent directors.

Independent Directors are independent directors or outside directors, are not related in the regular management of the Company, are not major shareholders of the Company, and are independent from major shareholders or other stakeholders of the Company.

Board of Directors Composition

The Company's Board of Directors is of reasonable size and consists of qualified professionals with knowledge, experience, and various skillsets such as lawyers, accounting-financial officers, and information technology specialists able to perform their duties effectively. In addition, the Board of Directors consists of independent directors, who may freely express their opinions on the operations of the management team, as required by the SEC. The Board of Directors is composed of independent directors in the portion of more than one-third of the total number of directors. Presently, the Board consists of 5 directors (including the Chairman of the Board of Directors and 3 Audit Committee members), resulting in counterbalance in voting during deliberations.

The Board of Directors has appointed the Audit Committee to aid in governance of the Company and to perform specific tasks and reporting to the Board of Directors. The roles and responsibilities of the Audit Committee are outlined in the Audit Committee Charter, with at least 1 member of the Audit Committee knowledgeable and experienced in the field of Accounting to review the credibility of financial statements.

In addition, the Board of Directors has appointed qualified directors as subcommittee members to filter in the scope as assigned for each subcommittee, and has set the qualifications, term of office, and scope of responsibilities as specified in each subcommittee's charter. Each subcommittee shall regularly report to the Board of Directors and report on the previous year's performance and undertakings in Form 56-1 and Annual Report.

At present, the Company has 4 subcommittees consisting of the Audit Committee, the Nomination and Remuneration Committee, the Risk Management Committee, and the Corporate Governance Committee.



8.1.1 Nomination, Development, and Performance Evaluation of the Board of Directors Qualifications of the Board of Directors

- 1. Directors must be persons who have knowledge, abilities, and experience that will benefit the business operations, having honesty, trustworthiness, ethics in business, and have sufficient time to fully devote knowledge, abilities, and perform duties for the Company and subsidiaries.
- 2. Directors must have all the qualifications and must not have any prohibited characteristics under the Securities and Exchange Act. In addition, they must not have characteristics indicating a lack of suitability to be entrusted to manage a publicly owned business as specified by the Securities and Exchange Commission and must be a person whose name is listed in the director and management information system of the company issuing securities in accordance with the Notification of the Capital Market Supervisory Board on Rules for Listing Names of Persons on Database of Directors and Executives of Securities Issuing Companies.
- 3. Directors shall not operate a business that has the same nature and is in competition with the business of the Company and subsidiaries or become a partner or directors in other juristic persons who have the same nature and are in competition with the Company's business and subsidiaries, whether they do it for their own benefit or the benefit of others unless notified to the shareholders' meeting before the appointment.
- 4. Directors must notify the company without delay if there is an interest in a contract made by the Company or subsidiaries, either directly or indirectly, or the increase or decrease in holding shares in the Company or subsidiaries.

Policies and practices for holding directorship positions in other companies of directors and executives

The Board of Directors have placed the importance to performing duties according to the good corporate governance principles of the Company. Therefore, setting up a policy to limit the number of companies in which directors and executives will hold directorship in other listed companies. The directors and executives will be able to hold directorship in no more than 3 listed companies. At present, there are no directors who hold the position of directors in the company more than limit. In addition, Chief Executive Officer should not hold directorship in other companies, in order to perform the duty of supervising the operation of the group efficiently.

Succession Plan for High-Rank Management

The Board of Directors have foreseen and realized the importance of human resources, therefore assigning the Nomination and Remuneration Committee to determine and prepare the succession plan for the Chief Executive Officer, including high-rank management from head of department level and



higher, and report directly to the Chief Executive Officer (CEO) of the Company in accordance with the criteria as well as reviewing the said plan every year.

Remuneration of Directors

The Company has set a clear and transparent remuneration policy to propose to the Annual General Meeting each year with the following guidelines.

- 1. Appropriate and in accordance with the roles and responsibilities of each director
- 2. At a level that would motivate and retain qualified directors to work with the Company
- 3. The composition is clearly defined, transparent, and easy to comprehend
- 4. At a rate comparable to peers in the industry

Remuneration of Executives

Management remuneration is in accordance with the principles and policy that the Nomination and Remuneration Committee has determined, and the Board of Directors has the authority to appoint and specify the compensation for the Executive Committee, Chief Executive Director, and other subcommittees as appropriate.

For executives at the levels following the Chief Executive Officer, the Chief Executive Officer has the authority to hire, appoint, transfer, and retire from position as appropriate, as well as set the level of compensation for staff in each level as deemed appropriate.

The Board of Directors' Report

The Board of Directors shall be responsible for overseeing the preparation of financial reports, which consists of the consolidated financial statements of the Company and its subsidiaries and financial information memorandum as shown in the Annual Report. The aforementioned financial reports have been prepared in conformity with financial reporting standards, choosing and continuously practicing appropriate and accepted policies, and using careful judgment in the preparation and disclosure in the notes to financial statements. In addition, the Board of Directors also provides and considers to the disclosure of internal control systems and risk management systems in the annual report as shown in the topic of internal controls and internal audit and the topic of risk management.

Self-evaluation of the Board of Directors

The Company has set for self-evaluation and committee-evaluation by the Board of Directors, sub-committees, Chief Executive Officer to consider the performance and issues and to analyze and



find conclusion during the preceding year to set out policies to improve the efficiency of the Board of Directors and Chief Executive Officer. For the evaluation process, the Board of Directors has assigned the Corporate Governance Committee to consider and advise the performance evaluation process of the Board of Directors, sub-committee, and Chief Executive Officer, including the preparation of the summary of evaluation results and additional comments (if any) to present to the Board of Directors' meeting and disclose in the annual report by dividing the criteria into 5 levels.

The results of the 2021 annual evaluation can be concluded that each committee has a complete and effective performance.

Evaluation of the Board of Directors' Performance (as a committee)

Questions consist of 6 key categories including.

- 1. Structure and qualifications of the Board of Directors
- 2. Roles and responsibilities of the Board of Directors
- 3. Board of Directors' meetings
- 4. Performance of duties by directors
- 5. Relationship with management
- 6. Self-development of directors and development of executives

Directors involved in evaluation are directors in position during the period of evaluation, which

is December 2021, totaling 5 directors.

Evaluation of the Board of Directors' Performance (individually)

Questions consist of 3 key categories including.

- 1. Structure and qualifications of the Board of Directors
- 2. Board of Directors' meetings
- 3. Roles and responsibilities of the Board of Directors

Evaluation of the Subcommittee's

Subcommittees consist of the Audit Committee, the Nomination and Remuneration Committee, the Risk Management Committee, and the Corporate Governance Committee. The performance evaluation of the committee as a whole and individually has been arranged for particular subject. In 2021, every subcommittee has reviewed and updated the evaluation questions and scoring. The criterion for the evaluation is as follows.



For evaluation as a committee, questions consist of 3 key categories including.

- 1. Structure and qualifications of directors
- 2. Subcommittee meetings
- 3. Roles and responsibilities of the subcommittee

For individual evaluation, questions consist of 3 key categories including.

- 1. Structure and qualifications of directors
- 2. Subcommittee meetings
- 3. Roles and responsibilities of the subcommittee

Evaluation of the Chief Executive Officer's Performance

Questions consist of 10 key categories including

- 1. Leadership
- 2. Strategy formulation
- 3. Compliance with the strategy
- 4. Financial planning and performance
- 5. Relationship with the Board of Directors
- 6. Relationship with externals
- 7. Management and relationship with personnel
- 8. Succession Plan
- 9. Knowledge of products and services
- 10. Personal features

Development of Directors and Top Executives

The Company has a policy that encourages the Board of Directors and top executives to take part in seminars beneficial to the performance of duties as well as regularly network with the Board of Directors and top executives of other organizations to gain insight to further develop the Company. Details on training courses and seminars have been detailed under the Management Structure section.

Board of Directors' Orientation

The Company has set an orientation for new directors to inform of the Company's expectations towards the roles and responsibilities of being a director, to instill understanding of policies and good corporate governance practices, and to introduce to different departments to prepare directors for performance of duties. Orientation consists of a presentation on key information such as nature of business, business operations processes, and rules and regulations from top executives.



Separation of Scope of Duties between the Board of Directors and Management

The Company has clearly separated the duties of the Board of Directors from management, with the Board of Directors responsible for setting policies and overseeing the operations of management on the policy-level and the management responsible for business operations in accordance with the policies set and approved by the Board of Directors.

The Company has a policy to separate the positions of Chairman of the Board of Directors and Chief Executive Officer to be different persons, in order to prevent any person from having absolute power in any particular matter. In addition, the scope of authority of each position clearly defined in the approval authority of the Company.

8.1.2 Directors Remuneration

The 2021 Annual General Meeting on 23rd April 2021 has approved the remuneration scheme for the Board of Directors, the Audit Committee, the Risk Management Committee, the Nomination and Remuneration Committee, and the Corporate Governance Committee, the details are as follows.

Position	Allowance per Meeting
Chairman of the Board of Directors	THB 35,000
Directors	THB 20,000
Chairman of the Audit Committee	THB 25,000
Audit Committee with knowledge to review the financial statements	THB 25,000
Audit Committee	THB 20,000
Chairman of the Risk Management Committee	THB 20,000
Risk Management Committee (excluding management and employees)	THB 20,000
Chairman of the Nomination and Remuneration Committee	THB 20,000
Nomination and Remuneration Committee	THB 20,000
Chairman of the Corporate Governance Committee	THB 20,000
Corporate Governance Committee	THB 20,000

b. Bonus

- None –



For the years 2020 and 2021, directors received meeting allowances with details as follows.

Unit: Baht

			2021				
No.	Name	The Board of Directors	The Audit Committee	The Risk Management Committee	The Nomination and Remuneration Committee	Total	
1.	Mr. Somboon Sukheviriya	175,000	-	-	40,000	215,000	
2.	Dr. Somchai Wongsabsin	80,000	75,000	-	-	155,000	
3.	Mrs. Dolrudee Pornpipat	20,000	25,000	-	-	45,000	
4.	Mr. Gancanapol Geert Marcel Cyriel Van Compernolle	100,000	80,000	-	-	180,000	
5.	Dr. Soonthorn Pibulcharoensit	80,000	60,000	-	20,000	160,000	
6.	Dr. Kumpol Buriyameathagul	60,000	-	-	-	60,000	
7.	Mr. Chatchai Tolertmongkol	20,000	-	-	20,000	40,000	
	Total	535,000	240,000	-	80,000	855,000	

			2020					
No.	Name	The Board of Directors	The Audit Committee	The Risk Management Committee	The Nomination and Remuneration Committee	Total		
1.	Mr. Somboon Sukheviriya	285,000	-	40,000	25,000	350,000		
2.	Mr. Gancanapol Geert Marcel	165,000	80,000	40,000	-	285,000		
	Cyriel Van Compernolle							
3.	Mrs. Dolrudee Pornpipat	165,000	100,000	40,000	-	305,000		
4.	Mr. Chatchai Tolertmongkol	165,000	-	40,000	25,000	230,000		
5.	Mr. Chalermpol Tuchinda	165,000	80,000	-	25,000	270,000		
6.	Mr. Taxsa Bunnag	-	-	20,000	-	20,000		
7.		-	-	40,000	-	40,000		
	Total	945,000	260,000	220,000	75,000	1,500,000		



8.1.3 Supervision of Subsidiaries and Associated Companies

Investment Policy in Subsidiaries and Associated Companies

The Company has the policy to invest in other companies related to information technology to extend or expand business opportunities as follows.

- 1. The Company will invest in a company or a project with reliable and ethical counterparties in business operations and beneficial to society and the economy.
- 2. The Company will jointly invest in other companies doing business that are similar or consistent with the business of the Company to promote action that will bring mutual benefit.

Appointment of Persons to be Directors in Subsidiaries or Associated Companies

The Executive Committee will nominate those qualified persons as appropriate to the Board of Directors for the consideration and appointment of the Board of Directors in subsidiaries or associated companies. In case the director position is vacant due to other reasons, in addition to the time of retirement, The Executive Committee will nominate qualified persons to be directors of subsidiaries or affiliated companies. The substitute director shall hold office only for the remaining term of the retired director.

Supervision of the Operations of Subsidiaries or Associated Companies

- 1. The Company will send people with qualifications and experience or suitable for business operations to take a position of director or executive. This is, at least, according to the Company's shareholding proportion in the said subsidiary and/or associated company for the representation of the management of the subsidiary and/or associated companies.
- 2. Directors or executives who represent the Company must be involved in the determination of important policies in the business of subsidiaries and/or associated companies following the guidelines set by the Company.
- 3. Responsible for the supervision of subsidiaries and/or associated companies to manage or perform various tasks following the guidelines set by the Company, using discretion according to the resolution of the Board of Directors meeting and/or the shareholders' meeting of the Company approved on important matters of subsidiaries and/or associated companies.
- 4. Report the Company on the performance as appropriate to bring utmost benefit to the Company and for the sustainable growth of the Company.



8.1.4 Following up on Compliance with Corporate Governance Policies and Practices

The Company and subsidiaries recognize and foresee the importance of the implementation of the good corporate governance principles as well as check and balance the authority to strengthen the confidence of shareholders, investors, and all stakeholders involved in the operation continuously by taking into account the long-term growth of the Company's value. Also, the Board of Directors realizes the importance of using the Company's inside information for personal benefit, the Board of Directors and Management of the Company, therefore, deemed appropriate to establish measures to control the use of the Company's inside information for the transparent operation of the Company following the principles of good corporate governance with details as follows.

- 1. The company has kept the important information that has not yet been disclosed as confidentiality. It is limited to the highest-level management as possible and discloses to the Company's staff as necessary only as needed.
- 2. In case the Company is necessary to disclose internal information to employees in the Company widely, the Company must inform employees of its confidentiality and the restrictions on its use.
- 3. Directors, executives, and employees must maintain the confidentiality/inside information of the Company and subsidiaries and must not disclose such information or seek for personal gain or the benefit of others, whether directly or indirectly, and whether for compensation.
- 4. The Company provides knowledge to directors and executives of the Company to acknowledge the duty to report their securities holding, their spouse, and underage children, in the Company, under Section 59 of the Securities and Exchange Act B.E. 2535 and the amendment ("Securities Act") and following the announcement of the Office of the SEC No. Sor Jor. 12/2552 regarding the Preparation and Disclosure of the Report on the Securities Holding of the Directors, Executives, and Auditors, and the penalties under Section 275 of the Securities and Exchange Act B.E. 2535.
- 5. The Company requires directors and executives to report changes in their securities holding of the Company to the Office of the Securities and Exchange Commission under Section 59 of the Securities and Exchange Act and the Notification of the Office of the SEC No. Sor Jor. 12/2552 regarding the Preparation and Disclosure of the Report on the Securities Holding of the Directors, Executives, and Auditors, and send a copy of this report to the Company on the same day of the submission to the Office of the Securities and Exchange Commission.
- 6. The Company and subsidiaries prohibit directors, executives, or employees regarding the operation of the Company and subsidiaries who acknowledged inside information from the disclosure of internal information to third parties or a person without relevant duties. The personnel of the above companies is prohibited from trading the Company's shares in the



period of 1 month before the Company has published financial statements or disseminated other material information to the public.

7. Directors, executives, and employees of the Company and subsidiaries must not buy, sell, offer to buy, offer for sale, persuade others to buy or sell or persuade others to offer, buy or offer for sale, transfer, or receive of the Company's securities by using the Company's inside information or subsidiaries' and/or entering into any other juristic act by using the Company's inside information or a subsidiaries' which may cause damage to the Company, either directly or indirectly. This requirement includes the spouse and underage children of the Company's directors, executives, and employees, and subsidiaries' as well. Anyone who violates these regulations will be considered a serious offense and the Company has imposed punishment for those who exploit the inside information or disclose, causing disgrace or damage, the Company will coordinate with the relevant regulators to take legal action.

Anti-Corruption

The Company is committed to conducting business with honesty, transparency, and under the principles of good corporate governance. The anti-corruption policy has been established for all forms of corruption. The Company is aware of the serious dangers of corruption which destroy free and fair competition, causing damages to economic and social development. The Company has established written policies and guidelines in the Good Corporate Governance Manual of the Company which has been approved by the Board of Directors the details are as follows.

- The Company has communicated to personnel at both management and staff levels by requiring employees at all levels to comply with the anti-corruption policy and business ethics without having to get involved with corruption either directly or indirectly.
- Executives and staff of the Company should not be neglected or ignored when seeing an action that falls within the scope of corruption related to the Company and must notify the supervisor or the person in charge and cooperate in investigating facts. If in doubt or inquiry needed, consult the supervisor or a person designated to act in charge of monitoring the compliance with the code of conduct of the Company through various channels.
- The Company provides fairness and protection to officers who reject or report corruption activities to the Company by using measures to protect the complainant or those who cooperate in reporting corruption as set out in the Complain Reporting and Complaint Protection Policy (Whistleblower Procedures) of the Company.



- Those who commit corruption are in violation of the Company's ethics which must be considered disciplinary following the regulations set by the Company. Also, the punishment by law, if the action is illegal, is enforced.
- The Company realizes the importance of disseminating knowledge and understanding the persons who must perform their duties related to the Company or may have an impact on the Company in matters that must be observed in accordance with the anti-corruption policy.

Contact Channels and Whistleblowing Procedures

The Company arranges to have the whistleblowing procedures and channels to notify the information, complaints and comment of all stakeholders as follows:

Postal service: Company Secretary / Chief Executive Officer

Comanche International Public Company Limited252/118, 23rd Floor, Unit G, Muangthai-Phatra Office Tower II,
Ratchadapisek Road, Huai Khwang, Bangkok 10310Tel:(+66) 2 693 3569 Ext. 4Fax:(+66) 2 693 3577Website:http://invester.comancheinternational.com/Email:ir@comancheinternational.com

Employees are able to notify complaints or propose opinions to the Board of Directors and Executives directly via email in Company's system.

Moreover, the Company have a policy to protect a whistleblower, including the policy to keep the confidentiality of information. The Company will process such information to the process of information review and find the solutions.



8.2 Report on the performance of duties of the audit Committee

8.2.1. The Audit Committee as of 31st December 2021 comprises of the following 3 directors.

No.	Name	Position
1.	Dr. Somchai Wongsabsin	Chairman of the Audit Committee and Independent Director
2.	Mr. Gancanapol Geert Marcel	Audit Committee and Independent Director
	Cyriel Van Compernolle	
3.	Dr. Soonthorn Pibulcharoensit	Audit Committee and Independent Director

The Audit Committee member with sufficient knowledge and experience in the field of accounting and finance to review the credibility of financial statements is Dr. Somchai Wongsabsin, who received her bachelor's degree in accountancy from the Faculty of Management and Economics, Department of Accounting, Assumption University.

Mr. Nattaporn Petchpung was appointed by the Audit Committee Meeting No. 1/2021 on 19th February 2021 to be the Secretary of the Audit Committee.

Term of the Audit Committee

The Audit Committee member, who is independent director, shall be in office no more than 6 years.

Audit Committee Meetings, 2019 - 2021

The attendance of Audit Committee members are as follows.

No	Name -		Attendance		
NO.			2019	2020	2021
	Mrs. Dolrudee		4/4	4/4	1/1
2.	Mr. Gancanapol	Geert Marcel Cyriel Van Compernolle ^{/4}	-	4/4	4/4
	Mr. Chalermpol	Tuchinda ^{/1}	4/4	4/4	-
		Kaewmanee ^{/4}	-	-	-
5.	Dr. Somchai	10	3/3	-	3/3
6.		Sundaravej ^{/1/2}	-	-	-
		Pibulcharoensit ^{/2}	-	-	3/3

Remark: ^{/1} Mr. Chalermpol Tuchinda has resigned from being Director and Mr. Suchet Sundaravej was appointed in replacement as Director/Audit Committee in the Board of Directors' Meeting No. 1/2021 on 19th February 2021.

⁷² Dr. Soonthorn Pibulcharoensit was appointed as Director/Audit Committee in replacement of Mr. Suchet Sundaravej in the Board of Directors' Meeting No. 1/2021 on 19th February 2021.

⁷³ Dr. Somchai Wongsabsin was appointed as Director/Audit Committee in replacement of Mrs. Dolrudee Pornpipat in the 2021 Annual General Meeting of Shareholders of the Company on Friday 23rd April 2021.

^{/4} Mr. Supoj Kaewmanee has resigned from being Director/Audit Committee/Chairman of the Nomination and Remuneration Committee causing the vacancy of the Audit Committee, and Mr. Gancanapol Geert Marcel



Cyriel Van Compernolle was appointed in replacement as the Audit Committee in the Board of Directors' Meeting No. 5/2019 on 8th November 2019.

8.2.2 Report performance of duties of the Audit Committee

The Audit Committee has performed its duties according to the scope of responsibility as laid out by the Board of Directors and in the Audit Committee Charter of the Company which is consistent with the announcement of the Stock Exchange of Thailand ("SET") and the Securities and Exchange Commission ("SEC"). In this connection, the Audit Committee has emphasized the adherence to the principles of Good Corporate Governance and compliance with related laws and regulations including given precedence to the adequacy and effectiveness of the internal controls and internal audit systems as well as reviewing operating results of the subsidiaries.

In 2021, the Audit Committee held a total of four meetings. The following is a summary of key activities and opinions undertaken by the Audit Committee.

1. Review of Financial Reports and Non-Financial Reports

The Audit Committee reviewed the quarter and annual financial statements for the year 2021 as well as related party transactions and transactions that could have led to a conflict of interest. The reviews were attended by related members of the management and the auditors to give explanations and clarify any questions related to the accuracy, completeness, significant adjustment entries that affected the financial statements, the sufficiency of the information disclosure, and audit results. The Audit Committee has opinioned that the financial statements are presented fairly, in all material respects, in accordance with Generally Accepted Accounting Principles ("GAAP") and Thai Financial Reporting Standards ("TFRSs"). In addition, the meeting between the Audit Committee and the auditors without the presence of the management was held to make the independent discussion on the preparation process of the financial reports, namely, the auditor's annual audit plan and framework, risks, internal controls, allegation and fraud, and other related issues. The Audit Committee realized that the auditors received good cooperation and support from the management, independently performed their duties with sufficient knowledge, experience, and appropriate audit approach.



2. Review of Risk Management

The Board of Directors, the Risk Management Committee, and the management have given precedence to risk management. Internal and external risk factors have been identified and assessed for their likelihoods and impacts, risk mitigation plans were developed, implemented, and regularly monitored to ensure those risks were mitigated down to the acceptable level. Key risk indicators were set to monitor changing factors and enhance the effectiveness and timeliness of the risk responses, the Board of Directors have appointed the Risk Management Committee to supervise the Company's risk management. Additionally, the Audit Committee has reviewed the effectiveness of risk management based on the Company's performance reports, internal audit reports, and auditor reports. These could reasonably assure that the Company would be able to mitigate potential risks down to an acceptable level

3. Review of Internal Control Systems' Effectiveness

The Audit Committee has reviewed the internal control system of the Company by reviewing the result of internal control assessment performed by the management following the guidelines set forth by SEC, internal audit reports, and auditor reports. From this review, no major irregularity that could significantly affect the Company was discovered. Moreover, the management continuously improves the internal control system based on suggestions from the Audit Committee, the auditors, and the internal auditors. These lead to the conclusion that the Company has given precedence to internal control, which could be reasonably assured in its adequacy and effectiveness.

4. Oversight of Internal Auditing

The Company has appointed Mr. Nattaporn Petchpung to be the Head of Internal Audit Department of the Company, and the Audit Committee has considered and agreed on the internal audit plan covering significant controls of the Company, the internal audit strategic plan which focused on the development of internal audit capabilities, alignment with the Company's strategies, and built the good relations with stakeholders including the key performance indicators of internal auditors. From monitoring and assessing the execution of those plans, the Audit Committee found that the internal auditor succeeded in carrying out its tasks as described in said plans and key performance indicators. Additionally, the International Standards for the Professional Practice of Internal Auditing and international leading practice were also applied. The internal auditors have emphasized the adherence to the Code of Ethics and independence according to the defined structure and well collaborated with the management and the auditors as well as supporting the operation of the Audit



Committee. These indicate that the Company has independent and effective internal audit which operate under international practices.

5. Compliance with Related Laws and Regulations set by Stock Exchange of Thailand

The internal auditors were appointed by the Audit Committee to review the compliance of applicable laws, rules, and regulations that affect the Company's operation. The reviewing result indicated that the Company has laid down a system to ensure compliance, including compiling applicable laws and monitoring changes and new laws. The Company has also appointed responsible persons to oversee compliance. No non-compliance that would significantly affect the Company was found. Furthermore, the Audit Committee did not receive any reports from the auditors, allegation from outsiders or the management's information disclosure which indicates that the Company had breached any law and regulations that would significantly affect it. It could be concluded that the Company has effective control of legal compliance and no non-compliance that would significantly affect the Company.

6. Review of Related Party Transactions or Other Transactions that May Result in Conflicts of Interest to Comply with Law and Stock Exchange of Thailand's Regulations

The internal auditors were assigned by the Audit Committee to review related party transactions or other transactions that may result in conflicts of interest. The reviewing result indicated that there was no transaction in which irregularities from approved contracts were processed following the announcement of SEC.

7. The Consideration of the Proposal to Appoint the Auditors and Determination of the Audit Fee for 2022

The Audit Committee has considered, selected and nominated the auditors as well as determined the audit fee for 2022 by considering their current year performance according to the Company's benchmarks. Taking into account their qualifications, independence, quality, satisfactory standard of work, and the auditors have qualified the requirements announced by SEC and SET. The Audit Committee has considered and foreseen that it is the time to rotate the auditors for the utmost benefits of the Company, thus nominated Miss. Sulalit Ardsawang, Certified Public Accountant (Thailand) No.7517 or Mr. Piradej Phongsatiensak, Certified Public Accountant (Thailand) No.7793 from Dharmniti Audit Company Limited to be the Company's auditors for the year 2022.



8. Reviews of Audit Committee Requirements and Guidelines for the Internal Auditors

The Audit Committee has reviewed its requirements to be suitable and under its established duties and responsibilities as well as relevant legal provisions by performing its duties with due care, independence, and transparency for maximum benefits of the Company. Accordingly, the Audit Committee believes that the financial statements of the Company are presented fairly and in accordance with Generally Accepted Accounting Principles and Thai Financial Reporting Standards according to the risk management as well as effective and sufficient internal control system, while being consistent with relevant laws and official requirements in all respects. In addition, the Audit Committee has participated in the determination of the Internal Audit Charter to ensure its suitability and consistency with the responsibilities of internal auditors as the Charter would be used as operational guidelines. This will also raise awareness of the importance of good corporate governance. The internal auditors can perform their duties independently and provide recommendations, consultation, and useful information for decision-making regarding the improvement of the Company's operations.

The Audit Committee has already considered and opinioned that, in 2021, the financial statements of Comanche International Public Company Limited are presented fairly and sufficiently with effective risk management and internal controls as well as compliance with laws, rules, and regulations applicable to its business and believes that Comanche International Public Company Limited has a good corporate governance and continuously improves its quality. In this connection, the Audit Committee has received good collaboration throughout 2021 from the Board of Directors, the management, the auditors, and relevant parties. As such, we would like to express our gratitude to all of them.



9. Related Party Transactions

9.1 Internal Control

Internal Control and Internal Audit

The Company is fully aware that internal control is one of the most important processes and that good internal control will ensure that the Company's operation system is correct, transparent, and verifiable and can reduce or prevent possible damages. The Company has continuously developed its internal control system to be effective and efficient so that shareholders are confident in the Company's internal control system. The Board of Directors has appointed the Audit Committee, consisting of 3 independent directors with all qualifications according to the requirements of the Notification of the Capital Market Supervisory Board and the Notification of the Stock Exchange of Thailand, to review the Company's financial reports to ensure accuracy and reliability. In addition, the Audit Committee reviews the connected transactions or the transactions that may lead to conflicts of interest to ensure that they are reasonable and for the highest benefit of the Company; reviews the adequacy of the Company's risk management, internal control, and internal audit systems; and reviews the Company's compliance with the law on securities and exchange and the laws relating to the Company's business.

The Audit Committee has assigned the Company's Internal Audit Office, which is independent of the management, to be responsible for auditing and reviewing the performance of various departments in the Company and its subsidiaries to ensure that they have complied with the Company's internal control system. The Audit Committee evaluates the adequacy and appropriateness of the Company's overall internal control system which includes:

1. Control Environment

The Company promotes and supports a good internal control environment. The Company has established written policies related to corporate governance and business ethics which have been communicated to employees at all levels for their information and strict compliance. There is also a penal code for violations. The organizational structure has been set to correspond with the business plan and is regularly adjusted to be appropriate with operations. The lines of command are divided according to different fields corresponding to operation strategies and corporate governance. This ensures that management and employee performance is effective and can be clearly monitored, inspected and evaluated. The Internal Audit Office, which is independent and reports directly to the Audit Committee, is responsible for examining and verifying performance, supporting a good internal control environment. In addition, the Company recognizes the importance of continuous human resource development and provides training to enhance the knowledge



and skills required for the assigned task. Furthermore, the succession plan is established to ensure business continuity.

2. Risk Assessment

The Company has set up a good risk management system throughout the organization. The Risk Management Committee is responsible for establishing the policy framework as well as systematic risk management, which is communicated to the employee. Every unit assesses risk factors in various areas, impacts, the possibility of occurrence, and risk management plan in line with changes in internal and external risks including corruption risk. Consequently, each unit also determines clear measures to manage risks at acceptable levels; as well as manages existing risks promptly and effectively. The Company has established a Business Continuity Plan (BCP) and Disaster Recovery Plan (DRP) to prepare for risks and crises which may occur to ensure that the Company's major operations will have continuity and not be halted. The work performed by the Risk Management Committee is reported to the Audit Committee and the Board of Directors every year. The Internal Audit Office also monitors whether various units have followed the risk management measures to ensure that the Company's risks are at acceptable and manageable levels.

3. Control Activities

The Company has clear and appropriate control activities. KPIs assist in planning and control. The Business Ethics and Code of Conduct and the Company's corporate governance policy provide guidelines for the performance of duties. All employees are made aware of the Code of Conduct since the orientation for new employees. The Company has clearly defined the duties and responsibilities of various work functions. Correctness can be cross-checked to reduce risks in corruption or inappropriate actions. The authority and approval limit of various types of transactions of executives are clearly written in the "Table of Authority". Furthermore, the IT system classifies the roles as well as control and access to information at various levels. The IT system has set access codes and an information database that can be later retrieved for verification. The policy regarding information security and information system has been announced and disseminated among employees at all levels to be aware of and strictly comply with information security. Procedures regarding connected transactions and the transactions that may lead to conflicts of interest are clearly stated to ensure transparency and the greatest benefits of the Company. The Internal Audit Office regularly reviews the adequacy and appropriateness of the control system, with the audit plan also covering important work processes.



4. Information and Communication

The Company recognizes the significance of information systems and communication. There are both internal and external communication channels to ensure that the decision-making of the Company's shareholders, stakeholders, directors, and executives is based on information that is correct, adequate, reliable and up to date. Important and general information is disclosed in the annual report and Form 56-1 "One Report" through the Company's website at http://investor.comancheinternational.com/home/ and the Stock Exchange of Thailand. The Company's policies, regulations, announcements, and important news are clearly communicated to all employees via various channels. In addition, a safe compliant communication channel is available, which the complaint's investigation guidelines are clearly established and will act in a timely manner. Complaints can be filed through the Company's website or direct to Audit Committee or other channels as stated in the Annual Report under Anti-Corruption Policy in the Corporate Governance Section. With regards to the Board of Directors Meeting, the Company will send the invitation to the meeting, agenda, and related meeting documents in advance within the regulated time period so that directors have adequate time to consider the information before attending the meeting. The minutes of the Board of Directors Meeting is prepared for every meeting, recording the inquiries of directors and the opinions or observations of directors for each agenda item. Moreover, the Company has an information database that can be used for the Company's business operations. All documents are stored by category, especially financial documents which are essential in preparing financial reports. In addition, the Company has a clear policy regarding information control in terms of access and improper use of information, which is in line with the Computer-Related Crime Act.

5. Monitoring and Evaluation

The Company regularly monitors performance to evaluate whether the set KPIs have been achieved as planned as well as analyzes the reasons in case the results were not as planned. The Internal Audit Office, which is an independent unit, reviews and audits operations to be in line with the control system, with emphasis on operational processes with high risk. The Internal Audit Office directly reports matters found to the Audit Committee and regularly monitors the improvements and remedial actions made by the unit that was audited. The Audit Committee reports the audit results to the Board of Directors every quarter. In addition, the Audit Committee meets with the Company's external auditor to evaluate the adequacy and effectiveness of the Company's internal control system.

In 2020, the Audit Committee had the same opinion with the external auditor that there was no material weakness in the internal control system. The Company has an adequate and appropriate internal



control system for its business and all units complied with the procedures and regulations. No material weakness was found in the internal control system.

Head of Internal Auditor Biography

Name:	Mr. Nattanorn Petchnun	σ
Name.	Mr. Nattaporn Petchpun	ß

Position: Internal Auditor

Education:

- Bachelor of Accountancy, University of the Thai Chamber of Commerce

Training:

- "Fraud Audit" Course, 2019, Institute of Internal Auditors of Thailand (IIAT)
- "CPIAT" Certificate No. 923

Experience:

2014 – 2018 Senior Internal Auditor Assistant, Quantum Point Consulting Company Limited

Duties and Responsibilities of the Head of Internal Audit

- 1. Determine the structure and scope of responsibilities of the Internal Audit Office and manage general operations of the Internal Audit Office.
- 2. Prepare the handbook and operating standards for internal auditors and monitor that the internal auditors have performed their duties according to the established standards.
- 3. Prepare the annual audit plan which is considered and approved by the Audit Committee.
- 4. Determine the annual budget and Key Performance Indicators for auditing.
- 5. Review the Audit Program of each audit unit including performance of duties and information to ensure worthwhile use of resources and efficient and effective audit results.
- 6. Verify the appropriateness of information storage systems and the existence of the Company's assets.
- 7. Evaluate the reliability and correctness of accounting and financial information.
- 8. Monitor that the operations of various departments comply with the policies, objectives and regulations of the Company and related laws.
- 9. Review the audit results and follow up on performance results following the recommendations.
- 10. Report the audit results to the executive team, the Audit Committee, and the Board of Directors.
- 11. Select and develop internal auditors at all levels to be knowledgeable and skilled and evaluate the performance of internal auditors.



- 12. Provide advice and recommendations on internal control systems and risks to various departments.
- 13. Perform other special tasks as assigned by the executive team and the Audit Committee.
- 14. Liaise with the executive team, the Audit Committee, the Company's auditor, and advisor



Part 3

Financial Statements


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บริษัท สอบบัญชีธรรมนิติ จำกัด
178 อาคารธรรมนิติ ชั้น 6-7 ชอยเพิ่มทรัพย์
(ประชาชีน 20) ถนนประชาชีน แขวงบางชื่อ
เขตบางชื่อ กรุงเทพมหานคร 10800
DHARMNITI AUDITING CO., LTD.
178 Dharmniti Building, 6th-7th Floor, So:
Permsap (Prachachuen 20), Prachachuen
Road, Bangsue, Bangkok 10800
Telephone : (66) 0-2596-0500
Facsimile : (66) 0-2596-0560
www.daa.co.th

INDEPENDENT AUDITOR'S REPORT

To The Shareholders and Board of Directors of Comanche International Public Company Limited

Opinion

I have audited the consolidated financial statements of Comanche International Public Company Limited and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at December 31, 2021, and the related consolidated statement of comprehensive income, consolidated statement of changes in shareholders' equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies, and I have audited the separate financial statements of Comanche International Public Company Limited (the Company), which comprise the statement of financial position as at December 31, 2021, and the related statement of comprehensive income, statement of changes in shareholders' equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In my opinion, the accompanying financial statements present fairly, in all material respects, the consolidated financial position of Comanche International Public Company Limited and its subsidiaries as at December 31, 2021, its consolidated financial performance and its consolidated cash flows for the year then ended and the separate financial position of Comanche International Public Company Limited as at December 31, 2021, its financial performance and its cash flows for the year then ended in accordance with Thai Financial Reporting Standards.

Basis for Opinion

I conducted my audit in accordance with Thai Standards on Auditing. My responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of my report. I am independent of the Group and the Company in accordance with the Federation of Accounting Professions 'Code of Ethics for Professional Accountants together with the ethical requirements that are relevant to my audit of the financial statements, and I have fulfilled my other ethical responsibilities in accordance with these requirements. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in my audit of the consolidated financial statements and separate financial statements of the current period. These matters were addressed in the context of my audit of the consolidated financial statements and separate financial statements as a whole, and in forming my opinion thereon, and I do not provide a separate opinion on these matters.

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Impairment of goodwill

As described in Note 11 to the financial statements about impairment of goodwill, as the uncertainty of the current economic situation affects the subsidiaries operating, which operates business related to tourism business the management has considered to provide an allowance for impairment of goodwill by anticipating the future performance of the subsidiaries. Such estimation uses judgment and significant assumptions such as revenue growth rate and discount rate.

I have understanding the management plans and procedures for future operations of subsidiaries and assessed the appropriateness of various assumptions, predicted future cash flow of the subsidiaries prepared by the management, tested to calculate the of such subsidiaries according to the financial model. I have also considered the effects of significant changes that may arise in the assumptions used by management in determining the allowance for impairment of goodwill whether they are reliable and appropriate to the current situation or not.

Revenues recognition from sales and services

The revenues from sales and services of the Group and the Company are for sale computer programs with installation under the different terms and conditions in each agreement. And the revenues from maintenance service that has many agreements with an unequal rate, the Group and the Company will record as deferred income and recognize income according to the agreement period. Therefore, I emphasize on the recognition of such income relating to the accuracy and completeness of income transactions recorded in the financial statements.

I have evaluated and testing the effectiveness of the Group's and the company's internal control systems that are related to the revenue cycle, understanding and selecting samples to test for compliance with the controls designed by the Group and the Company, inspecting randomly the sales agreement of computer programs including installation services provided by the Group and the Company to both new and ongoing customers and assessing the efficiency of data collection in deferred income. In addition, I conduct a sampling audit of sales and service documentation that occurred during the year, audit near the end of the accounting period and also audit to the revenue record from sales and services in the general journal including the comparative analysis of data in order to audit the irregularity in sales and service revenue that may arise.

Other Information

Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements and my auditor's report thereon. My opinion on the financial statements does not cover the other information and I do not express any form of assurance conclusion thereon.

In connection with my audit of the financial statements, my responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or my knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work I have performed, I conclude that there is a material misstatement of this other information, I am required to report that fact. I have nothing to report in this regard.





- 3 -

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements and separate financial statements in accordance with Thai Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements and separate financial statements, management is responsible for assessing the Group's and the Company's ability to continue as a going concern, disclosing, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group and the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

My objectives are to obtain reasonable assurance about whether the consolidated financial statements and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Thai Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements and separate financial statements.

As part of an audit in accordance with Thai Standards on Auditing, I exercise professional judgment and maintain professional skepticism throughout the audit. I also:

• Identify and assess the risks of material misstatement of the consolidated financial statements and separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

• Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Company's internal control.

• Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

• Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Company's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the consolidated financial statements and separate financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Group and the Company to cease to continue as a going concern.





• Evaluate the overall presentation, structure and content of the consolidated financial statements and separate financial statements, including the disclosures, and whether the consolidated financial statements and separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

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• Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. I am responsible for the direction, supervision and performance of the group audit. I remain solely responsible for my audit opinion.

I communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.

I also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on my independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, I determine those matters that were of most significance in the audit of the consolidated financial statements and separate financial statements of the current period and are therefore the key audit matters. I describe these matters in my auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, I determine that a matter should not be communicated in my report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner responsible for the audit resulting in this independent auditor's report is Miss Sulalit Ardsawang.

Jutpol

(Miss Sulalit Ardsawang) Certified Public Accountant Registration No. 7517

Dharmniti Auditing Company Limited Bangkok, Thailand February 25, 2022



DHARMNITI COMANCHE INTERNA	TIONAL PUBLIC	COMPANY L	IMITED AND I	TS SUBSIDIAI	RIES
	STATEMENT OF				
		CEMBER 31, 2			
	AS AT DE	CENIDER 51, 2	<i>12</i> ,1		
		Assets			
					Unit : Ba
		Consolidated fina	incial statements	Separate finance	ial statemen
	Notes	2021	2020	2021	2020
Current assets					
Cash and cash equivalents	5	311,254,934	258,459,078	278,577,545	215,555,3
Trade and other current receivables	4 and 7	12,790,323	23,821,085	5,343,715	11,366,9
Short-term loans to related party	4	-	-	1,500,000	1,500,0
Short-term loans to other company	8	-	5,347,075	-	5,347,0
Inventories		6,038,102	3,405,097	760,769	208,9
Other current financial assets	6	12,138,813	115,188,533	-	103,107,0
Other current assets	9	2,731,965	1,494,401	561,321	25,6
Total current assets		344,954,137	407,715,269	286,743,350	337,111,0
Non-current assets					
Other non-current financial assets	6	2,499,824	8,030,851	-	8,030,8
Bank deposits using for guarantee	10	200,000	400,000	-	-
Investment in subsidiaries	11.1		-	162,219,400	102,219,7
Equipment	12	59,317,828	3,320,174	160,893	1,750,2
Righ-of-use assets	13	14,856,316	16,005,522	6,242,635	6,802,9
Goodwill	11.2	46,362,304	46,362,304	-	-
Other intangible assets	14	15,149,441	31,161,562	7,821,042	8,655,8
Deferred tax assets	15	4,562,561	1,812,703	636,727	646,2
Other non-current assets	16	1,214,117	2,450,458	451,650	671,1
Total non-current assets		144,162,391	109,543,574	177,532,347	128,777,0
Total assets		489,116,528	517,258,843	464,275,697	465,888,0

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ธรรมนิติ DHARMNITI		- 6 -							
COMANCHE INTERNATIONA	L PUBLIC	COMPANY L	IMITED AND I	TS SUBSIDIAI	RIES				
STATEMENT (OF FINAN	CIAL POSITIO	N (CONTINUE	ED)					
		CEMBER 31, 20							
	1 - 11- 1								
212	pinties and	d shareholders' o	equity		Unit : Bal				
		Consolidated fina	incial statements	Senarate financ	Unit : Bar Separate financial statements				
	Notes	2021	2020	2021	2020				
Current liabilities	1.0000				2020				
Trade and other current payables	17	32,844,294	33,392,502	33,339,460	19,201,85				
Current portion of lease liabilities	18	1,536,599	1,449,472	556,703	538,74				
Income tax payable		822,389	2,275,717	-	129,77				
Other current liabilities		2,747,792	2,303,149	1,139,613	1,082,37				
Total current liabilities		37,951,074	39,420,840	35,035,776	20,952,73				
Non-current liabilities									
Lease liabilities	18	13,729,512	14,412,024	5,893,417	6,198,43				
Provisions for employee benefit	19	17,235,650	19,102,926	3,505,110	13,027,76				
Provision of other non-current liabilities		575,902	575,902	320,897	320,89				
Total non-current liabilities	·	31,541,064	34,090,852	9,719,424	19,547,10				
Total liabilities		69,492,138	73,511,692	44,755,200	40,499,83				
Shareholders' equity									
Share capital									
Authorized share capital									
134,000,000 ordinary shares of 0.50 Baht	each	67,000,000	67,000,000	67,000,000	67,000,00				
Issued and paid share capital									
134,000,000 ordinary shares of 0.50 Baht	each	67,000,000	67,000,000	67,000,000	67,000,00				
Premium on ordinary shares	22	323,397,514	323,397,514	323,397,514	323,397,5				
Retained earnings									
Appropriated									
Legal reserve		6,467,955	6,467,955	6,467,955	6,467,9				
Unappropriated		12,349	22,756,147	22,655,028	28,522,7				
Other of components of shareholders' equity		303,565	303,565	-	-				
Total equity attributable to owners of the pare	nt	397,181,383	419,925,181	419,520,497	425,388,23				
Non-controlling interests of the subsidiaries	11.4	22,443,007	23,821,970	-	-				
Total shareholders' equity		419,624,390	443,747,151	419,520,497	425,388,2				
Total liabilities and shareholders' equity		489,116,528	517,258,843	464,275,697	465,888,07				

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DHARMNITI COMANCHE INTERNATION	AL PUBLIC	- 7 - COMPANY LI	MITED AND I	TS SUBSIDIARI	ES
STATEM	ENT OF CO	MPREHENSIV	E INCOME		
FOR TH	E YEAR EN	DED DECEMB	ER 31, 2021		
			,		
					Unit : I
		Consolidated finan	cial statements	Separate financial	statement
	Notes	2021	2020	2021	2020
Revenue from sales and rendering services	27	107,427,800	160,570,755	41,731,052	77,487,
Cost of sales and rendering services	_	66,907,222	77,674,861	33,285,917	31,717,
Gross profit	28	40,520,578	82,895,894	8,445,135	45,769,
Other income					
Dividend income	11.3	-	-	5,610,000	9,690,
Interest income		1,850,736	5,108,601	1,814,468	5,129,
Other income	_	4,226,031	883,989	7,823,820	1,343,
Total other income	-	6,076,767	5,992,590	15,248,288	16,162
Profit before expenses	-	46,597,345	88,888,484	23,693,423	61,932,
Distribution costs	-	2,361,379	4,368,324	394,825	2,332
Administrative expenses		55,515,743	81,249,464	30,490,509	52,501
Loss on impairment of intangible assets		9,190,909	-	-	-
Loss on impairment of investments	11.1	-	-	-	3,923
Total expenses		67,068,031	85,617,788	30,885,334	58,757
Profit (loss) from operations	-	(20,470,686)	3,270,696	(7,191,911)	3,174
Finance costs		412,629	428,406	172,881	179
Profit (loss) before income tax (expenses)		(20,883,315)	2,842,290	(7,364,792)	2,995
Income tax (expenses)	20	288,493	(3,406,045)	1,337	(206
Profit (loss) for the year		(20,594,822)	(563,755)	(7,363,455)	2,788
Other comprehensive income	·				
Item that will not be reclassified subsequently t	to profit or loss				
Actuarial gain on remeasurements of employ					
benefit plans - net from income tax		1,861,761	2,153,117	1,495,713	2,144
Other comprehensive income for the year		1,861,761	2,153,117	1,495,713	2,144
Total comprehensive income (loss) for the year	r	(18,733,061)	1,589,362	(5,867,742)	4,932
Profit (loss) attributable to					
Owners of the parent		(24,426,194)	(6,331,838)	(7,363,455)	2,788
Non-controlling interests of the subsidiaries		3,831,372	5,768,083	-	-
		(20,594,822)	(563,755)	(7,363,455)	2,788
Total comprehensive income (loss) attributabl	ie to				
		(22,743,798)	(4,183,119)	(5,867,742)	4,932
Owners of the parent		4,010,737	5,772,481	-	-
Owners of the parent Non-controlling interests of the subsidiaries				(4 020
Owners of the parent Non-controlling interests of the subsidiaries		(18,733,061)	1,589,362	(5,867,742)	4,954
		(18,733,061)	1,589,362	(5,867,742)	4,932
Non-controlling interests of the subsidiaries	25	(18,733,061)	1,589,362	(5,867,742)	4,932
	25	(18,733,061)	(0.0473)	(0.0550)	4,932

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	NAME OF TAXABLE PARTY.	5511 ARM		1	Unit : Baht				Total	shareholders'	equity	464,867,714	,	(13,400,000)	(9,310,000)	75	1,589,362	443,747,151	(5,390,000)	300	(18,733,061)	419,624,390
					1				Non-controlling		the subsidiaries	27,359,414 46		- (1	(9,310,000) (75	5,772,481	23,821,970 44	(2,390,000) (300	4,010,737 (1	22,443,007 41
1										aers interests of	i		·		(6)				(2,:			
Π		IES							Total equity	atributable to owners	of the parent	437,508,300	,	(13,400,000)	•	•	(4,183,119)	419,925,181	,		(22,743,798)	397,181,383
		COMANCHE INTERNATIONAL PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES	JITY			Consolidated financial statements	Other of conponents	of shareholder's	equity from changes	in propertion of a	tment in subsidiries	303,565	,	,	ŗ	ı	,	303,565	r	ī		303,565
		IMITED AND	STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY	BER 31, 2021		Consolidated fit	Oth	0			Unappropiated investment in subsidiries	40,478,672	(139,406)	(13,400,000)			(4,183,119)	22,756,147	ı	ı	(22,743,798)	12,349
	- 8 -	COMPANY I	S IN SHARE	DED DECEM					Retained earnings	Appropriated	Legal reserve	6,328,549	139,406	,		,		6,467,955	ı	ï	ĩ	6,467,955
		AL PUBLIC	OF CHANGE	FOR THE YEAR ENDED DECEMBER 31, 2021					Premium on	ordinary	shares	323,397,514	ı	,		·		323,397,514	·	•	,	323,397,514
		TERNATION	CATEMENT	FOR TI					Issued and	paid-up	share capital	67,000,000	ı	ī	,	,	,	67,000,000	ī	1	,	67,000,000
		MANCHE IN	S.								Notes		23	24		n subsidiaries		•		n subsidiaries		
		CON										0			ts	Acquistion of non-controlling interests from investment in subsidiaries	ne year	0	ts	Acquistion of non-controlling interests from investment in subsidiaries	he year	1
												January 1, 202			ntrolling interes	iling interests f	ome (loss) for t	cember 31, 202	atrolling interes	Iling interests f	ome (loss) for t	cember 31, 202
												Beginning balances as at January 1, 2020	stve	payment	Dividend paid to non-controlling interests	n of non-contro	Total comprehensive income (loss) for the year	Ending balances as at December 31, 2020	Dividend paid to non-controlling interests	n of non-contro	Total comprehensive income (loss) for the year	Ending balances as at December 31, 2021
												Beginnin	Legal reserve	Dividend payment	Dividend	Acquistic	Total con	Ending b	Dividend	Acquistic	Total con	Ending b

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Notes to the financial statements form an integral part of these statements.

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Notes to the financial statements form an integral part of these statements.

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ธรรมนิติ - 10 -COMANCHE INTERNATIONAL PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2021 Unit : Baht Separate financial statements Consolidated financial statements 2021 2020 2021 2020 Cash flows from operating activities 2,995.038 (20.883.315)2,842,290 (7,364,792)Profit (loss) before income tax (expenses) Adjustments from profit (loss) before income tax (expenses) to cash received (paid) from operations: 4,608,207 7,835,225 4.196.918 2.576.877 Expected credit losses 335,895 335,895 Bad debt -28,849 -Allowance for deminution in value of inventories 12,916,107 10,258,955 3,212,315 3,553,728 Depreciation and amortization Allowance for impairment on other intangible assets 9,190,909 (Gain) loss on sales of fixed assets 1,895,476 187,182 (74,082) 107,138 (248,857) (197.492)(Gain) on sales of investments 6,121 769 6,121 197 Unrealized loss on exchange rate (9,011) Unrealized (gain) on measured of financial assets 5.219 Loss on changes of lease contracts 73,736 2,189,474 2,286,022 946,791 1,599,095 Employee benefit expenses (1,270,767) (121,946) (1,270,767) -Employee benefit reduction from the dismissal of employees Loss on impairment of investments ---3,923,748 (1,850,736) (5,108,601) (1,814,468) (5,129,080) Interest income 172,881 179,730 412,629 428,406 Interest expenses (9,690,000) (5,610,000) Dividend income Profit (loss) from operations before changes in operating assets 7,278,830 18,724,189 (7,593,864) 254,874 and liabilities Changes in operating assets - (Increase) Decrease 5,270,372 (4,456,613) 614,409 264,064 Trade and other current receivables (551,837) 140,013 (2,633,005) 76,433 Inventories 2,095 (1,237,564) (212,658) (324,356) Other current assets 1,236,341 768,527 219,497 506,463 Other non-current assets Changes in operating liabilities - Increase (Decrease) (5,271,159) 6.439.426 Trade and other current payables (554, 329)(11,209,299)444,643 (1,437,887) 57,243 (783, 882)Other current liabilities (1,139,482) (4,887,532) Cash received (paid) from operation 9,805,288 2,252,692 (696,288) Cash paid for benefits paid by the plan (824,750) (696, 288)(4,014,165) (5,730,210) (341,106) (702,335) Cash paid for income tax (1,480,588) (6,286,155) Net cash provided by (used in) operating activities 4,966,373 (4,173,806)

Notes to the financial statements form an integral part of these statements.

NIL



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COMANCHE INTERNATIONAL PUBL		AITED AND IT	S SUBSIDIAR	IES
	CASH FLOWS (CC			
	ENDED DECEMBI			
		,		
				Unit : Baht
	Consolidated fina		Separate finance	
	2021	2020	2021	2020
Cash flows from investing activities				
Cash received from dividend	-	-	5,610,000	9,690,000
Cash received from interest	3,033,771	3,715,360	3,057,235	3,737,947
Cash (paid) received from bank deposit account				
using as guarantee	200,000	(200,000)	-	
Cash received from short-term loans	-	-	-	500,000
Cash received from loans to other company	5,347,075	-	5,347,075	-
Cash paid for investment in subsidiaries	-		(56,259,000)	(17,499,925)
Cash paid for purchases of other financial assets	(221,654,922)	(532,102,601)	(207,060,677)	(526,102,601)
Cash received from sales of other financial assets	330,213,829	753,604,808	318,167,771	753,604,808
Cash paid for purchases of fixed assets and other				
intangible assets	(66,676,104)	(4,131,316)	(4,504,672)	(2,312,633)
Cash received from sales of fixed assets	4,563,589	126,330	810,832	79,196
Net cash provided by investing activities	55,027,238	221,012,581	65,168,564	221,696,792
Cash flows from financing activities				
Cash paid for lease liabilities	(1,395,426)	(1,422,974)	(492,910)	(467,327)
Cash paid for interests	(412,629)	(428,406)	(172,881)	(179,730)
Cash received from shares of non-controlling interests	300	75	-	-
Cash paid for dividend	-	(13,400,000)	-	(13,400,000)
Cash paid for dividend of subsidiaries paid to				
non-controlling interests	(5,390,000)	(9,310,000)		-
Net cash used in financing activities	(7,197,755)	(24,561,305)	(665,791)	(14,047,057)
Net increase in cash and cash the equivalents	52,795,856	192,277,470	63,022,185	201,363,580
Cash and cash equivalents at the beginning of the year	258,459,078	66,181,608	215,555,360	14,191,780
Cash and cash equivalents at the end of the year	311,254,934	258,459,078	278,577,545	215,555,360

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ธรรมนิติ - 12 -COMANCHE INTERNATIONAL PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2021 1. GENERAL INFORMATION Comanche International Public Company Limited ("the Company") was incorporated as a limited 1.1 company under the Thai Civil and Commercial Code on January 10, 2003. The Company registered the conversion of a private company into a public company on June 10, 2016 and registered with the Market for Alternative Investments (MAI) on October 19, 2016. To engage in the business of seiling computers and computer software as well as providing maintenance services and other services relating to computer software. The Company's registered office is located at 252/118 unit G, 23rd Floor, Muangthai Phatra Office Tower 2, Ratchadaphiseak Road, Khwaeng Huai Khwang, Khet Huai Khwang, Bangkok. Coronavirus disease 2019 pandemic 1.2 The Coronavirus disease 2019 pandemic is a new wave and continuing to evolve, resulting in an economic slowdown and adversely impacting most businesses and industries as a whole. This situation may affect the results of operations of business. Nevertheless, the management of the Company and its subsidiaries have continuously monitored ongoing developments and regularly assess the financial impact in respect of the valuation of assets, provisions and contingent liabilities. 2. BASIS FOR PREPARATION OF FINANCIAL STATEMENTS 2.1 Basis for the preparation of financial statements The financial statements have been prepared in accordance with the accounting standards prescribed by Thai Accounts Act enunciated under the Accounting Profession Act B.E.2547 by complying with Thai Financial Reporting Standards. The presentation of the financial statements has been made in compliance with the Notification of the Department of Business Development, the Ministry of Commerce, re : the financial statements presentation for public limited company, issued under the Accounting Act B.E.2543. The financial statements have been prepared on a historical cost basis except where otherwise disclosed in the accounting policies. The financial statements in Thai language are the official statutory financial statements of the Company. The financial statements in English language have been translated from the financial statements in Thai language version. 01

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2.2 Basis of consolidated financial statements preparation

 a) The consolidated financial statements include the financial statements of Comanche International Public Company Limited and its subsidiaries are as follows:-

			Percentage of sh	arenolding (%)
Name of Subsidiaries	Type of business	Head office	2021	2020
1. Synature Technology Co., Ltd.	Service for computer software	Bangkok	51.00	51.00
2. Win Star Tech Co., Ltd.	Service for computer software	Bangkok	99.99	99.99
3. AI Soft Co., Ltd.	Service for computer software	Nonthaburi	51.00	51.00
4. Roomz International Co., Ltd.	Consulting for hotel revenue management	Bangkok	51.00	51.00
5. Comanche Gogoji Co., Ltd.	Service for accommodation Reservation	Bangkok	99.99	99.99
(Formerly ; Gogoji Corporation Co., Ltd.)	and other Reservation related to tourism			
6. Coman Crypto Co., Ltd.	Enabling to acquire, buy, sell and/or	Bangkok	99.99	-
	exchange digital currency by own business			
	or by means of hiring others			

- b) These consolidated financial statements are prepared by including the financial statements of its subsidiaries under control by Comanche International Public Company Limited after eliminating inter-company transactions between Comanche International Public Company Limited and its subsidiaries. Investment in subsidiaries and the shareholders' equity of the subsidiary has been eliminated from the consolidated financial statements.
- c) Accounting policy for subsidiary company will utilize the same policy as the parent company.
- d) Non-controlling interests represent the portion of profit or loss and net assets of the subsidiaries that are not held by the Company and are presented separately from the portion of owners of the parent.

The Company prepared the separate financial statements for the benefit of the public which presented investments in subsidiaries under the cost method.

2.3 Financial reporting standards that became effective in the current year

During the year, the Company and its subsidiaries have adopted the revised financial reporting standards and interpretations which are effective for fiscal years beginning on or after January 1, 2021. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards with most of the changes directed towards clarifying accounting treatment and providing accounting guidance for users of the standards.

The adoption of these financial reporting standards does not have any significant impact on the financial statements in the current year.

2.4 Financial reporting standards that become effective in the future

The Federation of Accounting Professions has issued several revised financial reporting standards and has been published in the Government Gazette, which are effective for fiscal years beginning on or after 1 January 2022. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards with most of the changes directed towards clarifying accounting treatment and for some financial reporting standards, providing temporary reliefs or temporary exemptions for users.





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The management of the Company and its subsidiaries have accessed that the revised financial reporting standards does not have any significant impact on the financial statements in the year in which the standards are initially applied.

3. SIGNIFICANT ACCOUNTING POLICIES

3.1 Recognition of revenues and expenses

Revenue from sale of goods rendered are recognized when the significant at the point in time when control of goods have been transferred to the customer. Revenue is measured at the amount of the consideration received or receivable, excluding value added tax, of goods supplied after deducting returns and discounts.

Service income is recognized as services are provided.

Revenue from the sales of computer software which includes installation are recognized as revenue when the installation is completed.

Revenue from the cryptocurrency mining is recognized as revenue when the Company and its subsidiaries provide processing services to verify and confirm transactions in the blockchain system and cryptocurrencies are received. Revenue is recognized at fair value at the date of the coin's receipt (fair value of the cryptocurrency coins the closing price from a central website used to trade in the digital assets market.

Interest income is recognized on the accrual basis based on the effective interest rate.

Other income and expenses are recognized on the accrual basis.

3.2 Cash and cash equivalents

Cash and cash equivalents consist of cash and deposits at financial institutions, which is due to be repaid within a period not exceeding 3 months from the date of acquisition and no restrictions on the withdrawal.

3.3 Inventories

Inventories are stated at the lower of cost, first-in first-out method, net of allowance for diminution in value, and net realizable value.

Cryptocurrency assets are stated which is the fair value on the date of receipt and net realizable value cost is determined on weighted average method.

Cost comprises all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition.

Net realizable value is the estimated selling price in the ordinary course of business less the estimated incremental costs necessary to sales.





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Work in process consists of computer software under development and deferred costs of service provided to customers. Costs of work in process mainly includes costs of software purchased, related development service costs provided by outsource service provider and the Company's personnel.

3.4 Financial instruments

Classification and measurement of financial assets

Financial assets are classified, at initial recognition, as to be subsequently measured at amortized cost, fair value through other comprehensive income, or fair value through profit or loss. The classification of financial assets at initial recognition is driven by the Company and its subsidiaries' business model for managing the financial assets and the contractual cash flows characteristics of the financial assets.

Equity instruments can be classified and cannot be changed by two types of measurement which are measuring fair value through profit or loss or measuring fair value through other comprehensive income that without recycling to profit or loss.

The initial recognition of financial assets that are not measured at fair value through profit or loss with fair value plus or deduct transaction cost directly related to the acquisition or issuance. Financial assets that are measured at fair value through profit or loss, transaction costs are recognized as expense in profit or loss. However, trade receivables, that do not contain a significant financing component are measured at the transaction price.

Subsequent measurement of debt instruments by 3 methods depends on the classification of debt instruments.

- Financial assets measured at amortized cost when financial assets are held to receive cash flow under the agreement and condition of the agreement of the financial assets that generate cash flow to pay the principal and interest from the principal balance on the specified date only. Such financial assets have to be calculated using the effective rate and are subject to impairment assessment. Profit or loss arising from derecognized, modified or impaired will be recognized in profit or loss.
- Financial assets measured at fair value through other comprehensive income when financial assets are held to receive cash flow under the agreement and to sell financial assets and the agreement condition of financial assets generating cash flow that only pays the principal and interest from the principal balance on the specified date. The change of value of financial assets is recognized through other comprehensive income except loss on impairment and interest income and gain and loss on exchange rate are recognized as profit or loss upon recognized of financial assets. Earning or deficit previously recognized in other comprehensive income has to be reclassified into profit or loss. Such financial asset has to be calculated using the effective interest rate same as financial assets measured at amortized cost.
- Financial assets measured at fair value through profit or loss when financial assets that do not meet the criteria for amortized cost or financial assets measured at fair value through other comprehensive income will be presented in the statement of financial position at fair value by recognizing the net change of fair value in profit or loss.

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Subsequent valuation of equity instruments must present equity instruments using the fair value and record profit/loss from change in fair value through profit or loss or other comprehensive income depending on equity instruments classification.

Classification and valuation of financial liabilities

The Company and its subsidiaries are recognized initially of financial liabilities at fair value net of transaction costs and classified as financial liabilities as financial liabilities subsequently measured at amortized cost using the effective rate. The amortized cost is calculated taking into account fees or costs that are an integral part of the effective rate. Amortization by the effective rate is presented as part of financial costs in profit or loss.

Derecognition of financial instruments

Financial assets will be derecognized from the account when the right to receive cash flow of such asset has ended or when the right to receive cash flow of the assets is transferred including upon the transfer of all risk and consideration of that asset or transfer of internal control in that asset although there is no transfer or maintaining of nearly all risk and consideration of such asset.

Financial liabilities will be derecognized from the account when the obligation of such liabilities has been complied, the obligation is cancelled or the obligation has ended. In case existing financial liabilities are changed to new liabilities from one single lender with considerably different requirements or there is a significant amendment in the requirements of existing liabilities, these are considered as recognition old liabilities and recognizing new liabilities by recognizing the difference of such carrying value under profit or loss.

Impairment of financial assets

Expected credit loss for financial assets measured at amortized cost or debt instrument financial asset measured at fair value through other comprehensive income and assets arising from credit facility obligation and financial guarantee agreement are assessed without having to wait for the credit event to occur first. The Company and its subsidiaries use the general approach in considering the allowance for loss on impairment. For trade receivables, the Company and its subsidiaries apply a simplified approach in calculating expected credit loss. The Company and its subsidiaries recognize a loss based on lifetime expected credit loss at each reporting date. It is based on its historical credit loss experience and adjusted for forward-looking factors specific to the debtors and the economic environment.

Offset of financial instruments

Financial assets and liabilities will be offset and presented at net balance in the statement of financial position in the case legally enforced in offsetting the recognized amount. The Company and its subsidiaries intend to pay the net balance or intends to receive assets and settle payment of liabilities at the same time.

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3.5 Equipment and depreciation

Equipment are stated at cost less accumulated depreciation and allowance for impairment (if any). Cost is initially recognized upon acquisition of assets along with other direct costs attributing to acquiring such assets including any other costs directly attributable to bringing the assets to a working condition for their intended use, and the costs of dismantling and removing the items and restoring the site on which they are located, which are the obligations of the Company (if any).

Depreciation is calculated by cost less residual value on the straight-line basis over useful lives of assets, as follows:

Type of assets	Period (Years)
Leasehold improvement	3 - 5
Telephone system	5
Office equipment	5
Furniture and fixtures	5
Asset for demonstration	3 - 5
Vehicles	5
Cryptocurrency mining equipment	3
enreciation is provided for construction in progress.	

No depreciation is provided for construction in

The Company and its subsidiaries have reviewed the residual value and useful lives of the assets every year.

The depreciation is separately recorded if any of the components has a significant cost compared with its original cost.

Depreciation is included in determining business performance.

Any gain or loss arising from sale or disposal of an asset is calculated from the difference between cash received and book value and recognized as other income in the statement of comprehensive income.

3.6 Goodwill

Goodwill is initially recorded at cost, which equals to the excess of cost of business combination over the fair value of the net assets acquired. If the fair value of the net assets acquired exceeds the cost of business combination, the excess is immediately recognized as gain in profit or loss.

Goodwill is carried at cost less any accumulated impairment losses. Goodwill is tested for impairment annually and when circumstances indicate that the carrying value may be impaired. For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the Company's cash generating units (or group of cash-generating units) that are expected to benefit from the synergies of the combination. The Company estimates the recoverable amount of each cashgenerating unit (or group of cash-generating units) to which the goodwill relates. Where the recoverable amount of the cash-generating unit is less than the carrying amount, an impairment loss is recognized in profit or loss. Impairment losses relating to goodwill cannot be reversed in future periods.





ธรรมนิติ - 18 -3.7 Other intangible assets Other intangible assets are stated at cost less accumulated amortization and allowance for impairment (if any). Acquired through business combination are initially recognized at their fair value on the date of business acquisition while other intangible assets acquired in other cases are recognized at cost. Amortization is calculated by cost on the straight-line method over the estimated economic benefit generating of assets, as follows: Period (Years) Type of assets 3 - 5 Computer software 7 Customer relationships 3.8 Impairment of non-financial assets The carrying amounts of the Company and its subsidiaries, other than inventories are reviewed at the reporting period to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated. An impairment loss is recognized whenever the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. Impairment losses are recognized in the statement of comprehensive income. Calculation of recoverable amount The recoverable amount is the greater of the asset's net selling price and value in use. In assessing the value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate cash inflows which mostly independent of those from other assets, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Reversals of impairment An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized. All reversals of impairment losses are recognized in the statement of comprehensive income. 3.9 Leases At inception of a contract, the Company and its subsidiaries assess whether the contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

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The Company and its subsidiaries assess the lease term for the non-cancellable period as stipulated in lease contract or the remaining period of active leases together with any period covered by an option to extend the lease if it is reasonably certain to be exercised or any periods covered by an option to terminate the lease if it is reasonably certain not to be exercise by considering the effect of changes in technology and/or the other circumstance relating to the extension of the lease term.

Right-of-use assets-as a lessee

Right-of-use assets are recognized at the commencement date of the lease. Right-of-use assets are stated at cost, less any accumulated depreciation and impairment losses (if any), and adjusted for any remeasurement of lease liabilities (if any). The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date, less any lease incentives received.

The cost of right-of-use assets also includes an estimate of costs to be incurred by the lessee in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease.

Right-of-use assets are calculated by reference to their costs on a straight-line basis over the shorter of the lease term and the estimated useful lives for each of right-of-use assets.

Lease liabilities

At the commencement date of the lease, lease liabilities are stated at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including insubstance fixed payments) less any lease incentives receivable (if any) and amount expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Company and its subsidiaries and payments of penalties for terminating the lease if the lease term reflects the Company and its subsidiaries exercising the option to terminate.

In calculating the present value of lease payments, the Company and its subsidiaries use its incremental borrowing rate, which is determined by referring to the government bond yield adjusted with risk premium depending on the lease term, at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of the interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the lease payments or a change in the assessment of an option to purchase the underlying asset.

Short-term leases and leases of low-value assets

The Company and its subsidiaries apply the short-term lease recognition exemption to its short-term leases (those leases that have a lease term of 12 months or less from the commencement date and not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases that are considered of low value. Lease payments on short-term and leases of low-value assets are recognized as expense in profit and loss on a straight-line basis over the lease term.

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3.10	Foreign currency transactions Transactions in foreign currencies are translated to Thai Baht at the foreign exchange rates ruling at the dates of the transactions.
	Monetary assets and liabilities denominated in foreign currencies at the statement of financial position date are translated to Thai Baht at the foreign exchange rates ruling at that date. Foreign exchange differences arising on translation are recognized in the statement of comprehensive income.
	Non-monetary assets and liabilities, measured at cost, denominated in foreign currencies are translated to Thai Baht using the foreign exchange rates ruling at the dates of the transactions.
3.11	Employee benefits Short - term employment benefits The Company and its subsidiaries recognize salary, overtime, bonus, social securities and provident fund as expenses when incurred.
	Post-employment benefits (Defined contribution plans) The Company and its subsidiaries and their employees have jointly established a provident fund. The fund is monthly contributed by employees and by the Company. The fund's assets are held in a separate trust fund and the Company's contributions are recognized as expenses when incurred.
	Post-employment benefits (Defined benefit plans) The Company and its subsidiaries have obligations in respect of the severance payments that it must pay to the employees upon retirement under the labor law. The Company treats these severance payment obligations as a defined benefit plan.
	The obligation under the defined benefit plan is calculated based on the actuarial principles by a qualified independent actuary using the projected unit credit method. Such estimates are made based on various assumptions, including discount rate, future salary increase rate, staff turnover rate, mortality rate, and inflation rate.
	Actuarial gains and losses for post-employment benefits of the employees are recognized immediately in other comprehensive income as a part of retained earnings.
3.12	Provisions Provisions are recognized in the statement of financial position when the Company and its subsidiaries have a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount can be made. Where the Company and its subsidiaries expect a provision to be reimbursed, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain, and such effect is significant.
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3.13 Premium on share capital

Premium on share capital under Section 51 of the Public Companies Act B.E. 2535 arisen when the Company share subscription monies are in excess of the par value of the shares issued, have to be set aside to a reserve account ("premium on ordinary shares"). Premiums on share capital are not available for dividend distribution.

3.14 Related parties

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control, or are controlled by, or are under common control with, the Company, including holding companies, subsidiaries and fellow subsidiaries are related parties of the Company. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Company that gives them significant influence over the Company, key management personnel, including directors and officers of the Company and close members of the family of these individuals and companies associated with these individuals also constitute related parties.

In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

3.15 Income tax

Income tax comprises current income tax and deferred tax.

Current tax

The Company and its subsidiaries record income tax expense, if any, based on the amount currently payable under the Revenue Code at the income tax rate of using tax rates enacted by calculated from profit before income tax, after adding back certain expenses which are non-deductible for income tax computation purposes, and less certain transactions which are exemption or allowable from income tax.

Deferred tax

Deferred tax assets and liabilities are provided on the temporary differences between the carrying amount and the tax bases of assets and liabilities at the end of the reporting period. Changes in deferred tax assets and liabilities are recognized as deferred tax income or deferred tax expense which are recognized in the profit or loss except to the extent that it relates to items recognized directly in shareholders' equity or in other comprehensive income.

The deductible temporary differences are recognized as deferred tax assets when it is probable that the Company and its subsidiaries will have future taxable profit to be available against which the deferred tax assets can be utilized. The taxable temporary differences on all taxable items are recognized as deferred tax liabilities.

Deferred tax assets and liabilities are measured at the tax rates that the Company and its subsidiaries expect to apply to the period when the deferred tax assets are realized or the deferred tax liabilities are settled, based on tax rates and tax laws that have been enacted or substantively enacted by the end of the reporting period.

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At the end of each reporting period, the carrying amount of deferred tax assets are reviewed and reduced the value when it is probable that the Company and its subsidiaries will have no longer the future taxable profit that is sufficient to be available against which all or some parts of deferred tax assets are utilized.

Deferred tax assets and deferred tax liabilities are offset when there is the legal right to settle on a net basis and they relate to income tax levied by the same tax authority on the same taxable entity.

3.16 Basic earnings (loss) per share

Basic earnings (loss) per share are calculated by dividing profit (loss) for the year with the weighted average number of the issued and paid-up shares during the year.

3.17 Significant accounting judgements and estimates

The preparation of financial statements in conformity with financial reporting standards at times requires management to make subjective judgements and estimates regarding matters that are inherently uncertain. These judgements and estimates affect amounts reported in the financial statements and disclosures and actual results may differ from these estimates. Significant judgements and estimates are as follows:

Allowance for expected credit losses

In determining an allowance for expected credit losses, the management needs to make judgement and estimates based upon, among other things, past collection history, aging profile of outstanding debts and the prevailing economic condition.

Allowance for diminution in value of the inventory

The determination of allowance for diminution in value of inventory, requires management to make judgements and estimates of the loss expected to occur. The allowance for diminution in net realizable value is estimated based on the selling price expected in the ordinary course of business less selling expense. The provision for obsolete slow-moving and deteriorated inventory, is estimated based on the approximate useful life of each type of inventory. The allowance for diminution in value of inventory as determined is compared with the original balance in the books of account and the increase or decrease in the allowance for diminution in value of inventory will be recognized as cost of sales and service in profit or loss.

Determining the lease term of contracts with renewal and termination options

The Company and its subsidiaries determine the lease term as the non- cancellable term of the lease, together with any period covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised. The management is required to use judgment in evaluating whether it is reasonably certain whether or not to exercise the option to renew or terminate the lease, considering all relevant factors that create an economic incentive to exercise either the renewal or termination. After the commencement date, the Company and its subsidiaries reassess the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate.





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Equipment, right-of-use assets and depreciation, and other intangible assets and amortization In determining depreciation of equipment, right-of-use assets and amortization of other intangible assets, the management is required to make estimates of the useful lives and residual values of the equipment and right-of-use assets to review the estimated useful lives and residual values when there are any changes.

In addition, the management is required to review equipment, right-of-use assets and other intangible assets for impairment on a periodical basis and record the impairment loss when it is determined that the recoverable amount is lower than the carrying amount. This requires judgement regarding forecast of future revenues and expenses relating to the assets subject to the review.

Estimating the incremental borrowing rate

The Company and its subsidiaries cannot readily determine the interest rate implicit of the lease. Therefore, the incremental borrowing rate of the Company and its subsidiaries are used to discount lease liabilities. The incremental borrowing rate is the rate of interest that the Company and its subsidiaries would have to pay for necessary borrowing to acquire the assets, or assets with close value to right-of-use assets in similar economic environment, borrowing period and borrowing security.

Goodwill

The initial recognition and measurement of goodwill and subsequent impairment testing require management to make estimates of cash flows to be generated by the asset or the cash generating units and to choose a suitable discount rate in order to calculate the present value of those cash flows.

Deferred tax assets

Deferred tax assets are recognized for deductible temporary differences and unused tax losses to the extent that it is probable that taxable profit will be available against which the temporary differences and losses can be utilized. Significant management judgement is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and level of estimated future taxable profits.

Post-employment benefits (Defined benefit plans)

The obligation under the defined benefit plan is determined based on actuarial techniques. Such determination is made based on various assumptions, including discount rate, future salary increase rate, mortality rate and staff turnover rate.

4. RELATED PARTIES TRANSACTIONS

The Company and its subsidiaries have certain transactions with its related parties. These companies are related through common shareholdings and/or directorships. The effects of these transactions are reflected in the accompanying financial statements on the basis mutual determined by the Company and related parties.





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Relationships with related parties that control the Company or are being controlled by the Company or have transactions with the Company and its subsidiaries are as follows:

Related parties	Nature of relationships						
1. Subsidiaries							
1.1. Synature Technology Co., Ltd.	51.00% shareholding						
1.2. Win Star Tech Co., Ltd.	99.99% shareholding						
1.3. AI Soft Co., Ltd.	51.00% shareholding (Since January 21, 2019)						
1.4 Roomz International Co., Ltd.	51.00% shareholding (Since May 14, 2019)						
1.5 Comanche Gogoji Co., Ltd.	99.99% shareholding (Since June 20, 2019)						
1.6 Coman Crypto Co., Ltd.	99.99% shareholding (Since November 5, 2021)						
2. Related person	The Company's directors						

The pricing policies for particular types of transactions are explained as follows:

	Pricing Policies
Service fee paid	Market rates
Interest income	2.5% per annum
Directors and managements remuneration represent	The amounts are approved by the Company's
meeting allowance, salary and bonus	directors and shareholders

Related parties significant transactions in the statements of financial position as at December 31, 2021 and 2020 follows:

0 10110 WS.	Consolidated fu	nancial statements	Separate financial	Unit : Baht statements	
	2021	2020	2021	2020	
Trade receivables					
Roomz International Co., Ltd.	-	-	374,179	374,179	
Less Allowance for expected credit losses	-	-	(374,179)	(374,179)	
Total	-	-	-	-	
Other receivables					
Win Star Tech Co., Ltd.	-	-	439,100	645,900	
Comanche Gogoji Co. Ltd.	-		441,806		
Total	-	-	880,906	645,900	
Short-term loans to					
Win Star Tech Co., Ltd.	-		1,500,000	1,500,000	
Total	-	-	1,500,000	1,500,000	
Trade payables					
AI Soft Co., Ltd.	-	-	-	235,400	
Comanche Gogoji Co. Ltd.	-	-	5,385,988	-	
Total	-	-	5,385,988	235,400	
Other payables					
Comanche Gogoji Co. Ltd.	-	-	7,198,084	-	
Total	-		7,198,084	-	

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As at December 31, 20201 and 2020, the Company has short-term loans which carried interest rates of 2.5% per annum, were unsecured and due within 12 months from the agreement date.

Related parties' transactions in the statements of comprehensive income for the years ended December 31, 2021 and 2020 are as follows:

	Consolidated finan	cial statements	Separate financial	statements
	2021	2020	2021	2020
Sales and rendering services income	-			
Roomz International Co., Ltd.	-	-		310,607
Total	-	-	-	310,607
Management income				
Synature Technology Co., Ltd.	-	-	360,000	438,000
Win Star Tech Co., Ltd.	-	-	120,000	60,000
AI Soft Co., Ltd.		-	320,000	180,000
Roomz International Co., Ltd.	-	-	-	120,000
Comanche Gogoji Co., Ltd.	-	-	2,520,000	95,000
Coman Crypto Co., Ltd.		-	5,000	-
Total	-	-	3,325,000	893,000
Others				
Comanche Gogoji Co., Ltd.	<i></i>	-	2,664,975	-
Win Star Tech Co., Ltd.	-	-	32,400	17,813
Total	-	-	2,697,375	17,813
Dividend income	<u></u>			
Synature Technology Co., Ltd.	-	-	5,100,000	6,630,000
AJ Soft Co., Ltd.	-	-	510,000	3,060,000
Total	-	-	5,610,000	9,690,000
Interest income				
Win Star Tech Co., Ltd.	-	-	37,500	48,048
Total	-	-	37,500	48,048
Cost of rendering services				
Comanche Gogoji Co., Ltd.		-	18,730,532	-
Synature Technology Co., Ltd.		-	-	169,500
AI Soft Co., Ltd.	-	-	-	890,000
Total		-	18,730,532	1,059,500
Other expenses				
Synature Technology Co., Ltd.	-	-	36,000	36,000
Total	-	-	36,000	36,000
Directors and key managements remune	eration			
Short-term benefits	27,675,760	32,526,307	11,962,483	18,971,462
Long-term benefits	2,270,750	2,570,624	1,051,076	2,065,712
Total	29,946,510	35,096,931	13,013,559	21,037,174

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The Company has entered into service agreement with its subsidiaries. This contract requires the Company to provide services, including management and other business operation support, to the subsidiaries. The Company charged service fees as agreed by both parties based on estimated time spent and cost incurred plus margin. Service fee for the years 2021, are as follows:

Name of companies	Period of contracts	Unit : Baht Service fee
Synature Technology Co., Ltd.	January 1 - June 30, 2021	210,000
	July 1 - December 31, 2021	150,000
Win Star Tech Co., Ltd.	January 1 - June 30, 2021	30,000
	July 1 - December 31, 2021	90,000
AI Soft Co., Ltd.	January 1 - June 30, 2021	90,000
	July 1 - July 31, 2021	40,000
	August 1 - December 31, 2021	190,000
Comanche Gogoji Co., Ltd.	January 1 - June 30, 2021	30,000
	July 1 - December 31, 2021	2,490,000
Coman Cryto Co., Ltd.	December 1 - December 31, 2021	5,000

5. CASH AND CASH EQUIVALENTS

Cash and cash equivalents consisted of:

				Unit : Baht
	Consolidated fina	incial statements	Separate finance	cial statements
	2021	2020	2021	2020
Cash on hand	223,798	170,774	63,498	141,737
Cash at banks - current accounts	19,243,416	21,792,056	211,152	75,152
Cash at banks - savings accounts	187,934,686	236,496,248	174,449,861	215,338,471
Cheque on hand	103,853,034	-	103,853,034	-
Total cash and cash equivalents	311,254,934	258,459,078	278,577,545	215,555,360

As at December 31, 2021 and 2020, cash at banks has the effective interest rate at 0.05% per annum to 0.45% per annum and 0.05% per annum to 0.60% per annum, respectively.

6. FINANCIAL ASSETS

financial assets consisted of :

				Unit : Baht
	Consolidated finan	icial statements	Separate finan	ncial statements
	2021	2020	2021	2020
Other current financial assets				
Debt instruments at amortized cost				
Time deposit	-	103,107,094	-	103,107,094
Debt instruments at fair value to profit or loss				
Unit trust mutual funds	12,138,813	12,081,439	-	-
Total other current financial assets	12,138,813	115,188,533	-	103,107,094
Other non-current financial assets				
Debt instruments at amortized cost				
Debenture	1,096,491	8,030,851	-	8,030,851
Debt instruments at fair value to profit or loss				
Preferred stocks	1,403,333	-	-	-
Total other non-current financial assets	2,499,824	8,030,851	-	8,030,851





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As at December 31, 2021 and 2020, investments have the effective interest rates at 6% per annum and 0.625% per annum to 3.05% per annum, respectively.

7. TRADE AND OTHER CURRENT RECEIVABLES

Trade and other current receivables consisted of:

				Unit : Baht
	Consolidated fina:	ncial statements	Separate financi	al statements
	2021	2020	2021	2020
Trade receivables net - other companies	8,722,288	16,609,886	2,296,074	5,392,144
Other receivables - other companies	363,797	253,317	-	-
Other receivables - related company (Note 4)	-	-	880,906	645,900
Accrued income net	2,204,712	4,126,509	1,348,370	3,125,909
Accrued interest receivables	62,023	1,214,207	-	1,211,916
Prepaid expenses	1,062,449	1,186,610	444,511	561,133
Retention receivable	91,050	137,417	89,850	136,817
Deposits	284,004	293,139	284,004	293,139
Total trade and other current receivables - net	12,790,323	23,821,085	5,343,715	11,366,958

Trade receivables can be classified by age analysis as follows:-

				Unit : Baht	
	Consolidated financial statements		Separate financial statements		
	2021	2020	2021	2020	
Trade receivables					
Current	2,628,272	8,500,194	1,151,816	2,689,913	
Overdue less than 3 months	6,215,198	7,858,909	1,162,978	2,374,407	
Overdue 3 - 6 months	970,371	649,308	184,395	253,371	
Overdue 6 - 12 months	1,153,737	5,517,684	1,099,619	2,296,787	
Overdue over 12 months	11,130,878	4,817,040	4,675,425	1,524,195	
	22,098,456	27,343,135	8,274,233	9,138,673	
Less Allowance for expected credit losses	(13,376,168)	(10,733,249)	(5,978,159)	(3,746,529)	
Total trade receivables - net	8,722,288	16,609,886	2,296,074	5,392,144	

Details of accrued income net are as follows:-

				Unit : Baht
	Consolidated finan	cial statements	Separate financia	1 statements
	2021	2020	2021	2020
Accrued income	4,170,000	4,126,509	3,313,658	3,125,909
Less Allowance for expected credit losses	(1,965,288)	-	(1,965,288)	-
Accrued income - net	2,204,712	4,126,509	1,348,370	3,125,909

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The movement of allowance for expected credit losses during the years are as follows :

				Unit : Baht
	Consolidated finan	cial statements	Separate financia	1 statements
	2021	2020	2021	2020
Beginning balance	(10,733,249)	(1,011,101)	(3,746,529)	(420,729)
Additions during the year	(4,608,207)	(9,722,148)	(4,196,918)	(3,325,800)
Ending balance	(15,341,456)	(10,733,249)	(7,943,447)	(3,746,529)

8. SHORT-TERM LOANS TO OTHER COMPANY

As at December 31, 2020, the Company has short-term loans to other company of Baht 5.35 million, respectively, which carried interest rates of 3% per annum, no guaranteed and due on April 9, 2021.

Subsequently, the said company had submitted a letter negotiating an extension of the repayment period from the original maturity date on April 9, 2021, with a 5-month installment starting from August 2021 to December 2021 and carried the interest at the rate of 3% per annum which the Board of Directors' Meeting No. 2/2021, held on May 14, 2021, had passed a resolution approving the extension of the said loan repayment.

As at December 31, 2021, the Company has received such loans in full amount.

9. OTHER CURRENT ASSETS

Other current assets consisted of:

				Unit : Baht
	Consolidated final	ncial statements	Separate financia	al statements
	2021	2020	2021	2020
Withholding tax	1,326,844	28,079	211,331	-
Undue input value added tax	407,198	27,560	349,990	25,634
Revenue department receivables	997,923	1,438,762		-
Total other current assets	2,731,965	1,494,401	561,321	25,634

10. BANK DEPOSIT USING FOR GUARANTEE

As at December 31, 2021, two subsidiaries had the savings bank deposit amounted of Baht 0.20 million which used as guarantee and obligations with banks to guarantee the debt settlement.

As at December 31, 2020, two subsidiaries had the savings bank deposit amounted of Baht 0.40 million had been used as collateral for the bank to issue the letters of guarantee related to tourism business and tour guide operations and used as guarantee and obligations with banks to guarantee the debt settlement.

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Unit : Baht



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11. INVESTMENTS IN SUBSIDIARIES

11.1 Investments in subsidiaries consisted of:

					Separate finance	ial statements
	Paid up share	capital (Baht)	Percentage of sha	reholding (%)	Cost m	ethod
Name of subsidiaries	2021	2020	2021	2020	2021	2020
1. Synature Technology Co., Ltd.	10,000,000	10,000,000	51.00	51.00	52,020,000	52,020,000
2. Win Star Tech Co., Ltd.	3,300,000	3,300,000	99.99	99.99	14,580,000	14,580,000
3. AI Soft Co., Ltd.	3,000,000	3,000,000	51.00	51.00	10,200,000	10,200,000
4. Roomz International Co., Ltd.	3,750,000	3,750,000	51.00	51.00	1,529,925	1,529,925
5. Comanche Gogoji Co., Ltd.	40,000,000	40,000,000	99.99	99.99	39,999,700	39,999,700
6. Coman Crypto Co., Ltd.	60,000,000	-	99.99	-	59,999,700	-
Total investment in subsidiaries					178,329,325	118,329,625
Less provision for impairment of investments						
- Win Star Tech Co., Ltd.					(14,580,000)	(14,580,000)
- Roomz International Co., Ltd.					(1,529,925)	(1,529,925)
Investment in subsidiaries - net					162,219,400	102,219,700

According to the Board of Directors Meeting No. 4/2021 held on October 11, 2021, resolved to approve the establishment of a new subsidiary named "Coman Crypto Company Limited", investing in cryptocurrencyrelated businesses with a registered capital of Baht 60 million (600,000 shares at par value of Baht 100 each). The Company holds 99.99% of the total registered capital by paying for shares in cash totaling Baht 56.26 million (equivalent to Baht 100 per share, 562,590 shares) and paying for remaining of shares with fixed assets at value of Baht 3.74 million (equivalent to Baht 100 per share, 37,407 shares), totaling 599,997 shares, the amounted to Baht 59,999,700, and the said company was registered of the Company with the Department of Business Development, the Ministry of Commerce on November 5, 2021.

On January 16, 2020, the Company paid the remaining shares fee to Comanche Gogoji Company Limited (Formerly Gogoji Corporation Company Limited) in the amount of Baht 7.50 million.

According to the Extraordinary Shareholders' Meeting of Comanche Gogoji Co., Ltd. No. 2/2020 dated November 27, 2020, it had a resolution to approve the registered capital increase of the Company from Baht 30 million (300,000 shares at par value of Baht 100 each) to Baht 40 million (400,000 shares at par value of Baht 100 each) by issuing 100,000 new ordinary shares at par value of Baht 100. The Company had called for the full amount of shares and paid the full amount of shares. The Company had registered such capital increase with the Department of Business Development, Ministry of Commerce on December 2, 2020.

During 2020, the management of the Company had considered recording the impairment loss of investments in Win Star Tech Company Limited and Roomz International Company Limited amounting to Baht 2.39 million and Baht 1.53 million, respectively, in the separate statement of comprehensive income. The management believed that there were uncertainties in the business operation and was considering the direction for this business operation in the future.

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ธรรมนิติ - 30 -11.2 Goodwill Goodwill consisted of : Unit : Baht Consolidated financial statements Name of subsidiaries 2021 2020 Synature Technology Co., Ltd. 40,789,850 40,789,850 Al Soft Co., Ltd. 5,572,454 5,572,454 Total goodwill 46,362,304 46,362,304 The consideration of impairment of goodwill in the consolidated financial statements. The management of the Company performed impairment test, the recoverable amount was based on its value in use, determined by discounted future cash flows based on its business plan. The key assumptions represent management's assessment of future trends in the relevant industries and have been based on historical data from both external and internal. As well as the future prediction that is believed to be reasonable in the present situation. Changes in the information or new noticeable information may lead to the change in the assumptions and the discount rate for the estimation of the discounted future cash flows along with sensitivity of key assumptions effect to the recoverable amount. The key assumptions used in estimating the value in use are as follows: Unit : Percent Growth rate Discount rate Synature Technology Co., Ltd. 11.80 6.00 AI Soft Co., Ltd. 11.80 22.37 Based on the impairment test of Synature Technology Co., Ltd. and AI Soft Co., Ltd. the recoverable amount was higher than its carrying amount. There are no indications that both companies will be impaired. 11.3 Dividend income Dividend income from subsidiary company for the years ended December 31, 2021 and 2020 were as follows : Unit : Baht Separate financial statements Name of subsidiaries 2021 2020 Synature Technology Co., Ltd. 5,100,000 6,630,000 AI Soft Co., Ltd. 510,000 3,060,000 Total dividend income 5,610,000 9,690,000 11.4 The subsidiaries that have material non-controlling interests The consolidated financial statements have 2 subsidiaries which are Synature Technology Co, Ltd. and

AI Soft Co., Ltd. that have material non-controlling interest as follows :

Nil



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	Proportion of ow	mership interests				Unit : Baht
	and voting r	ights held by				
	non-control	ing interests	Comprehensive incom	e (loss) allocated	Accumulated n	on-controlling
	(% of regist	ered shares)	to non-controllin	ng interests	inter	ests
Name of subsidiaries	2021	2020	2021	2020	2021	2020
Synature Technology Co., Ltd.	49.00	49.00	4,043,713	6,048,470	17,971,049	18,827,335
AI Soft Co., Ltd.	49.00	49.00	(123,473)	918,350	4,441,840	5,055,314
Other	-	-	90,497	(1,194,339)	30,118	(60,679)
Total			4,010,737	5,772,481	22,443,007	23,821,970

Summarized financial information in respect of Synature Technology Co., Ltd. before the elimination of related party transactions are as follows :

		Unit : Baht
	2021	2020
Current assets	39,303,367	45,055,383
Non-current assets	7,565,168	4,445,351
Current liabilities	9,275,761	12,067,853
Non-current liabilities	3,293,597	3,105,557
Revenue	47,083,042	55,639,604
Profit attributable to the non-controlling interests	3,957,581	6,056,250
Total comprehensive income to the non-controlling interests	4,043,713	6,048,470
Dividends paid to non-controlling interests	4,900,000	6,370,000
Net cash provided by operating activities	10,010,498	14,535,696
Net cash used in investing activities	(4,766,555)	(8,501,138)
Net cash used in financing activities	(10,000,000)	(13,073,140)
Net cash decrease	(4,756,057)	(7,038,582)

Summarized financial information in respect of AI Soft Co., Ltd. before the elimination of related party transactions are as follows :

		Unit : Baht
	2021	2020
Current assets	10,473,435	15,684,336
Non-current assets	674,785	1,400,674
Current liabilities	2,572,485	8,227,067
Non-current liabilities	2,764,542	2,969,599
Revenue	22,712,198	27,545,691
Profit (loss) attributable to the non-controlling interests	(216,705)	906,171
Total comprehensive income (loss) to the non-controlling interests	(123,473)	918,350
Dividends paid to non-controlling interests	490,000	2,940,000
Net cash used in operating activities	(137,058)	(1,492,350)
Net cash used in investing activities	(129,479)	(131,884)
Net cash used in financing activities	(1,000,450)	(6,000,000)
Net cash decrease	(1,266,987)	(7,624,234)





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12.	EQUIPMENT					
	Equipment consisted of:					
						Unit : Bah
			Balance as at	Consolidated fir	nancial statements	Balance as at
			December			December
			31, 2020	Additions	Disposals	31, 2021
	Cost:					
	Telephone system		454,550	-	-	454,550
	Leasehold improvement		604,809	-	-	604,809
	Office equipment		9,714,216	5,003,425	(7,841,004)	6,876,63
	Furniture and fixtures		1,132,059	-	(201,345)	930,714
	Assets for demonstration		259,110	12,900	-	272,010
	Vehicles		1,790,036	-	-	1,790,036
	Cryptocurrency mining equipment	_	-	59,002,790		59,002,79
	Total cost	-	13,954,780	64,019,115	(8,042,349)	69,931,54
	Accumulated depreciation:					
	Telephone system		(303,190)			(342,990
	Leasehold improvement		(390,042)			(499,570
	Office equipment		(7,134,846)			(5,692,049
	Furniture and fixtures		(955,222)			(873,71)
	Assets for demonstration		(169,070)			(201,69
	Vehicles		(1,682,236)			(1,789,11)
	Cryptocurrency mining equipment	_	-	(1,214,576)	-	(1,214,570
	Total accumulated depreciation		(10,634,606)		3,553,284	(10,613,71
	Equipment - net	-	3,320,174	-		59,317,82
						Unit : Bal
			Co	nsolidated financ	ial statements	
		Balanc	e as at			Balance as at
		Dece				December
		31, 2	.019	Additions	Disposals	31, 2020
	Cost:					
	Telephone system		47,100	198,450	(91,000)	454,55
	Leasehold improvement		63,159	•	(258,350)	604,80
	Office equipment		88,536	869,981	(2,944,301)	9,714,21
	Furniture and fixtures Assets for demonstration		676,685	16,533	(2,461,159)	1,132,05
	Vehicles		241,677 790,036	17,433	-	259,11 1,790,03
	Total cost		507,193		(5,754,810)	13,954,78
		18,0		1,102,397	(3,754,810)	15,754,70
	Accumulated depreciation: Telephone system	(*	250,730)	(85,379)	32,919	(303,19
	Leasehold improvement		.50,750) 163,206)	(228,299)	201,463	(390,04
	Office equipment)14,825)	(1,953,674)	2,833,653	(7,134,84
	Furniture and fixtures		30,915)	(1,955,074) (197,569)	2,373,262	(955,22
	Assets for demonstration		27,733)	(41,337)	-	(169,07
	Vehicles		540,723)	(141,513)	-	(1,682,23
	Total accumulated depreciation		428,132)	(2,647,771)	5,441,297	(10,634,60
		(12)		·	-,,,-	1

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Unit : Baht



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				Unit : Baht
		Separate financia	l statements	
	Balance as at	Balance as at		
	December			December
	31, 2020	Additions	Disposals	31, 2021
Cost:				
Telephone system	270,600	-	-	270,600
Leasehold improvement	409,744	-	-	409,744
Office equipment	5,252,331	4,007,271	(7,801,857)	1,457,745
Furniture and fixtures	509,490	-	(197,698)	311,792
Total cost	6,442,165	4,007,271	(7,999,555)	2,449,881
Accumulated depreciation:				
Telephone system	(267,579)	(3,018)	-	(270,597)
Leasehold Improvement	(336,173)	(70,521)	-	(406,694)
Office equipment	(3,712,258)	(1,009,573)	3,376,382	(1,345,449)
Furniture and fixtures	(375,920)	(36,051)	145,723	(266,248)
Total accumulated depreciation	(4,691,930)	(1,119,163)	3,522,105	(2,288,988)
Equipment - net	1,750,235			160,893

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	Separate financial statements						
	Balance as at			Balance as at			
	December			December			
	31, 2019	Additions	Disposals	31, 2020			
Cost:							
Telephone system	314,600	-	(44,000)	270,600			
Leasehold improvement	629,594	-	(219,850)	409,744			
Office equipment	7,639,755	368,441	(2,755,865)	5,252,331			
Furniture and fixtures	2,890,808	65,621	(2,446,939)	509,490			
Total cost	11,474,757	434,062	(5,466,654)	6,442,165			
Accumulated depreciation:							
Telephone system	(250,320)	(46,787)	29,528	(267,579)			
Leasehold Improvement	(327,995)	(183,992)	175,814	(336,173)			
Office equipment	(5,203,268)	(1,206,875)	2,697,885	(3,712,258)			
Furniture and fixtures	(2,607,125)	(139,211)	2,370,416	(375,920)			
Total accumulated depreciation	(8,388,708)	(1,576,865)	5,273,643	(4,691,930)			
Equipment - net	3,086,049			1,750,235			

				Unit : Baht
	Consolidated finan	cial statements	Separate financia	l statements
	2021	2020	2021	2020
Depreciation for the year	3,532,396	2,647,771	1,119,163	1,576,865

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As at December 31, 2021 and 2020, the fully depreciated equipment that still in use were at cost of Baht 2.56 million and Baht 4.92 million, respectively for the consolidated financial statements, and Baht 1.45 million and Baht 0.95 million, respectively for the separate financial statements.

13. RIGHT-OF-USE ASSETS

Movement of account right-of-use assets are as follows:

				Unit : Baht
	Consolidated finan	cial statements	Separate financia	l statements
	2021 2020		2021	2020
Net book value as at January 1,	16,005,522	17,789,053	6,802,961	7,525,399
Additions during the year	726,305	-	200,635	-
Depreciation for the year	(1,875,511)	(1,783,531)	(760,961)	(722,438)
Net book value as at December 31,	14,856,316	16,005,522	6,242,635	6,802,961

The Company and its subsidiaries have lease office contracts for using in its operation, which average lease term during 9 - 11 years.

14. OTHER INTANGIBLE ASSETS

Other intangible assets consists of:

					O LAIV I DOWLIV			
		Consolidated financial statements						
	Balance as at				Balance as at			
	December			Transfer-in	December			
	31, 2020	Additions	Disposals	(Transfer-out)	31, 2021			
Cost:								
Computer software	27,163,207	-	-	19,046,161	46,209,368			
Customer relationships	1,141,394	-	-	=	1,141,394			
Software under development	21,124,165	2,656,988	(1,970,000)	(19,046,161)	2,764,992			
Total cost	49,428,766	2,656,988	(1,970,000)	-	50,115,754			
Accumulated amortization:								
Computer software	(17,910,804)	(7,345,144)	-	-	(25,255,948)			
Customer relationships	(356,400)	(163,056)	-		(519,456)			
Total accumulated amortization	(18,267,204)	(7,508,200)	-	-	(25,775,404)			
Allowance for impairment								
Computer software	-	(9,190,909)	-	-	(9,190,909)			
Total allowance for impairment	-	(9,190,909)	-	-	(9,190,909)			
Other intangible assets - net	31,161,562				15,149,441			

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Unit : Baht



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					Unit : Baht
		Consol	idated financial sta	atements	
	Balance as at				Balance as at
	December			Transfer-in	December
	31, 2019	Additions	Disposals	(Transfer-out)	31, 2020
Cost:					
Computer software	24,914,237	-	-	2,248,970	27,163,207
Customer relationships	1,141,394	-	-	-	1,141,394
Software under development	20,344,215	3,028,920	-	(2,248,970)	21,124,165
Total cost	46,399,846	3,028,920	-		49,428,766
Accumulated amortization:	(10.01/00/)	(= (() = 0.0)			(1= 010 00 1)
Computer software	(12,246,206)	(5,664,598)	-	-	(17,910,804)
Customer relationships	(193,344)	(163,056)	-		(356,400)
Total accumulated amortization	(12,439,550)	(5,827,654)			(18,267,204)
Other intangible assets - net	33,960,296				31,161,562
		Separ	ate financial states	ments	Unit : Baht
	Balance as at				Balance as at
	December			Transfer-in	December
	31, 2020	Additions	Disposals	(Transfer-out)	31, 2021
Cost:					
Computer software	10,949,468	-	-	-	10,949,468
Software under development	1,378,173	497,401			1,875,574
Total cost	12,327,641	497,401			12,825,042
	12,527,041	497,401		· <u> </u>	12,823,042
Accumulated amortization:	(2 (21 000)	(1 222 101)			(5.004.000)
Computer software	(3,671,809)	(1,332,191)			(5,004,000)
Total accumulated amortization	(3,671,809)	(1,332,191)			(5,004,000)
Other intangible assets - net	8,655,832				7,821,042
		Sepa	arate financial stat	ements	Unit : Baht
	Balance as at				Balance as at
	D 1			Transfer-in	December
	December				
	31, 2019	Additions	Disposals	(Transfer-out)	31, 2020
Cost:		Additions	Disposals	(Transfer-out)	31, 2020
	31, 2019	Additions	Disposals		
Cost: Computer software Software under development		Additions	Disposals -	(Transfer-out) 2,012,047 (2,012,047)	31, 2020 10,949,468 1,378,173

Cost:					
Computer software	8,937,421	-	-	2,012,047	10,949,468
Software under development	1,504,970	1,885,250	-	(2,012,047)	1,378,173
Total cost	10,442,391	1,885,250	-	· ·	12,327,641
Accumulated amortization:					
Computer software	(2,417,384)	(1,254,425)	-		(3,671,809)
Total accumulated amortization	(2,417,384)	(1,254,425)	-		(3,671,809)
Other intangible assets - net	8,025,007			=	8,655,832

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				Unit : Baht
с	Consolidated financial	statements	Separate financial	statements
	2021	2020	2021	2020
Amortization for the year	7,508,200	5,827,654	1,332,191	1,254,425
As at December 31, 2021 and 2020, the full	y amortized inta	ingible assets th	nat still in use we	ere at cost of
Baht 1.36 million and Baht 1.88 million, re	spectively for th	e consolidated	financial statem	ent and Baht
1.35 million for the separate financial states				
15. DEFERRED TAX ASSETS AND LIABILI	TIES			
Deferred tax assets and liabilities consisted	of:-			
				Unit : Babt
	Consolidated fina	ncial statements	Separate financia	al statements
	2021	2020	2021	2020
Deferred tax assets	5,367,858	3,317,319	636,727	646,298
Deferred tax liabilities	(805,297)	(1,504,616)	-	-
Deteriou das indointies				
Changes in deferred tax assets and liabilities for	4,562,561	1,812,703	636,727 2021 and 2020 ar	646,298 e summarized
	4,562,561	1,812,703	2021 and 2020 ar	e summarize
Changes in deferred tax assets and liabilities fo as follows: Deferred tax assets:	4,562,561 or the years ended As at December 31, 2020	1,812,703 I December 31, 2 Consolidated fina Revenue (Recognized in profit or loss	2021 and 2020 ar ancial statements expenses) Recognized in other comprehensive	e summarize Unit : Baht As at December 31, 2021
Changes in deferred tax assets and liabilities fo as follows: Deferred tax assets: Trade receivables	4,562,561 or the years ended As at December 31, 2020 1,397,344	1,812,703 d December 31, 2 Consolidated fina Revenue (Recognized	2021 and 2020 ar ancial statements expenses) Recognized in other comprehensive	e summarize Unit : Bah As at December 31, 2021 1,477,360
Changes in deferred tax assets and liabilities fo as follows: Deferred tax assets: Trade receivables Inventories	4,562,561 or the years ended As at December 31, 2020	1,812,703 I December 31, 2 Consolidated fina Revenue (Recognized in profit or loss 80,016	2021 and 2020 ar ancial statements expenses) Recognized in other comprehensive	e summarize Unit : Bah As at December 31, 2021 1,477,360 23,29:
Changes in deferred tax assets and liabilities for as follows: Deferred tax assets: Trade receivables Inventories Provision for impairment on intangible assets	4,562,561 or the years ended As at December 31, 2020 1,397,344	1,812,703 I December 31, 2 Consolidated fina Revenue (Recognized in profit or loss	2021 and 2020 ar ancial statements expenses) Recognized in other comprehensive	e summarize Unit : Bah As at December 31, 2021 1,477,360 23,292 1,838,182
Changes in deferred tax assets and liabilities fo as follows: Deferred tax assets: Trade receivables Inventories	4,562,561 or the years ended As at December 31, 2020 1,397,344 23,293	1,812,703 I December 31, 2 Consolidated fina Revenue (Recognized in profit or loss 80,016 1,838,182	2021 and 2020 ar ancial statements expenses) Recognized in other comprehensive income	e summarize Unit : Bah As at December 31, 2021 1,477,360 23,292 1,838,182 1,935,463
Changes in deferred tax assets and liabilities for as follows: Deferred tax assets: Trade receivables Inventories Provision for impairment on intangible assets Provisions for employee benefit	As at December 31, 2020 1,397,344 23,293 - 1,861,186	1,812,703 I December 31, 2 Consolidated fina Revenue (Recognized in profit or loss 80,016 - 1,838,182 173,747	2021 and 2020 ar ancial statements expenses) Recognized in other comprehensive income	e summarize Unit : Bahi As at December 31, 2021 1,477,360 23,293 1,838,182 1,935,461 93,562
Changes in deferred tax assets and liabilities for as follows: Deferred tax assets: Trade receivables Inventories Provision for impairment on intangible assets Provisions for employee benefit Lease liabilities	As at December 31, 2020 1,397,344 23,293 - 1,861,186 35,496	1,812,703 I December 31, 2 Consolidated fina Revenue (Recognized in profit or loss 80,016 - 1,838,182 173,747 58,066	2021 and 2020 ar ancial statements expenses) Recognized in other comprehensive income	e summarize Unit : Bahi As at December 31, 2021 1,477,360 23,293 1,838,182 1,935,461 93,562
Changes in deferred tax assets and liabilities for as follows: Deferred tax assets: Trade receivables Inventories Provision for impairment on intangible assets Provisions for employee benefit Lease liabilities Total	As at December 31, 2020 1,397,344 23,293 - 1,861,186 35,496	1,812,703 I December 31, 2 Consolidated fina Revenue (Recognized in profit or loss 80,016 - 1,838,182 173,747 58,066	2021 and 2020 ar ancial statements expenses) Recognized in other comprehensive income	e summarize Unit : Bahi As at December 31, 2021 1,477,360 23,293 1,838,182 1,935,461 93,562
Changes in deferred tax assets and liabilities for as follows: Deferred tax assets: Trade receivables Inventories Provision for impairment on intangible assets Provisions for employee benefit Lease liabilities Total Deferred tax liabilities:	4,562,561 or the years ended As at December 31, 2020 1,397,344 23,293 - 1,861,186 35,496 3,317,319	1,812,703 I December 31, 2 Consolidated fina Revenue (Recognized in profit or loss 80,016 - 1,838,182 173,747 58,066	2021 and 2020 ar ancial statements expenses) Recognized in other comprehensive income	e summarize Unit : Baht As at December

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			Consolidated financia	Intotomanta	Unit : Baht
				ue (expenses)	
		Acquis		Recognized	
	As at	throu		in other	As at
	December	r busin	ess Recognize	d comprehensive	December
	31, 2019	combin	ations in profit or le	income	31, 2020
Deferred tax assets:					
Trade receivables	118,07		7,600 1,051,67		1,397,344
Inventories	17,52		5,77		23,293
Provisions for employee benefit	1,726,74		137,89		1,861,186
Lease liabilities Total	- 1,862,33		7,600 1,230,82		35,496
	1,802,33	22	7,000 1,230,82	.7 (3,440)	3,517,519
Deferred tax liabilities: The difference from fair value					
adjustment of subsidiary's asset					
regarding business acquisition	(2,203,93	35) -	699,31	9 -	(1,504,616)
Total	(2,203,93		699,31		(1,504,616)
				-	
					Unit : Baht
				cial statements	
			Revenue	(expenses)	
				Recognized	
		As at		in other	As at
		December	Recognized	comprehensive	December
	-	31, 2020	in profit or loss	income	31, 2021
Deferred tax assets:		646,155	5 (2,346)	(10,908)	632,901
Provisions for employee benefit Lease liabilities		040,13.		-	3,826
Total		646,298		(10,908)	636,727
Tour	_	010,070		(10,000)	
					Unit : Baht
			Separate finan	cial statements	Chief Dune
			-	(expenses)	
				Recognized	
		As at		in other	As at
		December	Recognized	comprehensive	December
		31, 2019	in profit or loss	income	31, 2020
Deferred tax assets:	_				
Provisions for employee benefit		646,85	505	(1,201)	646,155
Lease liabilities	-	-	143		143
Total	_	646,85	648	(1,201)	646,298

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16. OTHER NON-CURRENT ASSETS Other non-current assets as consisted of:-

	Consolidated finan	cial statements	Separate financia	Unit : Baht Il statements
	2021	2020	2021	2020
Deposits	278,338	278,338	2,100	2,100
Deposits for office and equipment rental	704,039	676,887	449,550	438,347
Withholding tax	231,740	959,533	-	-
Retention	-	305,000	-	-
Others	-	230,700	-	230,700
Total other non-current assets	1,214,117	2,450,458	451,650	671,147

17. TRADE AND OTHER CURRENT PAYABLES

Trade and other current payables consisted of:-

Consolidated fina	oial statements	Soporata financi	Unit : Baht
			2020
1,792,794	1,539,851		-
-	-	5,385,988	-
288,428	-	7,198,084	-
864,854	2,164,315	-	-
3,408,447	4,738,642	-	140,810
1,880,401	4,319,668	261,516	2,894,281
23,968,496	20,109,095	19,843,687	15,618,653
640,874	520,931	650,185	548,108
30,763,072	31,852,651	20,755,388	19,201,852
32,844,294	33,392,502	33,339,460	19,201,852
	2021 1,792,794 - 288,428 864,854 3,408,447 1,880,401 23,968,496 <u>640,874</u> 30,763,072	1,792,794 1,539,851 - - 288,428 - 864,854 2,164,315 3,408,447 4,738,642 1,880,401 4,319,668 23,968,496 20,109,095 640,874 520,931 30,763,072 31,852,651	2021 2020 2021 1,792,794 1,539,851 - - - 5,385,988 288,428 - 7,198,084 864,854 2,164,315 - 3,408,447 4,738,642 - 1,880,401 4,319,668 261,516 23,968,496 20,109,095 19,843,687 640,874 520,931 650,185 30,763,072 31,852,651 20,755,388

18. LEASE LIABILITIES

18.1 The movement of account lease liabilities for the years ended December 31, 2021 and 2020 are summarized as follows:

				Unit : Baht
	Consolidated final	ncial statements	Separate financi	ial statements
	2021	2020	2021	2020
Net book value as at January 1,	15,861,496	-	6,737,176	-
Additions during the year	726,305	17,284,470	200,635	7,204,502
Change of lease contracts	73,736	-	5,219	-
Payments for the year	(1,395,426)	(1,422,974)	(492,910)	(467,326)
Net book value as at December 31,	15,266,111	15,861,496	6,450,120	6,737,176
Less Current portion	(1,536,599)	(1,449,472)	(556,703)	(538,740)
Lease liabilities - net of current portion	13,729,512	14,412,024	5,893,417	6,198,436





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18.2 The following are the leases related expenses recognized in profit or loss for the year ended December 31, 2021 and 2020 are follows:

				Unit : Baht
	Consolidated finan	ncial statements	Separate financia	l statements
	2021	2020	2021	2020
Depreciation of right-of-use assets	1,875,511	1,783,531	760,961	722,438
Interest expense on lease liabilities	412,629	428,405	172,881	179,730
Expense relating to short-term leases and				
lease of low value assets	87,917	108,000	(25,083)	-
	2,376,057	2,319,936	908,759	902,168

For the years ended December 31, 2021 and 2020, the total cash outflow for leases were Baht 1.80 million and Baht 1.85 million, respectively for the consolidated financial statements and Baht 0.67 million and Baht 0.65 million, respectively for the separate financial statements.

19. PROVISION FOR EMPLOYEE BENEFIT

The statements of financial position

				Unit : Baht
	Consolidated finan	ncial statements	Separate financi	al statements
	2021	2020	2021	2020
Defined benefit obligations at the beginning balance	19,102,926	19,791,701	13,027,769	14,270,304
(Gains) losses on actuarial remeasurements	(1,961,233)	(2,156,563)	(1,506,621)	(2,145,342)
Current service costs and interests	2,189,474	2,286,022	946,791	1,599,095
Decrease from dismissal of employees	(1,270,767)	(121,946)	(1,270,767)	-
Decrease from employee transferring to subsidiary	-	-	(7,692,062)	-
Benefits paid by the plan	(824,750)	(696,288)	-	(696,288)
Defined benefit obligations at the ending balance	17,235,650	19,102,926	3,505,110	13,027,769

Expenses recognized in statements of income

For the years ended December 31, 2021 and 2020

				Unit : Baht
	Consolidated finan	ncial statements	Separate financi	al statements
	2021	2020	2021	2020
Current service costs				
Cost of sales and rendering services	1,057,832	1,083,419	392,962	751,065
Distribution costs	134,823	175,481	51,136	146,327
Administrative expenses	689,103	698,224	381,191	473,255
Interest on obligations	307,716	328,898	121,502	228,448
Total	2,189,474	2,286,022	946,791	1,599,095

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The principle of actuarial assumptions

For the years ended December 31, 2021 and 2020

		U	nit : Percentage
Consolidated final	ncial statements	Separate financi	al statements
2021	2020	2021	2020
1.81 - 1.82	1.94 - 1.98	1.81	1.94
5.00 - 6.00	5.00 - 6.33	6.00	6.00
1.91 - 22.92	1.91 - 22.92	1.91 - 22.92	1.91 - 22.92
	2021 1.81 - 1.82 5.00 - 6.00	1.81 - 1.82 1.94 - 1.98 5.00 - 6.00 5.00 - 6.33	Consolidated financial statements Separate financial 2021 2020 2021 1.81 - 1.82 1.94 - 1.98 1.81 5.00 - 6.00 5.00 - 6.33 6.00

The results of sensitivity analysis for significant assumptions that affect the present value of the long-term employee benefit obligations as at December 31, 2021 and 2020 are summarized below :

				Unit : Baht
	Consolidated finan	cial statements	Separate financia	l statements
	2021	2020	2021	2020
Discount rate				
Decrease of 1 percent	3,070,307	2,687,186	1,921,918	1,718,421
Increase of 1 percent	(2,521,082)	(2,205,506)	(1,582,138)	(1,415,975)
Salary increase rate				
Decrease of 1 percent	(2,454,885)	(2,150,260)	(1,538,381)	(1,378,394)
Increase of 1 percent	2,912,552	2,552,885	1,819,641	1,629,288
Turnover rate				
Decrease of 20 percent	2,322,439	2,039,337	1,347,610	1,206,755
Increase of 20 percent	(1,946,914)	(1,708,868)	(1,138,971)	(1,020,778)

20. INCOME TAX (EXPENSES)

20.1	Major components of income tax (expenses) for the years ended December 31, 2021 and 2020	as follows:-
		Unit : Baht

	Consolidated financial statements		Separate financi	al statements
	2021	2020	2021	2020
Income tax (income) expenses presented in profit or loss				
Current tax expenses:				
Income tax expenses for the year	2,560,837	5,336,190	-	207,566
Deferred tax expenses:				
Changes in temporary differences relating				
to the original recognition and reversal	(2,849,330)	(1,930,145)	(1,337)	(648)
Total	(288,493)	3,406,045	(1,337)	(206,918)
Income tax relating to component of other comprehensive	income :			
Deferred tax relating to :				
Actuarial gain	(99,472)	(3,446)	(10,908)	(1,201)
Total	(99,472)	(3,446)	(10,908)	(1,201)



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20.2	The reconciliation between the accounting pro	fit and income	tax expens	es for the ye	ars ended
	December 31, 2021 and 2020 are as follows:				
					Unit : Baht
		Consolidated finan	cial statements	Separate financia	al statements
		2021	2020	2021	2020
	Accounting profit (loss) before income tax expenses				
	Income tax exemption business	(19,668,775)	(6,352,065)	(20,774,594)	(6,352,065)
	Non-income tax exemption business	(1,214,541)	9,194,355	13,409,802	9,347,103
	Total accounting profit (loss) before tax expense for the year	(20,883,316)	2,842,290	(7,364,792)	2,995,038
	The applicable tax rate (%)	20	20	20	20
	(Income) tax expense at the applicable tax rate	(4,176,663)	568,458	(1,472,958)	599,008
	Reconciliation items:				
	Tax effect of expenses that are not deductible in				
	determining tax profit:				
	- Expenses not allowed as expenses in determining				
	taxable profit	4,110,370	1,837,324	1,014,299	1,613,362
	Tax effect of income or profit that are not required in				
	determining taxable profit:				
	- Exemption of non-taxable dividend income	-	-	(1,112,200)	(1,938,000)
	- Exemption profit of promoted business	-	(67,452)	-	(67,452)
	- Expenses allowed as additional expenses in determining				
	taxable expenses	(289,192)	-	(41,996)	-
	Unrecognized tax losses on deferred tax assets	66,992	1,028,005	1,611,518	-
	Others		39,710		-
	Total reconciliation items	3,888,170	2,837,587	1,471,621	(392,090)
	Total (income) tax expenses	(288,493)	3,406,045	(1,337)	206,918
20.3	The reconciliation between the average effectiv ended December 31, 2021 and 2020 are summari	zed as follows:		le tax rate for	the years
		202			0
		202 Tax amount	Tay rate	202 Tax amount	U Tax rate

Tax amount Tax rate Tax amount Tax rate (%) (Baht) (%) (Baht) Accounting profit (loss) before income tax expense for the year (20,883,316) 2,842,290 568,458 20 (Income) tax expense at the applicable tax rate (4,176,663) (20) 3,888,170 Reconciliation items 19 2,837,587 100 (Income) tax expenses at the average effective tax rate (288,493) (1) 3,406,045 120

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		Separate finance	ial statements	
	2021 202			20
	Tax amount (Baht)	Tax rate (%)	Tax amount (Baht)	Tax rate (%)
Accounting profit (loss) before income tax expense for the year	(7,364,792)		2,995,038	
(Income) tax expense at the applicable tax rate	(1,472,958)	(20)	599,008	20
Reconciliation items	1,471,621	20	(392,090)	(13)
(Income) tax expenses at the average effective tax rate	(1,337)		206,918	7

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21. PROVIDENT FUNDS AND EMPLOYEE JOINT INVESTMENT PROGRAM

21.1 Provident funds

The defined contribution plan comprises provident fund for its employees of the Company. Membership to the fund is on a voluntary basis. Contributions are made monthly by the employees at rates ranging from 5% of their basic salaries and by the Company at rate from 5% of the employees' basic salaries. The provident fund is registered with the Ministry of Finance as juristic entities and is managed by a licensed Fund Manager.

For the years ended December 31, 2021 and 2020, the contributions of the Company and a subsidiary recognized as expenses in the consolidated of profit or are Baht 1.67 million and Baht 2.01 million, respectively (the separate financial statements: Baht 1.13 million and Baht 2.01 million, respectively).

21.2 Employee Joint Investment Program

The Company has established Employee Joint Investment Program ("E-JIP") for employee who voluntarily joined the program to invest by purchasing the Company's ordinary shares. Employee contributes 5% of the amount contributed by the Company on monthly basis and the Company contributes in the rate stated in the condition of the program on monthly basis. The length of E-JIP is 3 years commencing on August 1, 2017 and terminating on July 31, 2020. The contributions from employee and the Company will be used to purchase the Company's ordinary shares through an agency appointed by the Company using Dollar Cost Average method from The Market for Alternative Investment ("MAI") on monthly basis.

The employee is obligated to hold the Company's ordinary shares in E-JIP trading account until the termination of the program on July 31, 2020. The employee will only receive their own contribution upon the resignation before the termination of the program and return 90% of the contribution made by the Company. Upon termination of employment from death, disability or retirement, the employee will receive all stocks.

For the years ended December 31, 2020, the contribution of the Company recognized as expenses in the consolidated and separate statement of comprehensive income was Baht 1.81 million.

22. PREMIUM ON ORDINARY SHARES

Section 51 of the Public Limited Companies Act B.E. 2535 requires a company to set aside share subscription monies received in excess amount of the par value of the shares issued to a reserve account ("share premium"). This share premium is not available for dividend distribution.



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23. LEGAL RESERVE

Under the provision of the Public Limited Companies Act B.E. 2535, the Company is required to set aside as statutory reserve at least 5% of its annual net income until the reserve reaches 10% of the authorized capital. The reserve is not available for dividend distribution.

24. DIVIDEND PAID

Comanche International Public Co., Ltd.

On March 28, 2020, the Board Directors' Meeting No. 4/2020 has passed the resolutions for approval the interim dividend payment for 134,000,000 ordinary shares at Baht 0.10 each, totaling Baht 13.40 million. Such interim dividend paid on April 27, 2020.

Synature Technology Co., Ltd.

On February 17, 2021, the 2021 Annual General of Shareholders' Meeting has passed the resolutions for approval the dividend payment for 100,000 ordinary shares at Baht 100 each, totaling Baht 10 million. Such dividend paid on March 1, 2021.

On March 11, 2020, the 2020 Annual General of Shareholders' Meeting has passed the resolutions for approval the dividend payment for 100,000 ordinary shares at Baht 130 each, totaling Baht 13 million. Such dividend paid on March 27, 2020.

AI Soft Co., Ltd.

On February 16, 2021, the 2021 Annual General of Shareholders' Meeting has passed the resolutions for approval the dividend payment for 300,000 ordinary shares at Baht 3.33 each, totaling Baht 1 million. Such dividend paid on March 31, 2021.

On March 24, 2020, the 2020 Annual General of Shareholders' Meeting has passed the resolutions for approval the dividend payment for 300,000 ordinary shares at Baht 20 each, totaling Baht 6 million. Such dividend paid on March 31, 2020.

25. BASIC EARNINGS (LOSS) PER SHARE

Basic earnings (loss) per share is calculated by dividing the profit (loss) for the year attributable to owners of the parent (excluded other comprehensive income) by the weighted average number of ordinary shares which are issued and paid-up during the year.

	Consolidated finat	ncial statements	Separate financ	al statements
	2021	2020	2021	2020
Profit (loss) attributable to owners of the parent (Baht)	(24,426,194)	(6,331,838)	(7,363,455)	2,788,120
Number of weighted ordinary shares (Shares)	134,000,000	134,000,000	134,000,000	134,000,000
Basic earnings (loss) per share (Baht per shares)	(0.1823)	(0.0473)	(0.0550)	0.0208



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26. EXPENSES BY NATURE

Expenses by nature mainly consisted of the following items:

				Unit : Baht	
	Consolidated fina	Consolidated financial statements		ial statements	
	2021	2020	2021	2020	
Rental and office expenses	2,518,310	4,018,389	928,149	2,204,664	
Employee expenses	77,326,838	100,224,309	30,275,515	58,877,586	
Vehicle and accommodation	673,700	1,211,345	239,612	635,062	
Electricity and water supply	1,959,554	2,969,653	1,100,573	1,574,245	
Professional fee and other fee	1,368,346	2,196,217	897,827	1,721,618	
Depreciation and amortization	12,916,107	10,258,955	3,212,315	3,553,728	
Advertising expenses and promotional expenses	509,973	831,163	20,360	423,441	
Remuneration to outsources	4,004,750	3,162,000	-	-	
Other expenses	1,225,569	936,359	1,212,699	936,359	
Expected credit losses	4,608,207	8,171,120	4,196,918	2,912,772	
Meeting allowance of directors	855,000	1,501,050	855,000	1,501,050	

27. INVESTMENT PROMOTION CERTIFICATE

On November 20, 2017, the subsidiary was granted the privileges according to the Promotional Certificate No. 60-1302-1-00-2-0 by the Board of Investment for business type 5.7.2 of Enterprise Software and/or Digital Content which is under the Investment Promotion Act B.E. 2520 for the exemption from corporate income tax on profits from the operation was for a period of 5 years, from the first date of that income from the operation is derived from such business which was on January 25, 2021.

On May 17, 2018, the Company was granted the privileges according to the Promotional Certificate No. 61-0565-1-01-2-0 by the Board of Investment for business type 5.7.2 of Enterprise Software and/or Digital Content which is under the Investment Promotion Act B.E. 2520 for the exemption from corporate income tax on profits from the operation was for a period of 7 years, from the first date of that income from the operation is derived from such business which was on June 6, 2018.

The Company and its subsidiaries revenue from sales and rendering services for the years ended December 31, 2021 and 2020 classified under promoted and non-promoted businesses are as follows:

						Unit : Baht		
		Consolidated financial statements						
		2021			2020			
	Promoted	Non-Promoted		Promoted	Non-Promoted			
	Business	Business	Total	Business	Business	Total		
Revenue from sales and rendering	services							
domestic	39,157,842	63,646,243	102,804,085	70,530,981	83,275,639	153,806,620		
overseas	3,576,241	1,047,474	4,623,715	6,432,098	332,037	6,764,135		
Total	42,734,083	64,693,717	107,427,800	76,963,079	83,607,676	160,570,755		

ธรรมนิติ - 45 -Unit : Baht Separate financial statements 2020 2021 Promoted Non-Promoted Promoted Non-Promoted Business Total Business Total Business Business Revenue from sales and rendering services domestic 36,642,920 1,346,869 37,989,789 70,841,588 213,703 71,055,291 3,576,241 165,022 3,741,263 6,432,099 6,432,099 overseas 41,731,052 1,511,891 77,273,687 213,703 77,487,390 40,219,161 Total 28. OPERATING SEGMENT INFORMATION Operating segment information is consistent with the internal report the chief operating decision maker used for making decisions and reviewed regularly about the allocation of resources and assess its performance of the Company and its subsidiaries. The Company and its subsidiaries operate in only one segment which is in the business of selling computer software which includes installation, and maintenance services and other services relating to computer software. Geographic segment

Business operation by geographic segment in the consolidated financial statements for the years ended December 31, 2021 and 2020 are as follow:

						Unit : Baht
		2021			2020	
	Domestic	Overseas	Total	Domestic	Overseas	Total
Revenue from sales and rendering services	102,804,085	4,623,715	107,427,800	153,806,620	6,764,135	160,570,755
Cost of sales and rendering services	66,907,222	-	66,907,222	77,447,974	226,887	77,674,861
Gross profit	35,896,863	4,623,715	40,520,578	76,358,646	6,537,248	82,895,894

Information about major customers

For the years ended December 31, 2021 and 2020, the Company and its subsidiaries have no revenue from sales and rendering services from each external customer over 10% of total revenue.

29. COMMITMENTS

As at December 31, 2021, the Company and its subsidiaries have the service agreements covering the period of 3 years. The future will be payments service fee are summarized as follows:

		Unit : Baht
	Consolidated	Separate
	financial statements	financial statements
Within 1 year	728,463	387,157
Over 1 year, but less than 5 years	952,355	-
Total	1,680,818	387,157

or



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30. SIGNIFICANT AGREEMENTS

The Company has made the distribution agreement to distribute the Company's computer software in foreign countries which the main objective is to have a distributor to do a distribution, marketing, installation and customer services. The agreement is for 2 years and the fee is agreed between the Company and the agents in each country.

31. FAIR VALUE OF FINANCIAL INSTRUMENTS

The Company and its subsidiaries use the market approach to measure their assets and liabilities that are required to be measured at fair value by relevant financial reporting standards, except that the cost approach or income approach is used when there is no active market or when a quoted market price is not available.

31.1 Fair value of financial instruments

Most of the Company and its subsidiaries' financial instruments are classified as short-term or have interest rates that are close to market rate. Therefore, the carrying amounts of these financial instruments are estimated to approximate their fair value.

31.2 Fair value hierarchy

- Level 1 Use of quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 Use of inputs other than quoted prices included within level 1 that are observable for the assets or liabilities, either directly (e.g. market prices) or indirectly (e.g. derived from market prices).
- Level 3 Use of unobservable inputs such as information of future cash flows estimated by the Company.

As at December 31, 2021 and 2020, the Company and its subsidiaries had certain assets and liabilities that were measured using different levels inputs as follows:

				Unit : Baht
		Consolidated fina	ncial statements	
		As at Decemb	per 31, 2021	
	Level 1	Level 2	Level 3	Total
Assets measured at fair value to profit or loss				
Unit trust - mutual funds	-	12,138,813	-	12,138,813
Preferred stock	-	-	1,403,333	1,403,333
Total	-	12,138,813	1,403,333	13,542,146
				Unit : Baht
		Consolidated fina	ncial statements	
		As at Decemb	per 31, 2020	
	Level 1	Level 2	Level 3	Total
Assets measured at fair value to profit or loss				
Unit trust - mutual funds	-	12,081,439	-	12,081,439

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During the current year, there were no transfers within the fair value hierarchy.

Valuation techniques and inputs for Level 2 valuations

The fair value of investments in unit trust are calculated from the latest yield-rate quoted on The Thai Bonds Market Association.

32. FINANCIAL INSTRUMENTS

32.1 Risk management

The Company and its subsidiaries manage their financial risk exposure on financial assets and financial liabilities in the normal business by its internal management and control system, and the Company and its subsidiary do not hold or issue any derivative financial instruments.

32.2 Interest rate risk

The Company and its subsidiaries are exposed to interest rate risk relates primarily to its cash at banks and some parts of bank overdrafts facility. The Company's financial assets and liabilities bear floating interest rates or fixed interest rates which are close to the market. However, the management believed that the future fluctuation on market interest rate would not significantly affect their operations and/or cash activities, therefore no financial derivatives was adopted to manage such risks.

As at December 31, 2021 and 2020, the significant financial assets and financial liabilities classified by types of interest rates were as follows:

				Unit : Baht
		As at Decen	nber 31, 2021	
		Consolidated fin	ancial statements	
	Floating interest rate	Fixed interest rates	Non-interest bearing	Total
Financial assets				
Cash and cash equivalents	187,934,686	-	123,320,248	311,254,934
Trade and other current receivables	-	-	12,790,323	12,790,323
Other current financial assets	12,138,813	-	-	12,138,813
Financial liabilities				
Trade and other current payables	-	-	32,844,294	32,844,294
Lease liabilities	-	15,266,111	-	15,266,111
				Unit : Baht
		As at Decer	nber 31, 2020	
		Consolidated fir	nancial statements	
	Floating interest rate	Fixed interest rates	Non-interest bearing	Total
Financial assets				
Cash and cash equivalents	236,496,248	-	21,962,830	258,459,078
Trade and other current receivables	-	-	23,821,085	23,821,085
Short - term loans to other company	× .	5,347,075	-	5,347,075
Other current financial assets	12,081,439	103,107,094	-	115,188,533
Financial liabilities				
Trade and other current payables	-	-	33,392,502	33,392,502
Lease liabilities	-	15,861,496	-	15,861,496

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					Unit : Baht
			As at Decen	aber 31, 2021	
			Separate finar	ncial statements	
		Floating interest rate	Fixed interest rates	Non-interest bearing	Total
	Financial assets				
	Cash and cash equivalents	174,449,861	-	104,127,684	278,577,545
	Trade and other current receivables	-	-	5,343,715	5,343,715
	Short - term loans to related party	-	1,500,000	-	1,500,000
	Financial liabilities				
	Trade and other current payables	-	-	33,339,460	33,339,460
	Lease liabilities	-	6,450,120	-	6,450,120
			As at Decer	nber 31, 2020	Unit : Baht
			Separate final	ncial statements	
		Floating interest rate	Fixed interest rates	Non-interest bearing	Total
	Financial assets				
	Cash and cash equivalents	215,338,471	-	216,889	215,555,360
	Trade and other current receivables	-	-	11,366,958	11,366,958
	Short - term loans to related party	-	1,500,000	-	1,500,000
	Short - term loans to other company	-	5,347,075	-	5,347,075
	Other current financial assets	-	103,107,094	-	103,107,094
	Financial liabilities				
	Trade and other current payables	-	-	19,201,852	19,201,852
	Lease liabilities	-	6,737,176	-	6,737,176

32.3 Credit risk

The Company and its subsidiaries are exposed to credit risk of trade receivables. The management of the Company and its subsidiaries manage this risk by establishing appropriate credit control policies and procedures. Therefore, the Company does not expect to incur material losses from debt collection more than the amount already provided in the allowance for doubtful accounts.

32.4 Foreign currency risk

The Company and its subsidiaries do not consider themselves exposed to foreign currency risk since the Company and its subsidiaries perform only domestic business activities.

32.5 Liquidity risk

The Company and its subsidiaries manage its liquidity risk by maintaining adequate level of cash and cash equivalents to support the Company's and its subsidiaries' operations as well as securing and reducing the impact of fluctuations in cash flow by establish reasonable short-term credit facilities from financial institutions.





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32.6 Fair value

The value of financial instruments as presented in the financial statements are mostly bear floating interest rates or fixed interest rates which are close to market rate. The management believes that the fair value does not materially differ from the amount presented in the statements of financial position.

33. EVENTS AFTER THE REPORTING PERIOD

On February 25, 2022, the Board of Directors' Meeting No.2/2022 has passed the resolutions for approval of the dividend payment for 134,000,000 ordinary shares at Baht 0.0877 each, totalling Baht 11,751,800. Such dividend will be paid on May 13, 2022.

34. APPROVAL OF FINANCIAL STATEMENTS

These financial statements were authorized for issue by the Company's Board of directors on February 25, 2022.

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Attachment



Attachment 1. Detail about Director, Executive, Controlling person, Highest assigned person in accounting and finance and Company

Secretary.

Information as of 14 March 2022

		Family Ties	Ownership	Work Experience in the Past 5 Years			
Name/Position	Educational Qualifications	Between Executives	of the Company (%)	Period	Position	Company	Type of Business
Mr. Somboon Sukheviriya	Educational Background	None	5.82%	Listed Compar	nies and Group Cor	npanies	
 Chairman of Board of Director Nomination and Remuneration Committee 	 Bachelor's Degree from the Faculty of Business Administration, Ramkhamhaeng University 			2021 - Present	Director	Coman Crypto Company Limited	Invest in Cryptocurrency business
 Corporate Governance Committee Chief Executive Officer 	Training Director Accreditation Program			2019 - Present	Director	RoomZ Company Limited	Provide consulting service of hotel management
Age: 60 Years old Appointment Date of Director: 28 September 2015	 (DAP) Class of 121/2015, Thai Institute of Directors (IOD) Enneagram for Leadership Development Course, People Map Enhancing Team Leadership Course, Brain Asset Mergers & Acquisitions – Financial, 			2019 - Present	Director/Chief Executive Officer	Comanche Gogoji Company Limited	Provide reservations for accommodations, air tickets, rental cars, and others related to all types of tourism businesses
	Legal, and Tax Strategies and Planning Course, OMEGAWORLDCLASS Research Institute			2019 - Present	Director	Al Soft Company Limited	Developer and installer for the management of Flight reservation and rental car system



		Family Ties	Ownership	Work Experience in the Past 5 Years			
Name/Position	Educational Qualifications	Between Executives	of the Company (%)	Period	Position	Company	Type of Business
	 Capital Market Academy Leadership Program Batch 23, The Stock Exchange of Thailand Anti-Corruption the Practical Guide 			2018 - Present	Director	Win Star Tech Company Limited	Software developer and installer for golf courses
	 Anti-corruption the Plactical Guide (ACPG) Class of 47/2018, Thai Institute of Directors (IOD) Tourism Management Program for Executives: TME, 2019, Tourism 			2017 - Present	Director	Synature Technology Company Limited	Software developer and installer for restaurants and retail stores
	Authority of Thailand (TAT)			2015 - Present	Chairman of the Board of Directors / Nomination and Remuneration Committee / Corporate Governance Committee / Chairman of the Executive Committee	Comanche International Public Company Limited	Hotel management
				2003 - Present	Chief Executive Officer	Comanche International Public Company Limited	Hotel management software developer and installer
				Other Compar	nies or Organization	IS	
				2018 - Present	Association President	Thai Software Export Promotion Trade Association	Association



		Family Ties			Work Experience	e in the Past 5 Yea	ars	
Name/Position	Educational Qualifications	Between Executives	Ownership of the Company (%)	Period	Position	Company	Type of Business	
Dr. Somchai Wongsabsin	Educational Background	None	None	Listed Companies and Group Companies				
- Independent Director	- Doctoral Degree in Organization			2021 – Present	Independent	Comanche	Hotel management	
- Director	Development, Assumption University				Director / Director /	International	software developer	
- Chairman of the Audit	- Master's Degree in Business				Chairman of the	Public Company	and installer	
Committee	Administration, Thammasat				Audit Committee /	Limited		
- Chairman of the Risk	University				Chairman of the			
Management Committee	- Certificate of Auditing, Thammasat				Risk Management			
- Chairman of Corporate	University				Committee /			
Governance	- Bachelor's Degree in Accounting,				Chairman of			
Age: 50 Years old	Department of Business				Corporate			
Appointment Date of Director:	Administration, Assumption				Governance			
23 April 2021	University			Other Compa	anies or Organizatior	<u>15</u>		
				2021 – Present	Independent	UBIS (Asia) Public	Manufacturer and	
	Training				Director / Chairman	Company	distributor of	
	- Director Accreditation Program (DAP)				of the Audit	Limited	lacquers and coatings	
	Class of 171/2020, Thai Institute of				Committee /		used in can	
	Directors (IOD)				Chairman of		production and	
					Nomination and		sealing compounds	
					Remuneration		to domestic and	
					Committee / Risk		overseas metal can	
					Management		manufacturers	
					Committee			
				2021 – Present	Information	Public	Government agencies	
					Technology	Warehouse		
					Committee	Organization		



		Family Ties			Work Experience	e in the Past 5 Yea	ars
Name/Position	Educational Qualifications	Between Executives	Ownership of the Company (%)	Period	Position	Company	Type of Business
				2016 – Present	Independent	More Return	1) Distributor of
					Director / Audit	Public Company	energy saving and
					Committee /	Limited	renewable energy
					Remuneration		business
					Committee		2) Water supply
							system installation
							business
				2016 – Present	Member of the	Assumption	Educational
					University Council /	University	institution
					The Finance and		
					Property		
					Management		
					Committee /		
					Professor of		
					Business		
					Administration,		
					Department of		
					Accounting		
				2000 – Present	Managing Director	Synergy Audit	Accounting, audit,
						and Consulting	and organization
						Group Company	information system
						Limited	consulting



Position	Company	
		Type of Business
nd Group Com	<u>npanies</u>	
pendent	Comanche	Hotel management
		software developer
dit mittaa (1 ,	and installer
	Limited	
nination and		
uneration		
nmittee		
Organizations	<u>s</u>	
rersity	Assumption	Educational
strar	University	institution
ipi di nin nin nin nin nin nin nin nin nin	endent for / Director it nittee / man of nation and ineration nittee Drganization rsity	or / Director International Public Company Initee / Limited Ination and Ineration Initee Internation Inite I



					Work Experience	in the Past 5 Years	
Name/Position	Educational Qualifications		Ownership of the Company (%)	Period	Position	Company	Type of Business
Mr. Gancanapol Geert Marcel	Educational Background	None	None	Listed Compan	ies and Group Comp	<u>banies</u>	
Cyriel Van Compernolle	- Master of Science in Financial Analysis			2015 – Present	Director /	Comanche	Hotel
- Independent Director	University of San Francisco, USA				Independent	International	management
- Director	- Bachelor of Economics, University of				Director /	Public Company	software
- Audit Committee	Sydney, Australia				Risk Management	Limited	developer
- Risk Management					Committee / Audit		
Committee	Training				Committee		
Age: 40 Years old	- Director Accreditation Program (DAP)			Other Compani	<u>es or Organizations</u>		
Appointment Date of Director:	Class of 115/2015, Thai Institute of			2017 – Present	Chairman of the	L.V. Technology	Machinery designer
28 September 2015	Directors (IOD)				Board of Directors /	Public Company	and manufacturer
					Independent	Limited	for cement and
					Director		related industries
				2013 - 2019	Independent	L.V. Technology	Machinery designer
					Director / Audit	Public Company	and manufacturer
					Committee	Limited	for cement and
							related industries
				2015 – Present	Director	Hybrid Partner	Advisory Services
						Company Limited	
				2015 – Present	Managing Partner	Ross & Van	Investment
						Compernolle	company



Executives (%) Listed Companies and Group Companies Dr. Kumpol Buriyameathagul Educational Background None None Listed Companies and Group Companies - Director - Doctoral Degree in Information Technology (Ph.D. IT), Assumption None Director / Comanche Hotel management Committee University - Master's Degree in Telecom None None Nonination and Company Limited and installer - Corporate Governance Chicago, USA - Bachelor's Degree in Engineering Computer Engineering), Rangsit Computer Engineering), Rangsit Computer Engineering), Rangsit Computer Companies 14 May 2021 - Linited - Director / Companies or Organizations						Work Experience	in the Past 5 Yea	ars
 Director Boctoral Degree in Information Risk Management Committee Nomination and Master's Degree in Telecom Master's Degree in Telecom Master's Degree in Engineering Corporate Governance Chicago, USA Corporate Governance Chicago, USA Computer Engineering, Rangsit University Nomination Program (DAP) Class of 181/2021, Thai Institute of Director of 118 kManagement, George Washington University, USA Certificate of Digital Communication BBC Academy, Birmingham, USA Certificate of Digital Communication BBC Academy, Birmingham, USA 	Name/Position	Educational Qualifications	Between	the Company		Position	Company	Type of Business
 Risk Management Committee Nornination and Remuneration Committee Master's Degree in Telecom Management, DePaul University, Corporate Governance Committee Bachelor's Degree in Engineering (Computer Engineering), Rangsit University Bachelor's Degree in Engineering (Computer Engineering), Rangsit University May 2021 Training Director Accreditation Program (DAP) Class of 181/2021, Thai Institute of Directors (IOD) Certificate of T Digital Communication BBC Academy, Birmingham, USA Certificate of Digital Communication BBC Academy, Birmingham, USA Rest Management, Gorpany Company Director Company Direct	Dr. Kumpol Buriyameathagul	Educational Background	None	None	Listed Companie	es and Group Compa	<u>nies</u>	
CommitteeUniversityCommittee /Publicand installer- Nomination and Remuneration Committee- Master's Degree in Telecom Management, DePaul University, Chicago, USANomination and RemunerationCompany LimitedIlmited- Corporate Governance Committee- Bachelor's Degree in Engineering (Computer Engineering), Rangsit UniversityCompanies or OrganizationsCommittee / Corporate Governance-Age: 43 Years old Appointment Date of Director: 14 May 2021ImitedTraining OLAPO Class of 181/2021, Thai Instrute of Directors (OD) - Certificate of IT Risk Management, George Washington University, USA - Certificate of Digital Communication BBC Academy, Birmingham, USADirector PresentDirector Sultant Company LimitedNext Better Software Company Limited2021 - PresentBusiness ConsultantNext Better Company LimitedSoftware Software Company Limited2021 - PresentBusiness ConsultantNext Better Company LimitedSoftware Management Company Limited2021 - PresentBusiness ConsultantNext Better Veroperty Management Company LimitedSoftware Management Company Limited	- Director	- Doctoral Degree in Information			2021 - Present	Director /	Comanche	Hotel management
 Nomination and Remuneration Committee Corporate Governance Committee Bachelor's Degree in Engineering (Computer Engineering), Rangsit University Age: 43 Years old Computer Engineering), Rangsit University May 2021 Training Director Accreditation Program (DAP) Class of 181/2021, Thai Institute of Directors (IOD) Certificate of IT Risk Management, George Washington University, USA Certificate of Digital Communication BBC Academy, Birmingham, USA Kademy, Birm	- Risk Management	Technology (Ph.D. IT), Assumption				Risk Management	International	software developer
Remuneration Committee Management, DePaul University, Chicago, USA Remuneration Limited - Corporate Governance Committee - Bachelor's Degree in Engineering (Computer Engineering), Rangsit University Corporate Governance Committee Governance Committee Limited Age: 43 Years old (Computer Engineering), Rangsit University University Governance Committee Committee 14 May 2021 Training - Director Accreditation Program (DAP) Class of 181/2021, Thai Institute of Directors (IOD) - Certificate of T Risk Management, George Washington University, USA - Certificate of Digital Communication BBC Academy, Birmingham, USA Director Present Director Health Empire Company Limited Health & Wellnes Business 2021 - Present Business Consultant Management George Washington University, USA - Certificate of Digital Communication BBC Academy, Birmingham, USA Patients Software Company Limited 2020 - Present Business Consultant Management Company 	Committee	University				Committee /	Public	and installer
 Corporate Governance Committee Bachelor's Degree in Engineering Age: 43 Years old Computer Engineering), Rangsit University May 2021 Training Director Accreditation Program (DAP) Class of 181/2021, Thai Institute of Directors (IOD) Certificate of IT Risk Management, George Washington University, USA Certificate of Digital Communication BBC Academy, Birmingham, USA Certificate of Digital Communication BBC Academy, Birmingham,	- Nomination and	- Master's Degree in Telecom				Nomination and	Company	
Committee Age: 43 Years old Appointment Date of Director: 14 May 2021Bachelor's Degree in Engineering (Computer Engineering), Rangsit UniversityCorporate Governance CommitteeCorporate Governance Committee14 May 2021Training Director Accreditation Program (DAP) Class of 181/2021, Thai Institute of Directors (IOD)Director Accreditation Program (DAP) Class of 181/2021, Thai Institute of Directors (IOD)Director for Accreditation Program (DAP) Class of 181/2021, Thai Institute of Directors (IOD)Director Accreditation Program (DAP) Class of 181/2021, Thai Institute of Directors (IOD)Director Accreditation Program (DAP) Class of 181/2021, Thai Institute of Directors (IOD)Director Accreditation Program (DAP) Class of 181/2021, Thai Institute of Directors (IOD)Director Accreditation Program (DAP) Class of 181/2021, Thai Institute of Directors (IOD)Director Accreditation Program (DAP) Class of 181/2021, Thai Institute of Directors (IOD)Director Accreditation Program (DAP) Class of 181/2021, Thai Institute of Directors (IOD)DirectorHealth Empire Corporation Public Company Limited2021 - PresentBusiness Consultant Public CompanyNext Better Software Company LimitedSoftware Software Software Company Limited2020 - PresentBusiness Consultant Property Management Company LimitedQuality Property Management Company LimitedProperty Management Company Limited	Remuneration Committee	Management, DePaul University,				Remuneration	Limited	
Age: 43 Years old (Computer Engineering), Rangsit Governance Image: Committee 14 May 2021 Training Director Accreditation Program Director Accreditation Program Director Accreditation Program Director Image: Company Health Empire Health & Wellnes 2021 - Present Director Company Limited Business Director 2021 - Present Certificate of IT Risk Management, George Washington University, USA Certificate of Digital Communication Business Consultant Next Better Software 2020 - Present Business Consultant Quality Property Management Management Company Limited Services 2020 - Present Business Consultant Quality Property Management Company Limited Services 2020 - Present Business Consultant Quality Property Management Company Limited Services 2020 - Present Business Consultant Quality Property	- Corporate Governance	Chicago, USA				Committee /		
Appointment Date of Director: University 14 May 2021 Training Director Accreditation Program (DAP) Class of 181/2021, Thai Institute of Directors (IOD) Certificate of IT Risk Management, George Washington University, USA Certificate of Digital Communication BBC Academy, Birmingham, USA Director Accreditation Program (DAP) Class of 181/2021, Thai Institute of Directors (IOD) 2021 - Present Business Consultant Business Consultant Next Better Company Limited Software Development Limited 2020 - Present Business Consultant Rusiness Consultant Next Better Company Limited Software Development Limited 2020 - Present Business Consultant Rusiness Consultant Quality Property Management Company Limited Property Property	Committee	- Bachelor's Degree in Engineering				Corporate		
14 May 2021 Training Other Companizations Health Empire Health & Wellnes 2021 - Present Director Corporation Business Business 14 May 2021 Certificate of 181/2021, Thai Institute of Directors (IOD) Certificate of IT Risk Management, Corporation Business Company Limited Business 2021 - Present Business Consultant Next Better Software Company Limited Services 2020 - Present Business Consultant Quality Property Management Company Limited Services 2020 - Present Business Consultant Quality Property Management Company Limited Services 2020 - Present Business Consultant Quality Property Management Company Limited Services	Age: 43 Years old	(Computer Engineering), Rangsit				Governance		
IrainingDirector Accreditation Program (DAP) Class of 181/2021, Thai Institute of Directors (IOD)Certificate of IT Risk Management, George Washington University, USACertificate of Digital Communication BBC Academy, Birmingham, USABBC Academy, Birmingham, USA2020 - PresentBusiness Consultant LimitedQuality Property Management Company LimitedCorporation Company Limited	Appointment Date of Director:	University				Committee		
 Director Accreditation Program (DAP) Class of 181/2021, Thai Institute of Directors (IOD) Certificate of IT Risk Management, George Washington University, USA Certificate of Digital Communication BBC Academy, Birmingham, USA Z021 - Present Business Consultant Mext Better Company Limited Services 2020 - Present Business Consultant Quality Property Management Company Limited Company Limited Company Limited Company Limited Company Limited Company Limited Company Limited Company Limited 	14 May 2021				Other Companie	es or Organizations		
 Director Accreditation Program (DAP) Class of 181/2021, Thai Institute of Directors (DD) Certificate of IT Risk Management, George Washington University, USA Certificate of Digital Communication BBC Academy, Birmingham, USA Certificate of Digital Communication BBC Academy, Birmingham, USA Vertificate of Digital Communica		Training			2021 - Present	Director	Health Empire	Health & Wellness
Institute of Directors (IOD) - Certificate of IT Risk Management, George Washington University, USA - Certificate of Digital Communication BBC Academy, Birmingham, USA - Certificate of Light Communication BBC Academy, Birmingh Communication BBC Academy, Birmingham		- Director Accreditation Program						Business
 Certificate of IT Risk Management, George Washington University, USA Certificate of Digital Communication BBC Academy, Birmingham, USA Certificate of Ligital Communication BBC Academy, Birmingham, USA Certificate of Digital Communication BBC Academy, Birmingham, USA Management Company Limited Company Limited Company Property Management Company Limited 		(DAP) Class of 181/2021, Thai						
 Certificate of IT Risk Management, George Washington University, USA Certificate of Digital Communication BBC Academy, Birmingham, USA Mext Better Certificate of Digital Communication BBC Academy, Birmingham, USA Certificate of Digital Communication BBC Academy, Birmingham, USA Company Certificate of Digital Communication Certificate of Digital Communication Certificate of Digital Communication BBC Academy, Birmingham, USA Certificate of Digital Communication BBC Academy, Birmingham, USA Certificate of Digital Communication Certific		Institute of Directors (IOD)					Company	
- Certificate of Digital Communication BBC Academy, Birmingham, USA - Company - Company - Company - Company - Limited - Company - Limited		- Certificate of IT Risk Management,						
BBC Academy, Birmingham, USA BBC Academy, Birmingham, USA Academy, Birmingham, USA BBC Academy, Birmingham, USA Academy, Birmingham, USA Business Consultant Property Management Company Limited Academy Property Management Company Limited Academy Management Company		George Washington University, USA			2021 - Present	Business Consultant	Next Better	Software
BBC Academy, Birmingham, USA Limited Services 2020 - Present Business Consultant Quality Property Property Management Company Limited Limited Limited Limited Limited Limited Limited		- Certificate of Digital Communication					Company	Development
Property Management Management Company Limited		BBC Academy, Birmingham, USA						
Property Management Management Company Limited					2020 - Present	Business Consultant	Quality	Property
Management Company Limited					2020 11000110		-	
Company Limited								
Limited							-	
					2018 - Present	Business Strategy		Internet Service
Consultant Company Provider						57		
Limited								



		Family Ties	Ownership	Work Experience in the Past 5 Years				
Name/Position	Educational Qualifications	Between Executives	of the Company (%)	Period	Position	Company	Type of Business	
Miss. Darunee Sae-tung	Educational Background	None	< 0.0001	Listed Compa	nies and Group Com	npanies		
- Chief Financial Officer Age: 51 Years old	 Bachelor's Degree in Auditing, School of Accountancy, University of the Thai Chamber of Commerce 			2021 - Present	Director	Coman Crypto Company Limited	Invest in Cryptocurrency business	
	 Training Strategic CFO in Capital Markets Course (Batch 5/2017) Director Accreditation Program (DAP) Class of 110/2014, Thai Institute of Directors (IOD) Company Reporting Program (CRP) Course Class of 57/2014, Thai Institute of Directors (IOD) 			2019 - Present	Director	Comanche Gogoji Company Limited	Provide reservations for accommodations, air tickets, rental cars, and others related to all types of tourism businesses	
	 Effective Minutes Taking (EMT) Course Class of 29/2014, Thai Institute of Directors (IOD) Enneagram for Leadership Development Course, PeopleMap Enhancing Team Leadership Course, BrainAsset 			2019 - Present	Director	AI Soft Limited	Developer and installer for the management of Flight reservation and rental car system	
	 Mergers & Acquisitions – Financial, Legal, and Tax Strategies and Planning Course, 			2018 – Present	Director	Win Star Tech Company Limited	Software developer and installer for golf courses	
	OMEGAWORLDCLASS Research Institute - All TFRS 2018 Course Class of 1/2018, Federation of Accounting			2017 – Present	Director	Synature Technology Company Limited	Software developer and installer for restaurants and retail stores	



		Family Ties Between Executives	Ownership of the Company (%)	Work Experience in the Past 5 Years					
Name/Position	Educational Qualifications			Period	Position	Company	Type of Business		
	Professions under the Royal Patronage of His Majesty the King			2016 – Present	Officer	Comanche International Public Company Limited	Hotel management software developer and installer		



		Family Ties	Ownership of		Work Experier	ice in the Past 5 Yea	rs
Name/Position	Educational Qualifications	Between Executive	the Company (%)	Period	Position	Company	Type of Business
Mr. Pirom Methaveerapong	Educational Background	None	None	Listed Compa	nies and Group (<u>Companies</u>	
- Chief Marketing Officer	- Bachelor's Degree from the Faculty			2021 – Present	Chief Marketing	Comanche Gogoji	Provide
Age: 53 Years old	of Communication Arts, Siam				Officer	Company Limited	reservations for
	University						accommodations,
							air tickets, rental
	Training						cars, and others
	- The CMO Academy Course (Batch						related to all types
	5), Marketing Association of						of tourism
	Thailand						businesses
				2019 - Present	Director	Al Soft Company	Developer and
						Limited	installer for the
							management of
							Flight reservation
							and rental car
							system
				2017 – Present	Director	Synature	Software developer
						Technology	and installer for
						Company Limited	restaurants and
							retail stores
				2018 - 2021	Chief Marketing	Comanche	Hotel management
					Officer	International Public	software developer
						Company Limited	and installer



		Family Ties			Work Experience	e in the Past 5 Years	
Name/Position	Educational Qualifications	Between Executives	Ownership of the Company (%)	Period	Position	Company	Type of Business
Miss. Parichart Sontorn	Educational Background	None	None	Listed Compani	es and Group Compa	inies	
- Chief Administrative	- Bachelor's Degree in International			2021 – Present	Chief Administrative	Comanche Gogoji	Provide reservations
Officer	Business, Faculty of Business				Officer	Company Limited	for accommodations,
Age: 48 Years old	Administration, Dhurakij Pundit						air tickets, rental
	University						cars, and others
							related to all types
	Training						of tourism
	- Company Secretary Program (CSP)						businesses
	Course Class of 71/2016, Thai			2019 – Present	Director	Roomz international	Provide consulting
	Institute of Directors (IOD)					Company Limited	service of hotel
							management
				2018 – Present	Director	Win Star Tech	Software developer
						Company Limited	and installer for golf
							courses
				2018 - 2021	Chief Administrative	Comanche	Hotel management
					Officer	International Public	software developer
						Company Limited	and installer
				2016 - 2017	Acting Head of	Comanche	Hotel management
					Human Resource	International Public	software developer
					and Administrative	Company Limited	and installer
					Department /		
					General		
					Administrative		
					Manager / Company		
					Secretary		



		Family Ties		Work Experience in the Past 5 Years					
Name/Position	Educational Qualifications	Between Executives	Ownership of the Company (%)	Period	Position	Company	Type of Business		
Mr. Thiti Kowuttikunrungsee	Educational Background	None	0.0032	Listed Compani	es and Group Compa	<u>nies</u>			
- Chief Operating Officer	- Bachelor's Degree in Computer			2021 – Present	Chief Operating	Comanche Gogoji	Provide reservations		
Age: 42 Years old	Science, the Faculty of Science,				Officer	Company Limited	for accommodations,		
	Dhonburi Rajabhat University						air tickets, rental		
							cars, and others		
	Training						related to all types		
	- The Supervisor Training –						of tourism		
	Management and Psychology						businesses		
	Institute			2021 - 2021	Chief Operating	Comanche	Hotel management		
	- Customer Relationship Management				Officer	International Public	software developer		
	and Customer Experience					Company Limited	and installer		
	Management Strategy								
	- Capability Maturity Model Integration			2016 - 2020	Implementation and	Comanche	Hotel management		
	(CMMI) for Service – GPI Asia				Training Manager	International Public	software developer		
	- Project Management Professionals					Company Limited	and installer		
	(PMP), Business Innovation Center								
	Faculty of Business Administration,								
	National Institute of Development								
	Administration (NIDA)								



		Family Ties		Work Experience in the Past 5 Years				
Name/Position	Educational Qualifications	Between Executives	Ownership of the Company (%)	Period	Position	Company	Type of Business	
Mr. Tanin Auarayamontri	Educational Background	None	<0.0001	Listed Companie	es and Group Com	<u>ipanies</u>		
- Assistant Chief Financial	- Master's Degree in Finance, Business			2018 - Present	Assistant Chief	Comanche	Hotel management	
Officer	School, Macquarie University, Australia				Financial Officer	International Public	software developer	
Age: 34 Years old	- Bachelor's Degree in Accounting, the					Company Limited	and installer	
	Faculty of Accountancy, University of the			2014 - 2017	Senior Audit	Deloitte Touche	Provide of audit,	
	Thai Chamber of Commerce				Assistant	Tohmatsu Jaiyos	accounting systems	
						Audit Company	and management	
	Training					Limited	information system	
	- Corporate Sustainability Strategy, The						consulting	
	Stock Exchange of Thailand (SET)							
	- Thai Financial Reporting Standards (TFRS),							
	TFRS 9, TFRS 15 and TFRS 16, The Stock							
	Exchange of Thailand (SET)							
	- Merger and Acquisition Trends and							
	Strategies, The Stock Exchange of							
	Thailand (SET)							



		Family Ties			Work Experience	e in the Past 5 Yea	rs
Name/Position	Educational Qualifications	Between Executives	Ownership of the Company (%)	Period	Position	Company	Type of Business
Mr. Nikul Tangninlasap	Educational Background	None	None	Listed Companie	s and Group Cor	npanies	
- Company Secretary	- Master's Degree in Marketing, Department			2017 - Present	Company	Comanche	Hotel management
- Investors Relations	of Business Administration, University of				Secretary /	International	software developer
Age: 32 Years old	the Thai Chamber of Commerce				Investor	Public Company	and installer
	- Bachelor's Degree in Accounting, the				Relations	Limited	
	Faculty of Accountancy, University of the			2015 - 2017	Finance and	Comanche	Hotel management
	Thai Chamber of Commerce				Accounting	International	software developer
	- Bachelor's Degree in Radio and Television				Division	Public Company	and installer
	Broadcasting, the Faculty of					Limited	
	Communication Arts, Bangkok University						
	Training						
	- Board Reporting Program (BRP) Course						
	Class of 25/2018, Thai Institute of Directors						
	(IOD)						
	- Company Secretary Program (CSP) Course						
	Class of 85/2018, Thai Institute of Directors						
	(IOD)						
	- Effective Minutes Taking (EMT) Course						
	Class of 40/2018, Thai Institute of Directors						
	(IOD)						
	- Company Reporting Program (CRP) Course						
	Class of 19/2017, Thai Institute of Directors						
	(IOD)						



Attachment 2. Detail about Director of Subsidiary Company

Subsidiary Co	Synature Company	Win Star Tech	AI Soft Company	Roomz International	Comanche Gogoji	Coman Crypto
Name of Director	Limited	Company Limited	Limited	Company Limited	Company Limited	Company Limited
Mr. Somboon Sukheviriya	Х	х	Х	Х	Х	Х
Mr. Somchai Wongsabsin						
Mr. Gancanapol Geert Marcel Cyr Compernolle	iel Van					
Mr. Soonthorn Pibulcharoensit						
Mr. Kumpol Buriyameathagul						

Note / = Director X = Chairman of Director



Name/Position	Educational Qualifications	Family Ties Between Executives	Ownership of the Company (%)	Work Experience in the Past 5 Years				
				Period	Position	Company	Type of Business	
Mr. Nattaporn Petchpung	Educational Background	None	< 0.0001	Listed Companies and Group Companies				
- Head of Internal Audit	- Bachelor of Accountancy, the Faculty of			2018 - Present	Internal Auditor	Comanche	Hotel management	
<u>Age</u> : 31 Years old	Accountancy, University of the Thai					International	software developer	
	Chamber of Commerce					Public Company	and installer	
				Other Companies or Organizations				
	Training			2014 - 2018	Senior Internal	Quantum Point	Provide of audit	
	- "Fraud Audit" Course, 2019, Institute of				Auditor Assistant	Consulting	services and	
	Internal Auditors of Thailand (IIAT)					Company	Fundamentals of	
	- "CPIAT" Certificate No. 923					Limited	the internal Control	
							System	



Attachment 4 Management Discussion and Analysis

Overview of Operating Results for the Company and its Subsidiaries

The summary of changes in operating results is shown in the following table

	Consolidated Financial Statements						
	Ended	Ended	Increase (Decrease)				
	31 December 2021 31 December 2020						
	THB million	THB million	THB million	%			
Revenue from sales and rendering services	107.43	160.57	(53.14)	(33.10)			
Other income*	6.08	5.99	0.09	1.40			
Total revenue	113.50	166.56	(53.06)	(31.86)			
Cost of sales and rendering services	66.91	77.67	(10.76)	(13.86)			
Gross profit (excluding other income)	40.52	82.90	(42.38)	(51.12)			
Distribution costs	2.36	4.37	(2.01)	(45.94)			
Administrative expenses	53.55	81.25	(27.70)	(34.10)			
Loss on impairment of intangible assets	11.16	-	11.16	100.00			
Profit (loss) from operations	(20.47)	3.27	(23.74)	(725.88)			
Finance cost	0.41	0.43	(0.02)	(3.68)			
Profit (loss) before income tax expense	(20.88)	2.84	(23.72)	(834.74)			
Income tax revenue (expense)	0.29	(3.40)	3.69	(108.47)			
Profit (loss) for the period	(20.59)	(0.56)	(20.03)	3,553.15			
Profit (loss) for the period - attributable to owners of	(24.43)	(6.33)	(18.10)	285.77			
the parent							
Item that will not be reclassified subsequently to profit or	1.86	2.15	(0.29)	(13.53)			
loss - actuarial gain on remeasurements of employee							
benefit plans, net from income tax							
Total comprehensive income (loss) for the year	(18.73)	1.59	(20.32)	(1,278.65)			
Total comprehensive income (loss) for the year -	(22.74)	(4.18)	(18.56)	(443.70)			
attributable to owners of the parent							

* Other income such as interest revenue and gain from foreign exchange

1. <u>Revenue</u>



1.1. <u>Revenue from sales and rendering services</u>

Revenue structure from operations of the Company and its subsidiaries

	Consolidated Financial Statements for the Year					ar
Revenue from operations	2021		2020		Increase /	
					(Decrease)	
	THB	Percent	THB	Percent	THB	%
	million	of Total	million	of Total	million	
		Revenue		Revenue		
Revenue from sales and rendering services and related m	aintenance	by the Com	pany			
Software sales and installation	14.86	13.83	31.32	19.51	(16.46)	(52.55)
Operations and maintenance service	24.96	23.23	43.89	27.33	(18.93)	(43.13)
Other service ¹	1.91	1.78	1.97	1.23	(0.06)	(3.05)
Total	41.73	38.84	77.18	48.07	(35.45)	(45.93)
Revenue from sales and rendering services and related	46.10	42.91	55.28	34.43	(9.18)	(16.61)
maintenance by Synature Technology Company Limited	46.10	42.91	55.20	54.45	(9.10)	(10.01)
Revenue from sales and rendering services and related	1.10	1.02	1.27	0.79	(0.17)	(13.39)
maintenance by Win Star Tech Company Limited	1.10	1.02	1.21	0.19	(0.17)	(13.39)
Revenue from sales and rendering services and related	15.89	14.79	24.76	15.42	(8.87)	(35.82)
maintenance by AI Soft Company Limited	15.09	14.79	24.70	13.42	(0.07)	(33.02)
Revenue from provision of services and related		-	2.08	1.29	(2.08)	(100.00)
maintenance by Roomz International Company Limited	-					
Revenue from provision of services by Comanche Gogoji						
Company Limited (formerly Gogoji Corporation	-	-	-	-	-	-
Company Limited)						
Revenue from digital currency mining by Coman Crypto	2.61	2.44				
Company Limited ²	2.01	2.44	-	-	-	-
Total revenue	107.43	100.00	160.57	100.00	(53.14)	(33.10)

หมายเหตุ: ¹ Other related service such as new software installation and occasional provision of assistance with usage issues ² The Company invested in Coman Crypto Company Limited on 5th November 2021

On 5th November 2021, the Company invested in Coman Crypto Company Limited ("**Coman Crypto**") in the amount of THB 60 million, reflecting 99.99% shareholding of paid-up capital. Coman Crypto engages in the main business of obtention, purchase, sale, and/or exchange of digital currency undertaken on its own or through contracting another party. The consolidated financial statements of the Company and its subsidiaries for the year ended 31st December 2021 incorporated operating performance of Coman Crypto from 5th November 2021 to 31st December 2021.



For the years 2021 and 2020, the Company and its subsidiaries (the "**Group of Companies**") generated THB 107.43 million and THB 160.57 million, respectively, in total revenue from sales and rendering services, reflecting a THB 53.14 million or 33.10% decrease as compared to the previous year due to the following key reasons:

1.1.1. Comanche generated revenue from sales and rendering services and related maintenance in 2021 and 2020 of THB 41.73 million and THB 77.18 million, constituting 38.84% and 48.07% of total revenue from sales and rendering services, respectively. This reflected a THB 35.45 million or 45.93% decrease as compared to the previous year due to the following key reasons:

(d) Revenue from software sales and installation in 2021 and 2020 amounted to THB 14.86 million and THB 31.32 million, constituting 13.83% and 19.51% of total revenue from sales and rendering services, respectively. This reflected a THB 16.46 million or 52.55% decrease as compared to the previous year. However, an overview shows the Company's backlog of approximately THB 25.39 million, most of which do not have a certain timeline of installation as a result of the Coronavirus (COVID-19) outbreak situation causing many hotels to delay opening launch.

In 2021, Comanche has 59 new hotel clients, reflecting a decrease of 39 hotels or 39.80% as compared to the previous year of 98 new hotel clients. Revenue in 2021 and 2020 averaged THB 252 thousand and THB 319 thousand per hotel, respectively, reflecting a decrease of THB 67 thousand per hotel or 21.00%. Revenue per hotel varies with different factors such as number of rooms and number of operating systems, whereby the size of new hotels at present are expected to be smaller.

(e) In 2021 and 2020, Comanche's revenue from provision of operations and maintenance service amounted to THB 24.96 million and THB 43.89 million, constituting 23.23% and 27.33% of total revenue from sales and rendering services, respectively. This reflected a THB 18.93 million or 43.13% decrease, mainly due to lower sales from new hotels as new software sales and installation is inclusive of revenue from provision of operations and maintenance service at a proportion of approximately 12% - 15% of the project value in each contract, gradually recognized as revenue in accordance with the provision of service to clients. In addition, as numerous hotels temporarily ceased operations and subsequently suspended operations and maintenance service for the duration of temporary closure, revenue in this category was lower than that of the previous year.



(f) Revenue from other service mostly comprises revenue from provision of software and computer services to clients not engaged through operations and maintenance contracts, whereby service fees are charged on a per-occurrence basis. In 2021 and 2020, Comanche generated THB 1.91 million and THB 1.97 million in revenue from other service, constituting 1.78% and 1.23% of total operating revenue, respectively. In 2021, revenue from other service decreased by THB 0.06 million or 3.05%, insignificant to the consolidated income statement.

1.1.2. Synature generated revenue from sales and rendering services and related maintenance in 2021 and 2020 of THB 46.10 million and THB 55.28 million, constituting 42.91% and 34.43% of total revenue from sales and rendering services, respectively. This reflected a THB 9.18 million or 16.61% decrease as compared to the previous year due to the government's lockdown measures during 2021, whereby dine-in at the restaurant is unpermitted, causing restaurants to delay opening launch.

1.1.3. Win Star Tech generated revenue from sales and rendering services and related maintenance in 2021 and 2020 of THB 1.10 million and THB 1.27 million, constituting 1.02% and 0.79% of total revenue from sales and rendering services, respectively. This reflected a THB 0.17 million or 13.39% decrease as compared to the previous year as Win Star Tech had no new golf course clients in 2021. Golf course clients are not interested in investing in software at this stage with economic slowdown and COVID-19 impacts. Revenue in 2021 mainly consists the sale of coupon for use in golf courses and maintenance service fees following software installation.

1.1.4. Al Soft generated revenue from sales and rendering services and related maintenance in 2021 and 2020 of THB 15.89 million and THB 24.76 million, constituting 14.79% and 15.42% of total revenue from sales and rendering services, respectively. This reflected a THB 8.87 million or 35.82% decrease, which resulted from the Coronavirus (COVID-19) outbreak situation causing a reduction in demand for flight and car rental reservation management software, as investment in different categories of software slowed down in line with the economic situation. Revenue in 2021 mainly consists revenue from project-based software development, and a portion of the revenue is a related party transaction not shown on the consolidated income statement.

1.1.5. Roomz generated no service revenue for 2021, as compared to THB 2.08 million generated last year. Roomz had no revenue from providing consultancy services on revenue management to hotels for the



year 2021 as Roomz temporarily ceased operations following impacts from COVID-19 until the situation improves. This caused revenue for 2020 to be higher than that of 2021.

1.1.6. Gogojii generated no service revenue for 2021 and 2020 as software is still in B2C development phase, and the project is indefinitely postponed following impacts from COVID-19, which caused a significant slowdown in tourism.

1.1.7. Coman Crypto, which commenced operations just this year, generated THB 2.61 million in revenue from digital currency mining in 2021 (from 5th November to 31st December 2021). This constituted 2.44% of total revenue from sales and rendering services for the year 2021 and the whole amount pertains to recognition of revenue from digital currency mining.

1.2. Other income

In 2021 and 2020, the consolidated financial statements presented other revenue of THB 6.08 million and THB 5.99 million, respectively, reflecting a THB 0.09 million or 1.40% increase. Other revenue mainly comprises interest revenue from bank deposit and investment, which reduced in amount following a shift in plans from utilizing cash in investment. In early 2020, the Company invested in debentures, bonds, bills of exchange, and open-end funds. However, following impacts of COVID-19, the Company retained cash in the bank, resulting in a lower interest rate received. Interest revenue from bank deposit and investment in 2021 and 2020 amounted to THB 1.85 million and THB 5.08 million, respectively. However, the Group of Companies had other revenue from COVID-19 relief payments of THB 1.45 million, Comanche's revenue from digital currency mining of THB 0.53 million, and other sources of income of THB 2.25 million.

2. Cost of sales and rendering services and gross profit

For the years 2021 and 2020, the consolidated financial statements presented cost of sales and rendering services of THB 66.91 million and THB 77.67 million, respectively, reflecting a THB 10.76 million or 13.86% decrease from the previous year due to the following key reasons:

2.1. Comanche had THB 14.45 million and THB 31.66 million in cost of sales and rendering services in 2021 and 2020, respectively, reflecting a THB 17.21 million or 54.38% decrease as compared to the previous year. This was due to a reduction in the salary of employees in cost-related departments as Comanche initiated an early retirement program in April 2020 and July 2021 and a number of employees voluntarily entered the program. In addition, Comanche restructured its employees and transferred employees in the operation department to Gogojii in preparation for business restructuring of Comanche Group in the future. These led to an overall reduction in salary expense.


2.2. Synature had THB 24.10 million and THB 27.36 million in cost of sales and rendering services in 2021 and 2020, respectively, reflecting a THB 3.26 million or 11.91% decrease as compared to the previous year. This was a direct impact following the decrease in hardware sales cost in 2021, coupled with a decrease in cost of welfare for cost-related departments in line with Synature's policy in accordance with the COVID-19 outbreak situation.

2.3. Win Star Tech had THB 0.96 million and THB 1.70 million in cost of sales and rendering services in 2021 and 2020, respectively, reflecting a THB 0.74 million or 43.57% decrease as compared to the previous year. This resulted from more efficient management of cloud service usage leading to decrease in service costs. In addition, a higher number of working hours in utilizing Comanche's services in the previous year to support Win Star Tech's clients caused the overall cost of sales and rendering services for the previous year to be higher than that of this year.

2.4. Al Soft had THB 16.42 million and THB 15.25 million in cost of sales and rendering services in 2021 and 2020, respectively, reflecting a THB 1.17 million or 7.68% increase from the previous year. This resulted from the annual salary increase for employees in cost-related departments and the increase in fees in contracting outside parties to perform project-based task. Moreover, many projects which extended from 2020 to quarter 1 of 2021 was completed this year, and as such, work in process was recognized as project cost, leading to increased cost of sales and rendering services in 2021.

2.5. Roomz had no cost of sales and rendering services in 2021, while it had THB 1.70 million in cost of sales and rendering services in the previous year. This was due to operations in the previous year, which temporarily ceased in 2021 until the COVID-19 situation improves. Roomz's cost of sales and rendering services mainly included salary of employees in cost-related departments and cost of rendering software services in operations.

2.6. Gogojii had THB 8.72 million in cost of sales and rendering services in 2021 following Comanche's employee restructuring initiatives and the transfer of employees in the operation department to Gogojii. Gogojii will support Comanche in the sales and rendering of services. In 2020, Gogojii had no cost of services as software is still in B2C development phase, and the project is indefinitely postponed following impacts from COVID-19, which caused a significant slowdown in tourism.

2.7. Coman Crypto, which commenced operations just this year, had THB 2.26 million in digital currency mining cost in 2021 (from 5th November to 31st December 2021). Digital currency mining cost mainly included depreciation expense of digital mining rig and rig maintenance expense.



For the years 2021 and 2020, the consolidated financial statements presented gross profit of THB 40.52 million and THB 82.90 million, respectively, reflecting a THB 42.38 million or 51.12% decrease, with gross profit margin of 37.72% in 2021 as compared to 51.63% in 2020. The reduction in gross profit margin was due to an overall decrease in the Group of Companies' revenue which exceeded the decrease in cost, as detailed above. Synature's gross profit margin for 2021 stood at 47.73%, a slight decrease from that of the previous year of 50.52%, following increase in the proportion of hardware sales as usually hardware sales involve lower profit margin as compared to provision of services. Al Soft's gross profit margin for 2021 stood at -3.37% (gross loss), a decrease from that of the previous year of 38.39% as a portion of revenue is a related party transaction not shown on the consolidated income statement. In addition, additional external personnel were hired for projects, and many projects are ongoing. Although Comanche's gross profit margin for 2021 increased to 65.38% as compared to 58.97% in 2020 following restructuring of employees and cost control, this was not enough to achieve overall gross profit.

As for Coman Crypto, gross profit margin cannot be compared for analysis as operations had just commenced for the first year, with gross profit margin of 13.42%. For Gogojii, gross profit margin cannot be calculated as revenue from rendering services pertains to services provided to Comanche, a related party transaction which is not shown on the consolidated income statement.

3. Distribution costs and administrative expenses

3.1. Distribution costs

For the years 2021 and 2020, the consolidated financial statements presented distribution costs of THB 2.36 million and THB 4.37 million, respectively, reflecting a THB 2.01 million or 45.94% decrease as compared to the previous year, and constituting 2.20% of operating revenues, which decreased from the previous year's proportion of 2.72% due to the following key reasons:

3.1.1. Comanche had distribution cost for 2021 and 2020 of THB 0.40 million and THB 2.33 million, respectively, reflecting a THB 1.93 million or 83.08% decrease as compared to the previous year. This was due to reductions in marketing and promotion cost, particularly in commission cost in accordance with lower sales for 2021 impacted by the COVID-19 outbreak situation, and transfer of employees in marketing department to Gogojii, whereby commission cost from July 2021 is recorded at Gogojii.

3.1.2. Synature had distribution cost for 2021 and 2020 of THB 1.24 million and THB 1.59 million, respectively, reflecting a THB 0.35 million or 22.02% decrease as compared to the previous year. This was due to reductions in commission cost in accordance with lower sales for 2021 impacted by the COVID-19 outbreak situation.



3.1.3. Win Star Tech's distribution cost for 2021 and 2020 are insignificant to the consolidated income statement.

3.1.4. AI Soft had distribution cost for 2021 and 2020 of THB 0.28 million and THB 0.38 million, respectively, reflecting a THB 0.10 or 25.91% decrease as compared to the previous year. This was due to reductions in commission cost and market share compensation cost following lower sales in 2021 impacted by the COVID-19 outbreak situation.

3.1.5. Roomz's distribution cost for 2021 and 2020 are insignificant to the consolidated income statement.

3.1.6. Gogojii had distribution cost for 2021 of THB 0.65 million, most of which are commission paid to employees in the marketing department, in accordance with terms of commission payment and sales revenue. Gogojii had no distribution cost for 2020 as software is still in B2C development phase, and the project is indefinitely postponed following impacts from COVID-19, which caused a significant slowdown in tourism.

3.1.7. Coman Crypto, which commenced operations just this year, had no distribution cost for 2021 (from 5th November to 31st December 2021) as business involves digital currency mining and holds no transaction relating to distribution cost.

3.2. Administrative expenses

For the years 2021 and 2020, the consolidated financial statements presented administrative expenses of THB 53.55 million and THB 81.25 million, respectively, reflecting a THB 27.70 million or 34.10% decrease as compared to the previous year, and constituting 49.84% of operating revenues, which decreased from the previous year's proportion of 50.60% due to the following key reasons:

3.2.1. Comanche had THB 34.45 million and THB 52.44 million in administrative expenses in 2021 and 2020, respectively, reflecting a THB 21.99 million or 41.93% decrease as compared to the previous year. This was due to the fact that in 2020, Comanche had EJIP expenses in the first half of the year before the end of the project term, the number of Board of Directors' Meetings in 2020 exceeded that of 2021, Comanche paid legal compensation to its counterparty, and Comanche initiated an early retirement program whereby the sum paid to employees who joined the program, recorded as administrative expenses, was higher in 2020 than 2021. In addition, Comanche restructured its employees and transferred employees to Gogojii, their respective salary, welfare, and other related expenses are recorded under Gogojii and thus reduced Comanche's expenses. Moreover, many additional assets were fully depreciated in 2021, and some



have been sold to Gogojii, leading to a reduction in depreciation expenses, thus contributing to the overall administrative expenses in 2021 being lower than 2020.

3.2.2. Synature had THB 11.28 million and THB 10.63 million in administrative expenses in 2021 and 2020, respectively, reflecting a THB 0.65 million or 6.14% increase as compared to the previous year, insignificant to the consolidated income statement.

3.2.3. Win Star Tech had THB 0.22 million and THB 0.47 million in administrative expenses in 2021 and 2020, respectively, reflecting a THB 0.25 million or 53.29% decrease as compared to the previous year, insignificant to the consolidated income statement.

3.2.4. AI Soft had THB 4.81 million and THB 9.31 million in administrative expenses in 2021 and 2020, respectively, reflecting a THB 4.50 million or 48.29% decrease as compared to the previous year. This was due to the fact that in 2020, additional allowance for doubtful accounts was recorded in accordance with first adoption of the Thai Financial Reporting Standards: TFRS 9, causing administrative expenses in 2020 to be much higher than that of 2021.

3.2.5. Roomz had THB 0.03 million and THB 2.64 million in administrative expenses in 2021 and 2020, respectively, reflecting a THB 2.61 million or 99.00% decrease as compared to the previous year. This was due to the fact that Roomz was operational in 2020, but now temporarily ceased operations following impacts from COVID-19 until the situation improves. Administrative expenses mainly included rent and management expenses.

3.2.6. Gogojii had THB 6.55 million and THB 5.66 million in administrative expenses in 2021 and 2020, respectively, reflecting a THB 0.89 million or 15.73% increase as compared to the previous year. This resulted from amortization of accommodation reservation software which finished development and depreciation of assets related to operations purchased from Comanche, which both started in 2021. Other addition to administrative expenses included rent for use in company address registration and salary and welfare expenses for a portion of employees transferred from Comanche to Gogojii. In 2020, Gogojii still has permanent employees and most of the administrative expenses in 2020 included salary and welfare expenses of employees, as well as severance pay made to employees following termination of employment as impacted by the COVID-19 outbreak situation.

3.2.7. Coman Crypto, which commenced operations just this year, had THB 0.19 million in administrative expenses in 2021 (from 5th November to 31st December 2021), insignificant to the consolidated income statement.



4. Loss on impairment of intangible asset

The consolidated financial statements for the year 2021 presented loss on impairment of intangible asset of THB 9.19 million following management decision to record loss on impairment of intangible asset of Gogojii. This followed consideration that software for B2C service will not be able to generate revenues for the Company in the immediate future.

5. Loss on amortization of intangible asset under development

The consolidated financial statements for the year 2021 presented loss on amortization of intangible asset under development of THB 1.97 million following management decision to record loss on amortization of intangible asset under development of Gogojii. This followed consideration that software for B2C service will not be able to generate revenues for the Company in the immediate future.

6. <u>Finance cost</u>

For the years 2021 and 2020, the consolidated financial statements presented finance cost of THB 0.41 million and THB 0.43 million, respectively, reflecting a THB 0.02 million or 3.69% decrease following management decision to adopt for the first time the Thai Financial Reporting Standards: TFRS 16 on 1st January 2020. The standard stipulates calculation and record of interest in accordance with lease agreements to be amortized throughout the duration of the agreements. In 2021 and 2020, interest in accordance with lease agreements amortized amounted to THB 0.41 million and THB 0.43 million, respectively.

7. Income tax expense

For the years 2021 and 2020, the consolidated financial statements presented income tax (revenue) expense of THB (0.29) million and THB 3.40 million, respectively, reflecting a THB 3.69 million of 108.47% decrease. This was due to an overall reduction in operating results of the Group of Companies having lower profits in every entity. The majority of income tax expense for the year 2021 was attributable to Synature, amounting to THB 1.76 million which mostly comprised revenue which did not receive tax benefits from BOI Certificate, and to Coman Crypto, amounting to THB 0.05 million which mostly comprised revenue which did not receive tax benefits from BOI Certificate. The reason why the consolidated financial statements presented income tax as revenue was due to deferred tax, mostly on the debit side following impairment loss provision on Gogojii's intangible asset, being of greater value than income tax expenses of the 2 aforementioned companies. Therefore, income tax expense presented positive value. In 2020, income tax expense was mainly attributable to Synature, amounting to THB 3.09 million, and AI Soft, amounting to THB 0.46 million, as both companies did not receive tax benefits from BOI Certificate as Comanche did.



8. <u>Net profit (loss) and net profit (loss) margin</u>

For the years 2021 and 2020, the income statement presented profit (loss) attributable to owners of the parent of THB (24.43) million and THB (6.33) million, respectively. This reflected an additional loss of THB 18.09 million from 2020, or 285.77%. Net profit (loss) margin attributable to owners of the parent stood at (22.74%), which decreased from that of 2020 of (3.94%). This was mainly due to the Coronavirus 2019 (COVID-19) outbreak situation which caused indefinite postponement in the opening launch of many hotels and restaurants. In addition, Gogojii, initially set to launch in early 2020, postponed its opening lunch until the situation improves. Moreover, loss on impairment of intangible asset, loss on amortization of intangible asset under development, and additional record of allowance for doubtful accounts in accordance with the Thai Financial Reporting Standards: TFRS 9 resulted in financial figures in the financial statement being unable to turnaround to profitability in both years.

9. <u>Financial position</u>

As at 31st December 2021, the consolidated financial statements presented total assets of THB 489.12 million, total liabilities of THB 69.49 million, and total shareholders' equity of THB 419.63 million.

9.1. <u>Assets</u>

The consolidated financial statements as at 31st December 2021 and 2020 presented total assets of THB 489.12 million and THB 517.26 million, respectively, reflecting a THB 28.14 million or 5.44% decrease due to the following key reasons:

9.1.1. Increased from cash and cash equivalents of THB 52.80 million mainly due to THB 103.85 received from fixed deposit in other current financial assets, THB 8.00 million received from debentures due, THB 5.35 million received from term loan to other companies, THB 3.03 million received from interest, THB 64.02 million paid in the purchase of fixed asset and intangible asset, THB 5.39 million paid in dividend of subsidiaries to minority interest, and the remaining received from normal business operations.

9.1.2. Decreased from trade and other receivables of THB 11.03 million mainly from Comanche, Synature, and AI Soft of THB 3.10 million, THB 1.14 million, and THB 3.68 million, respectively, following a slowdown in the purchase order during late 2020 from the COVID-19 situation, the record of additional allowance for doubtful accounts for the Company and its subsidiaries in accordance with the Thai Financial Reporting Standards: TFRS 9, a THB 1.21 million reduction in interest receivables as Comanche switched to cash deposited at the bank as opposed to other investment types which resulted in lower interest revenue, and a THB 1.78 million reduction in unearned revenue mainly caused by the record of credit loss provision



expected to occur for unearned revenue in accordance with the Thai Financial Reporting Standards: TFRS 9.

9.1.3. Decreased from short-term loan to other companies of THB 5.35 million because the Company received repayment for such loan in full.

9.1.4. Increased from inventory of THB 2.63 million mainly from THB 2.97 million in digital currency from mining conducted by Comanche and Coman Crypto in 2021 pending sale, and the difference from reduction in work in process of AI Soft in 2020 which completed in 2021.

9.1.5. Decreased from other current financial asset of THB 103.05 million as fixed deposit amounting to THB 103.05 million with a bank came due.

9.1.6. Increased from other current asset of THB 1.24 million, insignificant to the statement of financial position.

9.1.7. Decreased from other non-current financial asset of THB 5.53 million mainly from 1 long-term debenture of Comanche came due, but Synature utilized THB 2.50 million in investment in convertible debentures and preferred shares.

9.1.8. Decreased from bank deposit reserved as pledge of THB 0.20 million, insignificant to the statement of financial position.

9.1.9. Increased from equipment of THB 56.00 million, mainly from a THB 59.00 million investment in digital currency mining rig, and the difference was attributable to the record of depreciation expense as usual.

9.1.10. Decreased from right of use asset of THB 1.15 million, insignificant to the statement of financial position.

9.1.11. Decreased from other intangible asset of THB 16.01 million from a THB 11.16 million record of impairment-loss provision on intangible asset and amortization of intangible asset under development, and the remaining from normal record of amortization expense.

9.1.12. Increased from deferred tax asset of THB 2.75 million from the additional record of allowance for doubtful accounts for the Company and its subsidiaries in accordance with the Thai Financial Reporting Standards: TFRS 9 and from the record of impairment-loss provision on Gogojii's intangible asset.

9.1.13. Decreased from other non-current asset of THB 1.24 million, insignificant to the statement of financial position.

9.2. Liabilities



The consolidated financial statements as at 31st December 2021 and 2020 presented total liabilities of THB 69.49 million and THB 73.51 million, respectively, reflecting a THB 2.07 million or 2.90% decrease due to the following key reasons:

- 9.2.1. Decreased from trade and other payables of THB 0.55 million, mainly comprising:
 - 9.2.1.1. Increase in trade payables of THB 0.25 million, insignificant to the statement of financial position.
 - 9.2.1.2. Increase in other payables of THB 0.29 million, insignificant to the statement of financial position.
 - 9.2.1.3. Decrease in client deposit of THB 1.30 million in accordance with lower sales impacted by the COVID-19 outbreak situation.
 - 9.2.1.4. Decrease in accrued salary and bonus expense of THB 1.33 million, mainly attributable to Synature and AI Soft's record of lower accrued employee bonus payable from a reduction in operating profit.
 - 9.2.1.5. Decrease in accrued expense of THB 2.44 million following the record of expense pertaining to Comanche's loss from lawsuit of THB 2.58 million in 2020.
 - 9.2.1.6. Increase in unearned revenue of THB 3.86 million, mainly attributable to Comanche of THB 4.23 million, due to an increase in unearned revenue from annual maintenance service agreements as hotels which had temporary closed gradually resumed operations, and the difference being attributable to a decrease in unearned revenue of other subsidiaries, insignificant to the statement of financial position.
 - 9.2.1.7. Increase in other current payables of THB 0.12 million, insignificant to the statement of financial position.

9.2.2. Increased from the portion of liability from lease agreement due in 1 year of THB 0.09 million, decreased from liability from lease agreement of THB 0.68 million to present liability from the Company's and its subsidiaries' lease agreement in accordance with the Thai Financial Reporting Standards: TFRS 16, insignificant to the statement of financial position.

9.2.3. Decreased from accrued income tax payable of THB 1.45 million as the Company and its subsidiaries had accrued income tax expense from profits which did not receive BOI benefits in 2021 at an amount lower than that of 2020, in line with lower operating profit.



9.2.4. Increased from other current liabilities of THB 0.44 million, mostly from increase in output value added tax not yet due and usual monthly tax pending payment to the Revenue Department of the Company and its subsidiaries.

9.2.5. Decreased from employee benefit liabilities of THB 1.87 million mainly due to THB 1.27 million severance pay from termination of employment of the Company, THB 0.82 million benefits paid by plan, THB 1.96 million actuarial gains, and THB 2.19 million record of service cost and interest of the Company and its subsidiaries for the current year.

9.3. <u>Shareholders' equity</u>

The consolidated financial statements presented total shareholders' equity as at 31st December 2021 of THB 419.62 million, comprising registered and paid-up capital of THB 67.00 million, share premium of THB 323.40 million, retained earnings appropriated as legal reserve of THB 6.47 million, unappropriated retained earnings of THB 0.01 million, other components of shareholders' equity of THB 0.30 million, and non-controlling interest of THB 22.44 million. Shareholders' equity as at 31st December 2021 decreased by THB 24.12 million or 5.44% as compared to 31st December 2020, which amounted to THB 443.75 million due to the following key reasons:

9.3.1. Decreased from net loss attributable to owners of the parent for the year 2021 of THB 22.74 million.

9.3.2. Decreased from non-controlling interest of THB 1.38 million, due to a THB 5.39 million decrease from dividend paid to non-controlling interest, and a THB 4.01 million increase from net profit attributable to non-controlling interest of subsidiaries.

The Company did not allocate an additional legal reserve in 2021 as the Company incurred net loss.



4.2 Financial Ratio



Comanche Customers as of 31 December 2021

Comanche Customers Type as of 31 December 2021





Revenue Overview Comanche 2021



Comanche Revenue Type as of 31 December 2021





SYNATURE Customers as of 31 December 2021



SYNATURE Revenue Type as of 31 December 2021



Revenue Overview SYNATURE 2021



Revenue Overview WINSTARTECH 2021



Revenue Overview AI SOFT 2021



Revenue Overview RoomZ 2021





Revenue Overview GOGOJI 2021



Revenue Overview COMAN Crypto 2021





Group Revenue Overview 2021













Attachment 5. Report of The Audit Committee

Dear Shareholders,

The Audit Committee of Comanche International Public Company Limited ("the Company") consists of three independent directors who have knowledge and experience in the fields of information technology, management, accounting, and finance.

At present (as of 31st December 2021), the Audit Committee comprises of:

1.	Dr. Somchai	Wongsabsin	Chairman of the Audit Committee
2.	Mr. Gancanapol	Geert Marcel Cyriel Van Compernolle	Audit Committee
3.	Dr. Soonthorn	Pibulcharoensit	Audit Committee

The Audit Committee has performed its duties according to the scope of responsibility as laid out by the Board of Directors and in the Audit Committee Charter of the Company which is consistent with the announcement of the Stock Exchange of Thailand ("SET") and the Securities and Exchange Commission ("SEC"). In this connection, the Audit Committee has emphasized the adherence to the principles of Good Corporate Governance and compliance with related laws and regulations including given precedence to the adequacy and effectiveness of the internal controls and internal audit systems as well as reviewing operating results of the subsidiaries.

In 2021, the Audit Committee held a total of four meetings. The following is a summary of key activities and opinions undertaken by the Audit Committee.

1. Review of Financial Reports and Non-Financial Reports

The Audit Committee reviewed the quarter and annual financial statements for the year 2021 as well as related party transactions and transactions that could have led to a conflict of interest. The reviews were attended by related members of the management and the auditors to give explanations and clarify any questions related to the accuracy, completeness, significant adjustment entries that affected the financial statements, the sufficiency of the information disclosure, and audit results. The Audit Committee has opinioned that the financial statements are presented fairly, in all material respects, in accordance with Generally Accepted Accounting Principles ("GAAP") and Thai Financial Reporting Standards ("TFRSs"). In addition, the meeting between the Audit Committee and the auditors without the presence of the management was held to make the independent discussion on the preparation process of the financial reports, namely, the auditor's annual audit plan and framework, risks, internal controls, allegation and



fraud, and other related issues. The Audit Committee realized that the auditors received good cooperation and support from the management, independently performed their duties with sufficient knowledge, experience, and appropriate audit approach.

2. Review of Risk Management

The Board of Directors, the Risk Management Committee, and the management have given precedence to risk management. Internal and external risk factors have been identified and assessed for their likelihoods and impacts, risk mitigation plans were developed, implemented, and regularly monitored to ensure those risks were mitigated down to the acceptable level. Key risk indicators were set to monitor changing factors and enhance the effectiveness and timeliness of the risk responses, the Board of Directors have appointed the Risk Management Committee to supervise the Company's risk management. Additionally, the Audit Committee has reviewed the effectiveness of risk management based on the Company's performance reports, internal audit reports, and auditor reports. These could reasonably assure that the Company would be able to mitigate potential risks down to an acceptable level

3. Review of Internal Control Systems' Effectiveness

The Audit Committee has reviewed the internal control system of the Company by reviewing the result of internal control assessment performed by the management following the guidelines set forth by SEC, internal audit reports, and auditor reports. From this review, no major irregularity that could significantly affect the Company was discovered. Moreover, the management continuously improves the internal control system based on suggestions from the Audit Committee, the auditors, and the internal auditors. These lead to the conclusion that the Company has given precedence to internal control, which could be reasonably assured in its adequacy and effectiveness.

4. Oversight of Internal Auditing

The Company has appointed Mr. Nattaporn Petchpung to be the Head of Internal Audit Department of the Company, and the Audit Committee has considered and agreed on the internal audit plan covering significant controls of the Company, the internal audit strategic plan which focused on the development of internal audit capabilities, alignment with the Company's strategies, and built the good relations with stakeholders including the key performance indicators of internal auditors. From monitoring and assessing the execution of those plans, the Audit



Committee found that the internal auditor succeeded in carrying out its tasks as described in said plans and key performance indicators. Additionally, the International Standards for the Professional Practice of Internal Auditing and international leading practice were also applied. The internal auditors have emphasized the adherence to the Code of Ethics and independence according to the defined structure and well collaborated with the management and the auditors as well as supporting the operation of the Audit Committee. These indicate that the Company has independent and effective internal audit which operate under international practices.

5. Compliance with Related Laws and Regulations set by Stock Exchange of Thailand

The internal auditors were appointed by the Audit Committee to review the compliance of applicable laws, rules, and regulations that affect the Company's operation. The reviewing result indicated that the Company has laid down a system to ensure compliance, including compiling applicable laws and monitoring changes and new laws. The Company has also appointed responsible persons to oversee compliance. No non-compliance that would significantly affect the Company was found. Furthermore, the Audit Committee did not receive any reports from the auditors, allegation from outsiders or the management's information disclosure which indicates that the Company had breached any law and regulations that would significantly affect it. It could be concluded that the Company has effective control of legal compliance and no non-compliance that would significantly affect the Company.

6. Review of Related Party Transactions or Other Transactions that May Result in Conflicts of Interest to Comply with Law and Stock Exchange of Thailand's Regulations

The internal auditors were assigned by the Audit Committee to review related party transactions or other transactions that may result in conflicts of interest. The reviewing result indicated that there was no transaction in which irregularities from approved contracts were processed following the announcement of SEC.

7. The Consideration of the Proposal to Appoint the Auditors and Determination of the Audit Fee for 2022

The Audit Committee has considered, selected and nominated the auditors as well as determined the audit fee for 2022 by considering their current year performance according to the Company's benchmarks. Taking into account their qualifications, independence, quality, satisfactory standard of work, and the auditors have qualified the requirements announced by SEC



and SET. The Audit Committee has considered and foreseen that it is the time to rotate the auditors for the utmost benefits of the Company, thus nominated Miss. Sulalit Ardsawang, Certified Public Accountant (Thailand) No.7517 or Mr. Piradej Phongsatiensak, Certified Public Accountant (Thailand) No.4752 or Mr. Nannaphat Wannasomboon, Certified Public Accountant (Thailand) No.7793 from Dharmniti Audit Company Limited to be the Company's auditors for the year 2022.

8. Reviews of Audit Committee Requirements and Guidelines for the Internal Auditors

The Audit Committee has reviewed its requirements to be suitable and under its established duties and responsibilities as well as relevant legal provisions by performing its duties with due care, independence, and transparency for maximum benefits of the Company. Accordingly, the Audit Committee believes that the financial statements of the Company are presented fairly and in accordance with Generally Accepted Accounting Principles and Thai Financial Reporting Standards according to the risk management as well as effective and sufficient internal control system, while being consistent with relevant laws and official requirements in all respects. In addition, the Audit Committee has participated in the determination of the Internal Audit Charter to ensure its suitability and consistency with the responsibilities of internal auditors as the Charter would be used as operational guidelines. This will also raise awareness of the importance of good corporate governance. The internal auditors can perform their duties independently and provide recommendations, consultation, and useful information for decision-making regarding the improvement of the Company's operations.

The Audit Committee has already considered and opinioned that, in 2021, the financial statements of Comanche International Public Company Limited are presented fairly and sufficiently with effective risk management and internal controls as well as compliance with laws, rules, and regulations applicable to its business and believes that Comanche International Public Company Limited has a good corporate governance and continuously improves its quality. In this connection, the Audit Committee has received good collaboration throughout 2021 from the Board of Directors, the management, the auditors, and relevant parties. As such, we would like to express our gratitude to all of them.

S. Wongsabsin

(Dr. Somchai Wongsabsin) Chairman of the Audit Committee